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Teachers' and nurses' hopes dashed

# Labour clamps pay with new freeze

By NICHOLAS WOOD AND IAN MURRAY

NURSES and doctors are due for disappointment next week when the Cabinet imposes its own freeze on the £80 billion public sector pay bill.

Yesterday, nurses underlined their hopes of 20 per cent pay rises next year and doctors' leaders prepared to announce a claim for double-digit increases.

However, amid signs of increasing unrest over salary levels among five million state employees, ministers indicated that they would not be moved by the clamour for a relaxation of the strict pay curbs first imposed by the Tories. Next week Alistair Darling, Chief Secretary to the Treasury, will tell chairmen of review bodies covering 1.3 million public sector workers that the freeze on the overall pay bill will remain in place for another year.

Mr Darling's uncompromising message, agreed with Gordon Brown, the Chancellor, who is abroad, means that increases next spring will be held to about 3 per cent for most types of staff.

Mr Darling will stick to the Conservatives' insistence that public sector pay increases must be funded out of efficiency gains or other savings. His approach will mean that for the fifth year in succession

groups such as doctors, teachers and nurses will find that overall pay bills are held flat.

Senior Treasury officials said yesterday that with the Government committed for another year to meeting tough spending limits inherited from the Tories, there was little room for manoeuvre over pay. They said that in the Treasury's economic evidence to review body chiefs, last year's freeze on the overall pay bill would be reimposed.

They hinted at some leeway, however, pointing out that ministers took "fairness" over pay as their watchword and that they were busy reviewing departmental budgets to see if extra cash could be released by juggling with resources. Policy changes, such as scrapping the assisted places scheme, were also releasing money.

One aide said: "The Government is committed to the existing public spending figures, so it is committed to keeping total public spending within existing plans and keeping departmental budgets within those plans. The Chancellor has added extra money for health and education next year, but ministers have made clear that they want that to go to patient care and schools, and not to pay."

As the Treasury sought to

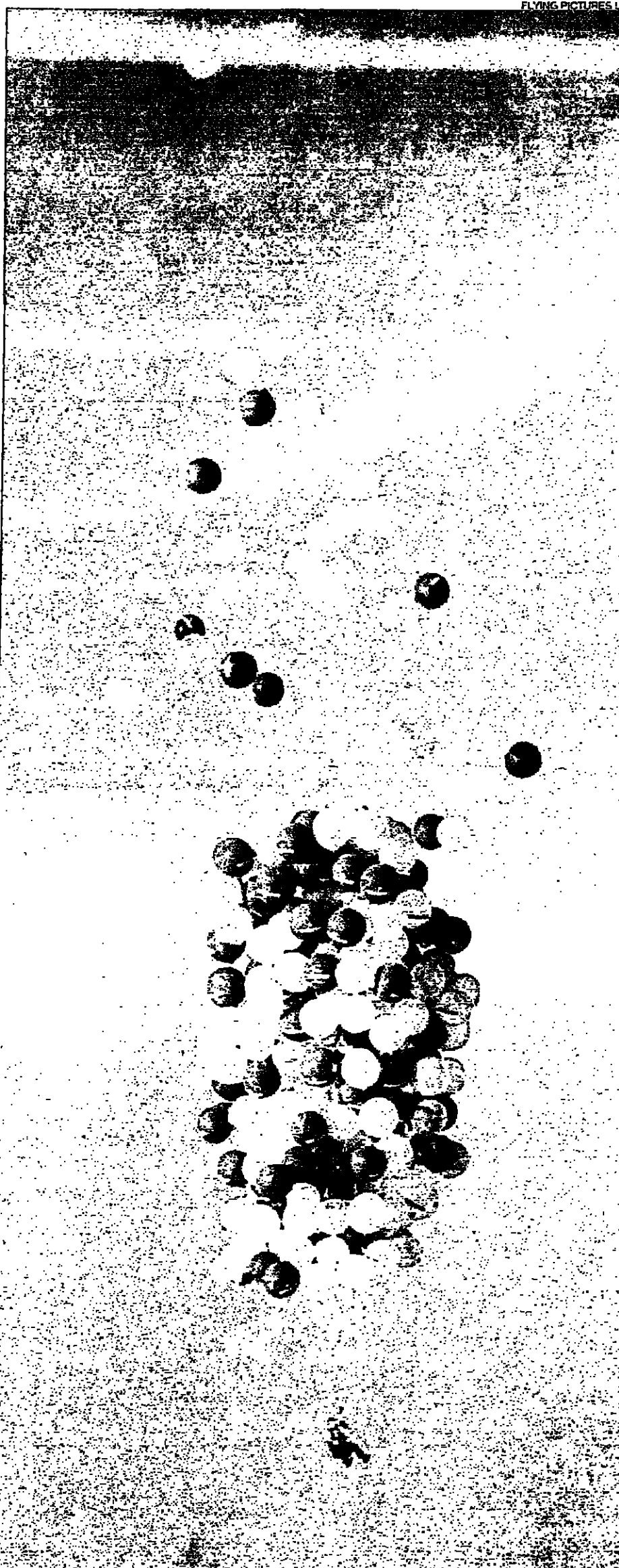
hold the line on pay, leaders of some of the most influential professional groups made clear that they were becoming exasperated by their continuing failure to do more than keep pace with inflation.

The British Medical Association is expected to renew claims on Tuesday that its 115,000 doctors need rises of more than 50 per cent to restore the place in the earnings pecking order that they enjoyed in 1980.

The General Secretary of the National Association of Schoolmasters / Union of Women Teachers, Nigel de Gruchy, said that an explosion of anger was in the offing. The National Union of Teachers, the biggest of the teaching unions, is pressing for a "substantial increase".

Yesterday, nurses' leaders demanded an inflation-busting rise, as much as 20 per cent, and said that they were not prepared to see their members' wages held back for yet another year.

Their review body evidence showed that newly registered nurses would need at least 20 per cent more to bring them into line with the starting salary of a police constable, and 13 per cent to be comparable with the pay of a qualified social worker.



At 10,000ft above Ross on Wye, Herefordshire, Ian Ashpole, aged 42, is dwarfed by the more than 400 helium-filled toy balloons he used to break the world altitude record for this form of flight. He already holds the record for the world's highest trapeze act, highest tightrope act, highest abseil and highest bungee jump. He was attached by a harness to the balloons, each 2ft in diameter, and was lifted to the target altitude by hot-air balloons. He then cut himself free, first from the hot-air balloons and then one by one from

the toys, finally freefalling and parachuting to earth. After his daredevil stunt he said: "It was a fantastic sensation, floating in complete silence beneath all those balloons. The feeling of peacefulness and calm was unbelievable. I love being up in the air - I think it's safer than being on the ground! When the time came to release myself from the balloons I had to cut the cord attached to each. As more of them were released, I fell more and more quickly. By the time I had cut the last few I was free-falling at about 90 miles an hour."

# Blair seeks to swing Welsh votes after Scots victory

By NICHOLAS WATT, VALERIE ELLIOTT AND SHIRLEY ENGLISH

A TRIUMPHANT Tony Blair travelled to Wales last night to urge voters to follow Scotland's example by endorsing an assembly in next week's referendum.

With Labour facing a tough fight to secure victory on Thursday, Mr Blair sought to build on the momentum of his success in Scotland by staging a walkabout in the centre of Cardiff and appealing to Welsh voters to deliver "a constitution fit for the 21st century".

The Prime Minister said he hoped that Labour's success in Scotland, which saw voters backing a parliament by a margin of three to one and also endorsing tax-varying powers, would inspire people in Wales.

His intervention in Labour's flagging campaign in Wales came amid continuing signs that voters are divided over an assembly. An ICM poll this week for *The Guardian* showed that 37 per cent of voters in Wales supported an assembly, while 36 per cent rejected it, with 27 per cent undecided.

To loud cheers from shoppers in Cardiff, he described the Scottish vote as "the kind of process of change that should carry on next Thursday here in Wales. It's about bringing Government closer to the people."

William Hague, the Conservative leader, said last night that he could defeat the Government in Wales. He added: "They are being offered a pale shadow of what has been offered in Scotland."

Poll experts in Wales yesterday believed that the Scottish factor could bring another 10 or 12 per cent of support to the "yes" campaign.

Ron Davies, the Welsh Secretary, will lead the final charge of the campaign up to next Thursday but will be assisted by senior ministers, MPs, MEPs, and Scottish devolution activists who are expected to arrive in Wales over the next few days.

In Edinburgh earlier yesterday Mr Blair addressed the

## INSIDE

Fantasy front bench.....14  
Results, Peter Riddell.....15  
Magnus Linklater.....22  
Leading article.....23  
Letters.....23

hundreds who had gathered in Parliament Square, off the Royal Mile. As the crowd roared, Mr Blair walked triumphantly up to a platform accompanied by Donald Dewar, the Scottish Secretary.

Mr Dewar delivered an emotional address in which he hailed the final tally in which 74.3 per cent of voters endorsed a Parliament, with 63.5 per cent agreeing that the body should have tax-varying powers.

However, Mr Hague, speaking in London, said: "It has been a sad night for the future of Scotland and the UK. But we have to respect the views of the people and clearly there will be a Scottish Parliament."

# Princes moved by words of comfort

By DANIEL MCGRORY

PRINCES William and Harry said last night that all of the thousands of people who have written to them about their mother's death will receive a reply.

The two young Princes and the Prince of Wales spent several hours in St James's Palace earlier this week, poring over the mountain of tributes, poems and gifts, after they had gone to thank staff dealing with the mail.

A spokesman said: "They were very touched, all of them, and they just could not believe the many, many letters from all ages and from so many countries. The Princes want to say a sincere thank you."

So far more than 300,000 letters have arrived at the Palace, some from children simply addressed to "Diana". An extra 30 staff were last night drafted into the Palace to deal with the mail.

On their visit the Princes sat at separate desks with their father between them reading a selection of the notes.

Prince Harry, who is 13 on Monday, read one letter saluting his bravery during the

funeral procession when he walked through London behind his mother's coffin. The letter from a boy of his own age, said: "It's very difficult to put all this into words, but I really wanted to write to you and tell you that you're a real brave guy." A letter to William and Harry said: "This is a note to say be brave, don't be afraid to cry."

The volunteer army who are painstakingly removing the floral tributes from London streets yesterday moved into Kensington Palace where the bouquets were shoulder-deep. Police said they expect traffic chaos in West London over the weekend as more families leave their tributes.

The WRVS, who are helping in the clean-up operation, last night joined the singer Elton John in appealing for an end to the laying of flowers.

It is predicted that it will take six weeks to move the 15,000 tonnes of blooms.

Princess's dresses, page 6  
People's palaces, page 7  
Letters, page 23  
Candle for Church, page 22

# Fear of flying is penalty for Arsenal

By OLIVER HOLF  
FOOTBALL CORRESPONDENT

THE image of English football as the home of an exotic band of worldly players pushing back national boundaries so quickly that a European league will soon be upon us, was dealt an embarrassing blow yesterday when one of its biggest names explained that he would have to miss a crucial match for his club next week because he is frightened of flying.

Dennis Bergkamp, the

Dutch forward who cost Arsenal a record transfer fee of £7.5 million when they signed him two years ago, vowed never to fly again after a series of incidents as he travelled around America with the Dutch team during the 1994 World Cup.

Since he has been with Arsenal, he has driven himself to matches in Norway, Sweden, Switzerland and France, and had never missed a club game because of his fears.

Next Tuesday night, though, Arsenal will meet the

Greek side PAOK Saloniki in the first leg of the Uefa Cup. Yesterday, at the club's training ground near St Albans, Bergkamp admitted he would not be going.

"It was impossible for me to do it by car because we are playing tomorrow and then I would have to travel for three days," he said. "I do not feel guilty about it. I made the decision three years ago."

Arsene Wenger, the Arsenal manager, said he was resigned to losing Bergkamp for

the game. "There are only going to be very few clubs he cannot travel to," he said. "Bergkamp could have travelled by coach, via Channel ferry or tunnel. By coach, he would have had to leave London this morning from Victoria at 10.30am, arriving in Athens a day and a half later, at 2am, then to Salonika by rail, arriving at 1.32am, for a shower and some sleep before the game. Alternatively, he could go all the way by train, arriving at Salonika at 1.32am on Monday."



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WEEKEND  
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PROPERTY.....8-11  
TRAVEL.....17-22

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# Don't fly too high, Superwoman tells girls

City star with five children has warned next generation about pitfalls of combining motherhood and career, writes John O'Leary



Nicola Horlick advised career girls to plan ahead

YOUNG women must beware of trying to live up to a superwoman image by combining 12-hour days at the office with bringing up a family, Nicola Horlick, the City's best-known career mother, told a conference of head girls last night.

Mrs Horlick, who achieved celebrity status last year when she was suspended from her job as a £1 million-a-year fund manager, told 80 girls at a leadership conference that they should plan ahead if they wanted a career and children. Her own career path had been chosen to combine the two.

Corporate lawyer, junior doctor and marketing director were all jobs to avoid for those who would want time with their children, Mrs Horlick said before her conference appearance. "Of course, there have been women who have been successful in these fields and raised

families, but it is not easy." As a general trainee with S.G. Warburg, she had surveyed the range of banking opportunities before identifying asset management as the one most conducive to family life.

"I always leave work to be home by 6.30-6.45 and I have never had to work weekends. I now spend quite a lot of time in the evenings with my 11-year-old."

Mrs Horlick, now a senior executive with Societe Generale, a French bank, added: "If you are going to have children, you have got to spend enough time with them. It simply isn't possible to work 14 hours a day and have a realistic relationship with your children." With five children and a series of high-powered jobs, Mrs Horlick has often been dubbed a superwoman, but it is a title she

rejects. "If I am a superwoman, there are many others around the place. The fact that I might earn a lot of money doesn't make me any different."

Mrs Horlick said: "I have never been very happy with the Superwoman label. Superman is a sort of Jesus Christ type of figure, flying around doing good; Superwoman conjures up a picture of a completely exhausted woman with broken nails and bags under her eyes trying to juggle responsibilities. The concepts just don't match."

The annual meeting, at Wimbledon High School, has the title of Beyond Superwoman. A poll of sixth-formers at schools belonging to the Girls Public Day School Trust showed that many thought the concept outdated. Only 13 per cent intended to work full-time

## OLD BOYS DIG IN THEIR HEELS

A YEAR after the merger of a town's boys' school with the neighbouring girls' school, old boys said that they would resist en masse if forced to admit old girls to their association (David Charter writes). More than 70 Old Berkhamstedians are threatening to form a break-away society if they fail to prevent the formation of a joint alumni association in a vote today. Many old boys of Berkhamsted School, Hertfordshire (founded 1541), were al-

ready outraged at the adoption of the name Berkhamsted Collegiate School for the combined school. The committees of the Old Berkhamstedians' Association and the Old Girls' Guild support the merger but there is fury among the association's rank and file. The composer and conductor Antony Hopkins, 76, said: "I think this is monstrous. I am an Old Berkhamstedian and why the hell should I not continue to be an Old Berkhamstedian."

pupil at Birkenhead High School, (although not head girl) is involved in establishing a fund to replace its 34,000 assisted places. "I think one of the great benefits of Birkenhead was the wide social mix, and I would hate that to be lost."

She advised the teenagers to take advantage of summer internships and other work-experience schemes to gauge which careers would suit their lifestyle. "Girls are in a much better position nowadays to judge whether a career is going to be right for them."

However, Mrs Horlick warned the girls that there was still a social stigma attached to working motherhood. "Many men and women have been very aggressive towards me, but I think I am a better mother for having worked."

Advising girls to keep an open mind on returning to work after having children, she said: "If I thought my children were suffering I would stop working. It is important to have the right sort of childcare if you are going to work."

## Sculptor quits over 'tasteless' RA show

By DALYA ALBERGE, ARTS CORRESPONDENT

AN ACADEMICIAN resigned from the Royal Academy of Arts yesterday, attacking the "nauseating hypocrisy" of his colleagues in allowing a controversial exhibition of blood and dismembered limbs to be shown.

The sculptor Michael Sandle said last night that he could no longer tolerate "their stupidity, hypocrisy and moral cowardice". He said: "The exhibition was foisted upon us because of a gap when another exhibition fell through. It is the awful, hype about this show which I find distasteful."

He attacked the institution for borrowing a ready-made exhibition from - Charles Saatchi. It includes a portrait of Myra Hindley-made from children's handprints, by Marcus Harvey, and sculptures such as the Chapman brothers' dismembered, bloody limbs, torso and head of a mutilated corpse.

"The RA should not take on an exhibition reflecting Saatchi's lack of taste. There is going to be blood on the carpet over this, a tremendous row. My resignation is just the thin end of the wedge," he said. "The trouble is we've been used as stooges by [Norman] Rosenthal [the exhibition secretary] for far too long. We, the academicians, are the reason the place is there. It's treated like an old people's home."

He accused Mr Rosenthal of using the RA as a springboard for his own career.

Professor Sandle, whose work is represented in collections such as the Tate and Metropolitan in New York and whose commissions include a George Orwell memorial in Wigan, said the language he used in breaking

the news of his resignation was probably "still ringing in their ears". He became an academician in 1982. "It no longer feels like an honour. I feel they have dishonoured themselves," he said.

"I rather hope people are going to decide the time has come to get back to basics and find out what the Academy is about. It's not about merchandising and selling T-shirts. It's not their remit. They're supposed to foster standards. They've sold out in a way they will bitterly regret."

"My point has been that there are other British artists besides the people who reflect the tastes of Saatchi, the Turner Prize, Goldsmiths College and all that lot. The RA should have curated its own show and gone out and found those artists. With Saatchi, they've lost their independence."

While many of his colleagues had focused their criticism on the Hindley portrait, he levelled his attack against the whole show. The Hindley could quite easily have been "jettisoned", he said, noting that that happened regularly with Summer Show exhibits.

David Gordon, secretary of the Academy, said of Professor Sandle's resignation: "Only he can explain his decision."

In an *Omnibus* programme to be shown on BBC1 tomorrow, Mr Rosenthal says: "It's a high risk exhibition for the Academy. A large number of people who regularly come to Academy exhibitions will be shocked. I think there will be people queuing round the block to come and see what all the fuss is about."

Simon Jenkins, page 22  
Magazine page 44



Young hopefuls queue to audition for the female lead in the new series of *The Professionals*. The producers were looking for "a feisty female foil" to attract male viewers

## Estuary girls flock to join *The Professionals*

By BILL FROST

FROM as far afield as Clacton and Catford, the young wannabes came in their hundreds yesterday for a role in the remake *The Professionals*, last a ratings success when their mothers could still wear short skirts.

Kitted out in the tightest leather jeans, skimpiest Lycra tops and heavy make-up, the girls from estuary Essex and southeast London appeared unaware of the sexism, kitsch excesses and absurdities of the late and largely unlauded television series. They had been lured to auditions at a theatre off Drury Lane by the prospect of playing Tina Backus, "a feisty female foil" to the new male leads in a series that goes into production next month.

Few, if any, of the girls remembered Bodie and Doyle, played in the original series by Lewis Collins and Martin Shaw. "My mum said one was quite handsome and the other had a pigeon chest," said Samantha from Epping.

Unlike the painted legions who converged on Drury Lane yesterday, Bodie and Doyle have no interest in



Doyle, left, and Bodie, right, with Gordon Jackson, their controller in the original series

reviving the series. Collins will be playing pantomime in Canterbury when filming begins and Shaw - the thoughtful one who now regards himself as a "serious actor" - after starring in the BBC series *Rhodes* - threatened legal action in an attempt to prevent the original series being rebroadcast.

Kerry Jay, 21, from Clacton, one among many hopefuls, could not

understand their unwillingness to get back behind the wheel of a Ford Capri, burn rubber, shout at each other and then kill people. "I never saw it myself, but I understand it was very popular and bringing a girl into the cast in a leading role has got to be a good idea," she said.

Yesterday the girls muttered their lines in a queue which snaked three floors from the foyer to the auditor-

um. Each fresh-faced arrival was treated to a glare by her predecessor. Erin Marsh from Bushey, Hertfordshire, said that, if chosen, she would play Tina Backus as "a New Age female with plenty of attitude". Sam Macnichol, an aerobics instructor from Watford, was going to bring "a sexy confidence to the part" if chosen. "I know it was a bit of a joke at the time - all that male bonding

in Ford Capris - but the new series gives a chance to women and that's got to be good."

David Wickes, a veteran director of the original series who put together a £10 million deal in the City to finance the remake, said that buyers were lining up from Japan to The Netherlands. "The female interest is not a homage to political correctness, far from it. The girl chosen to play Tina is simply there to attract a male audience. In the old series Bodie and Doyle drew the women, so this time around we want to appeal to the other half of the population as well."

But have *The Professionals* survived the passage of time - spoofed by the Comic Strip team and parodied in a Nissan commercial? "Certainly they have, and imitation is the sincerest form of flattery," Mr Wickes insisted.

"There is a perennial market for people's champions and there is a whole new range of villains to take on. The world is a much more dangerous place than 20 years ago and people like to feel there is somebody out there dealing with it."

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## SMALL FRY



When I wanted money or sweets, I stole them and I didn't care from whom. From my mother's handbag at home or from the desks and hanging clothes of my fellow pupils. I am trying hard, even now, to forgive myself.

A thief's progress: part one of Stephen Fry's autobiography — in News Review tomorrow

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## Bernard's mourners get into spirit

FRIENDS, colleagues and drinking partners gathered for last orders in the low life of Jeffrey Bernard yesterday.

The funeral of the Soho Bohemian and columnist had all the wicked humour of an evening in his beloved Coach and Horses pub and was packed with a familiar cast of florid-cheeked characters.

The service, at the West London Crematorium in Kensal Green, was at noon, by which time those with the most lived-in faces were attended by clouds of alcohol fumes. Other guests included Keith Waterhouse, who wrote the stage play *Jeffrey Bernard is Unwell*, Peter O'Toole, who starred in the play, Beryl Bainbridge and Ned Sherrin.

Alexander Chancellor, one of four editors at *The Spectator* for whom Bernard had written his Low Life column, said that his friend's death last week had been appropriate. "It was typical of his theatrical side that he chose to die at a time of unprecedented national mourning. This has been a source of a multitude of poor jokes that Jeffrey would have enjoyed a lot."

He said that Frank John-

Friends marked the columnist's life in suitable style at the pub, reports Damian Whitworth

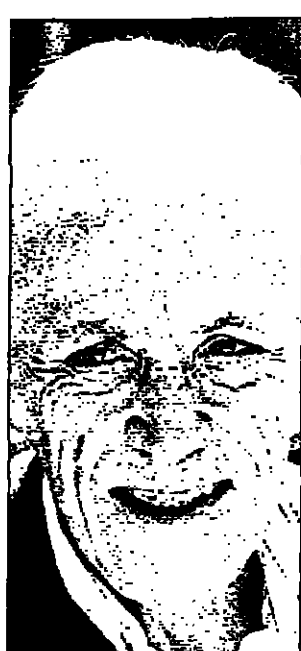
son, the current Editor of the magazine, had declared: "The paparazzi did it. They weren't giving him enough attention." In his tribute Mr Chancellor said that Bernard had sometimes been almost unbearably funny but also made his readers share his suffering, joy and anger with the constant spectre of his own death never far away. "He gradually acquired the status of the country's one officially tolerated moral reprobate."

He recalled an article in which Bernard had written of his appalling behaviour when he was at school. "He deliberately dropped pencils in order to look up the teacher's skirt.

To his horror the teacher was still alive, read the column and wrote to him," Mr Chancellor said. "But she wrote not in a state of shock but to inquire tenderly after him. Only Jeffrey could have received such a letter under those circumstances."

Mr O'Toole remembered an incident while he was playing Bernard on the stage and the rakish columnist came back to the dressing room. "He said to me, 'You and Keith have made me very happy.' Then he left, took the wrong turning and finished up on the stage. There was the real Jeffrey on stage in a fictional boozier."

In his address, the journalist Mike Molloy said: "By birth he should have been an officer and a gentleman but he marched to a different drum, in fact an entirely different orchestra. Many people said that he sought the company of famous people. In my experience it was the famous who sought Jeffrey's company — though not for his charm. Most of the time he was raging about bookies, about Chinese waiters, editors, publicans and women



Memories of Jeffrey Bernard, left, being shared by Peter O'Toole and Michael Elphick before the cremation



who failed to buy a round." Mr Molloy recalled being in a bar at Ascot with Bernard when a well-known trainer came over and greeted him warmly. "Then he said, 'Where are your hats?' Jeffrey said, 'What do I need a hat

for?' 'Suppose you meet the Queen. What will you raise?' 'There's always the question of my knighthood.' Bernard's ashes are expected to be taken to the Gallops training ground at Lambourn, close to where he once lived.

But first Norman Balon, the landlord of the Coach and Horses, immortalised by Bernard as "the rudest landlord in London", led a move back to the pub to celebrate the life of his best customer.

Last night a barman raised his voice above the din in the background to report that the wake was still going strong. "Everyone's in fairly good spirits. They're still at it and nobody's too mournful." This morning, no doubt, some will be unwell.

## Butler who stole from millionaire given 3½ years

BY LIN JENKINS

A BUTLER who used his millionaire employers' money to enjoy a lavish lifestyle of champagne, cocaine, bodyguards and prostitutes was jailed for 3½ years yesterday.

Southwark Crown Court was told that Percival Hole adopted the role of a single, lonely millionaire and impressed his new friends from the local pub with parties at his employers' £4 million Regency home. Servants provided meals that included wild boar and 11,500 bottles of Château Pétus. He also sold his employers' £56,000 Bentley Turbo car after registering it in his own name.

The court was told that Hole, 49, was an able confidence trickster with a record of petty crime who had been drummed out of the Army's catering corps. He was sent by a domestic employment agency, with immaculate references, to Rodney Price, the Australian chairman of the Thistle hotels group, and his wife, Loen, who gave him the job of manservant.

Judge David Elfer, jailing Hole for theft, said that when he took the job in the house off Belgrave Square in London, he hid the fact that he had seen the inside of a prison cell and been cashed from the Army.

"You undeniably had a yen for what you considered to be the high life," the judge said.

"and you were prepared to stoop to dishonesty to achieve it. You took a well-rewarded position on a salary of £21,500 with accommodation, all expenses and food paid, and your employers, decent, honourable and trusting people, left you for many months at a time in charge of their household in this country. But you wanted more. You wanted the trappings and the appearance of your employers' wealth and you abused their trust."

He said Hole stole the money and went across Europe with the intention of investing in an Estonian timber company. "But still you did not resist the pampered life. It was first-class rail and hotels, a bodyguard at £200 a day, prostitutes, drugs and drink."

Mr and Mrs Price were trusting and asked no questions when Hole said that in Britain all documents relating to a car had to be kept with it. Mrs Price handed over the papers for her Bentley, which Hole registered in his own name and sold for £56,000. Hole also stole £3,500 from the safe in the house.

The couple were unaware that their butler had swapped his downstairs position for upstairs luxury until they returned home to find him, the cash, two paintings and the car missing.



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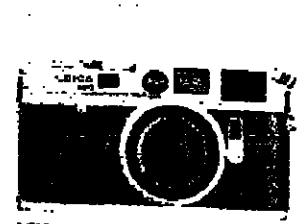
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# Osborne House calls off wedding plans

Couple disappointed after English Heritage says ceremonies in Queen Victoria's dining room would be inappropriate, reports Ruth Gledhill

ENGLISH Heritage has abandoned plans to allow Osborne House, the Italianate palace on the Isle of Wight where Queen Victoria and Prince Albert brought up their nine children, to be used for civil wedding ceremonies.

The change of heart has left at least one couple disappointed after a date was pencilled in for their wedding. Dozens of others who had made inquiries about being married there will also be saddened by the decision.

Alex Moore, 35, and Sarah Hodder, 28, had fixed their wedding date for November 1 and told friends and family of their delight at being the first couple to marry at Osborne since Queen Victoria's third child, Princess Alice, wed Prince Louis of Hesse in the royal dining room in July 1862.

The day before Miss Hodder went to place her order for the invitations for 50 guests to attend their wedding in the dining room, with drinks in the magnificent Durbar room, they were informed by telephone of the change of heart, made by senior officials at English Heritage who considered it "inappropriate".

They are believed to have been worried that it was bad taste to marry people in the room in which Queen Victoria's body lay in state in 1901. There were also security concerns about items of historic value.

Miss Hodder will now wed her fiancé, a sales representative, at Newport register office. She said: "It is a shame, because the wedding was going to be in the dining room, which is very big and airy. With its red velvet and paintings of the Royal Family, it was preferable to anywhere else on the Isle of Wight. The red velvet in particular would have given the wedding a nice, appropriate autumnal feel."

She added: "As register offices go, Newport is not bad. They have paintings on the wall and Laura Ashley-style



Alex Moore and Sarah Hodder will wed in Newport

curtains. It's quite nice. But at the end of the day, it is getting married that is the important thing, not where you marry."

Her daughter, Megan, 4, will still be the bridesmaid and plans for the reception, at the Royal Cornishian Yacht Club in Cowes, remain unchanged. In addition, the register office would cost £50, compared to a total of £600 for a wedding at Osborne House. This meant that they had been able to change their plans for a wintry honeymoon in England and are now looking forward to jetting off to a week of sunshine in Thailand.

A spokeswoman for English Heritage denied there had been any pressure from Buckingham Palace or the Royal Family to change the plans. The decision was made within English Heritage itself, she said. "After careful consideration, it has been decided that holding civil wedding ceremonies would be an inappropriate use of Queen Victoria's royal palace."

Osborne House is currently being restored at a cost of £6 million to return it to its former glory in time for the centenary of Queen Victoria's death in 2001. Victoria and Albert bought the estate, then 3,500 acres, with their own money in 1845.

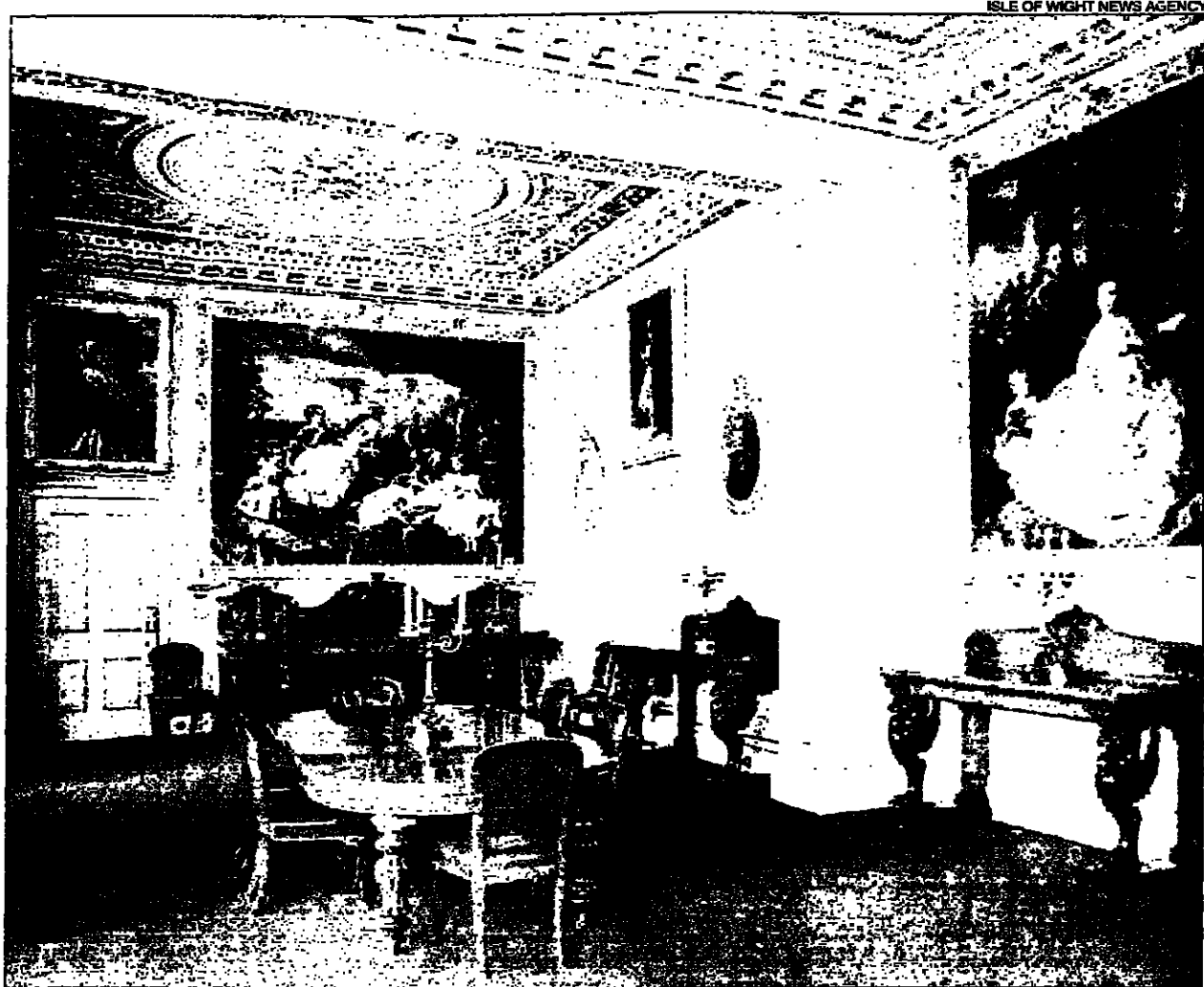
Much of the credit for the magnificent design, with its

was a keen farmer and agronomist, and the estate became a well-managed, profitable concern as well as a haven of peace and tranquillity for the Royal Family.

English Heritage took over the palace in 1986 and has already restored the gardens, parks, walks and parts of the house itself, opening them to visitors from April to October. The plan to open Osborne House for civil weddings, made possible by the 1994 Marriage Act, was intended to maximise revenue in the winter.

When it was announced in June that Osborne House might become a venue for civil weddings, Lorraine Porter, the Isle of Wight's superintendent registrar, said: "The opening up of Osborne will be a terrific boost to the island. It is bound to become one of the country's top civil wedding venues and we are all very excited at the prospect."

Like his descendant, the Prince of Wales, Prince Albert



The dining room was to have been the setting for the first wedding since that of Princess Alice in 1862

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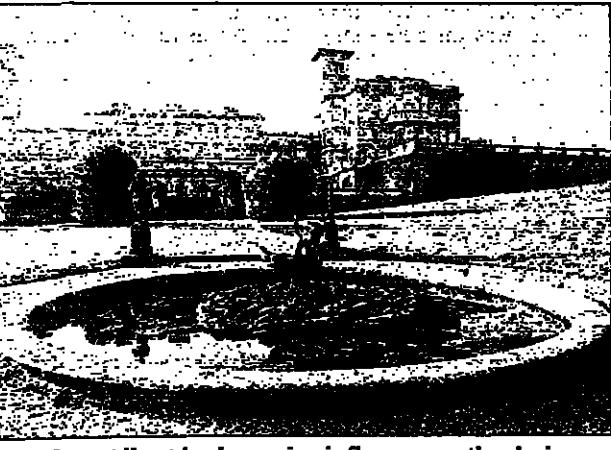
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Prince Albert had a major influence on the design

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# Buyers may try to cash in on auctioned dresses

Americans who bought the Princess's clothes have seen them rise tenfold in value, writes Tunku Varadarajan

A FORTNIGHT after the death of Diana, Princess of Wales, scores of people across America who bought dresses belonging to the Princess at the New York charity auction in June have realised that they are sitting on their own private goldmines.

Experts believe that the value of each dress has soared and that many owners will eventually be tempted to cash in. One buyer has already placed an advertisement in *The Wall Street Journal*, offering for sale "a Princess Di dress". Purchased for \$24,500, the seller is asking \$250,000.

The buyers of a dress encrusted with simulated pearls who intend to take the pearls off and recast them in earrings to be sold for charity, expect to raise \$10 million. The Princess's 79 dresses in total raised \$3.25 million at the Christie's auction.

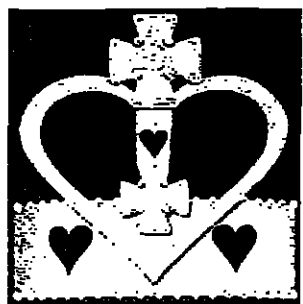
A source at Christie's said: "I think these dresses have turned into the best investment in town. Where else can someone have spent, say, \$40,000 and expect a return on his investment three months later of about \$300,000? I think there would be buyers for every single one of those dresses — even the more ghastly ones — and they'd happily pay huge sums for them. We're likely to see sellers come out of the woodwork once a respectable mourning period has passed."

Asked if his auction house would participate in a resale of the Princess's dresses, he expressed horror. "Of course not. That would be in terrible taste."

The pearl-encrusted dress, designed by Catherine Walk-



The "queen of hearts" earring to incorporate pearls from the dress



er, was bought for \$34,500 by Roxanne Duke, who runs International Gem and Jewellery Show Inc, a family-owned company based in Maryland.

Yesterday Vicki Eaton, the company's director of administrative operations, said the sale of the earrings was "strictly for charitable purposes, with every cent going to the institutions which Princess Diana worked so hard to help when she was alive".

The owners are upset that their charitable enterprise has

been "misrepresented" in the tabloid press. The dress in question — lot 54 — was one of the more garish items. A long-sleeved dinner gown of cream pleated silk, it was worn by the Princess at an official reception in London in 1982, and again on a state visit to Nepal in 1993.

The company wrote to the Princess some weeks after buying the dress for her permission to remove the thousands of simulated pearls for earrings. Ms Eaton said: "We had decided, even then, that the proceeds would go exclusively to charity, and we told her so in the letter."

Ms Eaton added: "She wrote a nice letter back to us, within days, saying that the dress was ours and that she was delighted for us to do anything with it that we liked. Of course, she seemed pleased that we were giving the money to charity."

The company wrote also to Catherine Walker, who was happy with the plan, which involves taking the dress apart. Forms are now handed out at the company's shows, inviting buyers to apply for earrings, costing \$1,000 a pair.

The earrings will have the shape of a crown "since Princess Diana was the queen of hearts". Set in 14-carat gold, the design also incorporates a cross and hearts.

The Dukes are also selling men's lapel pins, each incorporating a single pearl, for \$800. The pins will also have a little red ribbon, "symbolising the Aids cause, to which the Princess gave so much of her precious time".

Ms Eaton also revealed that the company is considering



The Princess wearing the pearl-encrusted dress that is to be taken apart

making brooches with the dress's buttons, priced at "£100 to £175, for those who cannot afford the more expensive items". Ms Eaton said that she is getting "hundreds of orders a day".

Eyebrows were raised in New York this week with the publication in *The Wall Street Journal* of an advertisement for the sale of one of the Princess's dresses. The dress, lot 35, is a cocktail dress of scarlet silk lace, also by Catherine Walker, and worn by the

Princess on a visit to Argentina. Its \$25,000 price was one of the lowest of the auction. The unnamed collector is now asking ten times as much.

Michelle Gates, acting for the vendor, said that several offers of \$150,000 had been turned down. She said: "I don't believe at this time that my client is interested in selling it for less than \$250,000." The proceeds will not go to charity but Ms Gates denies that her client is profiting from the Princess's death.

By contrast, a Scottish couple who bought one of the auction dresses have cancelled plans to put it on display.

Briege and Graeme Mackenzie paid £39,098 for the black silk Christina Stramboulia cocktail dress worn by the Princess on the night her husband admitted adultery on television. Mrs Mackenzie, 44, said she had cancelled plans to display the dress on October 1 at a lunch in aid of the Children First charity. The

couple, who met the Princess at a preview in London before the auction, had told her of their plans to show the dress across Scotland to raise money for their favourite charity.

Mrs Mackenzie said: "I think we will still go ahead with our plans, but we will wait maybe until this time next year. I am thinking of talking to her office at Kensington Palace to ask them what they think."

The dress is at present wrapped in tissue paper and stored in a bank vault. The couple are thought to be the only private buyers from Britain although some dresses were bought by British newspapers.

A private client buying a Catherine Walker dress in the early 1980s would have expected to pay in excess of £5,000, fashion industry sources said. The price would include numerous fittings. The dressmaker does not disclose prices for haute couture dresses for private clients.

## Verdi's Requiem played in honour at Proms

By DANIEL MCGRODY

THE Proms are honouring one of their most ardent fans, Diana, Princess of Wales.

More than 5,000 Prom-naders last night saluted the Princess with extracts from Verdi's *Requiem*, her favourite classical piece, which was played at her funeral. Organisers decided there should be no speeches, preferring a reference in the programme to the deaths of the Princess and Sir Georg Solti, the conductor who was due to perform the *Requiem* last night. His place was taken by Sir Colin Davis.

In his speech at the last night of the Proms today, the conductor Andrew Davis is expected to honour Diana. "Tradition dictates that his speech is secret but you can be assured that the events of the past week will figure large," a spokesman said.

The final programme has been hastily amended to include *Jupiter* from *The Planets* suite by Holst. The spokesman said: "Everyone will know it as the tune for the hymn *I Vow to Thee My Country*, which was one of the most emotional moments of the funeral."

"The Princess was a great fan of the Proms, and we of her. The last time that Verdi's *Requiem* was played five years ago she was there and she told us how she cried. It was her favourite classical piece. The Proms are always a very emotional affair and unashamedly there will be many tears shed."

The music industry has taken a lead in suggesting ways to raise money for the Diana, Princess of Wales Memorial Fund, name with many thousands expected to buy Elton John's record of *Candle in the Wind* when it goes on sale today.

There are promises of pop concerts to come. Richard Branson is already preparing an event to coincide with the first anniversary of her death next summer. Efforts are being made to persuade the three surviving members of the Beatles to come together for the day in concerts to be held simultaneously in London, New York and Paris.

Gary Barlow, lead singer of Take That, said yesterday that the group would reform for a Christmas concert at Wembley for the fund. He told BBC 1's *Newsround* that Take That would play three songs.

## IN BRIEF

### Tourists who took tributes are freed

Two Slovak women jailed by a magistrate for 28 days on Thursday for taking toys and flowers laid in memory of Diana, Princess of Wales in London were released on appeal yesterday and were each ordered to pay a £200 fine.

Judge Geoffrey Rivlin, QC, told Maria Rigociova, 56, and Agnesa Sihelska, 50, that a night in Holloway prison must have given them "a terrible shock". He was releasing them, he said, in keeping with the compassion which characterised the nation in the aftermath of the Princess's death.

At Southwark Crown Court, Andrew Greenwood, for the defence, said it had been far from their intention to upset the British people. Rigociova, the guide with a coach party of Slovaks, said that she had thought the flowers and toys were to be destroyed.

### Song in demand

Record shops have placed orders for 1.5 million copies of Elton John's *Candle in the Wind '97*, the tribute song he sang at the Princess's funeral. It also emerged that retailers are to meet the request of his record company to donate most of their profits from its sale to the Diana, Princess of Wales Memorial Fund. Manufacturers have been able to press only 250,000 copies so far, so some customers are likely to be disappointed today when the single goes on sale, priced at £3.99.

### Prince's visit

The Prince of Wales is to carry out his first public engagements next week since the death of his former wife. He will visit the Manchester area and, although a list of engagements has not yet been completed, it is understood that his itinerary will include opportunities to meet the public. A large police operation is expected, to cope with large numbers of people wanting to greet the Prince, who was last seen in public a week ago, on the day of the Princess's funeral.

### E-mail address

Gordon Brown announced the e-mail address to which suggestions can be sent for a national memorial to the Princess. It is: [memorial@hm-treasury.gov.uk](mailto:memorial@hm-treasury.gov.uk). The Chancellor, who is heading a committee looking into the project, has asked the public to write to him at the Treasury with their ideas, but the e-mail address will provide a second route. Officials said the suggestions would get an instant electronic acknowledgement and would all be considered by the committee.

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Trevor Rees-Jones

## Survivor could have amnesia

FROM BEN MACINTYRE  
IN PARIS

THE bodyguard who survived the car crash in which the Princess died could be suffering from partial amnesia as a result of his injuries and may never be able to recall the crucial moments leading up to the accident.

Trevor Rees-Jones, 29, is able to communicate only by blinking. *Le Figaro* reported yesterday, and doctors have warned investigators that a combination of trauma and anaesthesia while under surgery may have impaired his memory. Although Mr Rees-Jones is recovering gradually from serious face, head and chest injuries, his parents have said that he will be unable to speak to investigators "for some time".

A spokesman at La Pitié Salpêtrière hospital could not confirm claims that Mr Rees-Jones has yet to be informed of the death of the Princess. Mr Rees-Jones remains the key witness and questions over possible memory loss have added uncertainty to a case rife with rumour, claims, counter-claims and denials.

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### Terry Farrell: wants public view of palace gardens

dens. The vast public tribute to the Princess showed that The Mall could serve as more than a convenient short cut across Central London for taxis and cars. Suddenly not just the pavements but the gravel rides under the trees became public promenades, as full of people as the Tuileries in Paris or the Paseo del Prado in Madrid.

Mr Farrell said: "The funeral brought home the incredible beauty of The Mall and the royal parks. The urgent need is to improve the links between the parks.

"We also need to do away with the dreadful underpasses at Hyde Park Corner which completely cut off Hyde Park

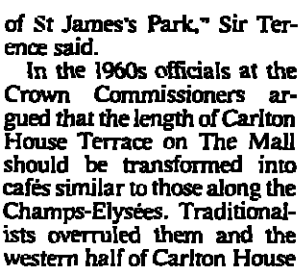
from Green Park. A direct street-level link must be created from Buckingham Palace up Constitution Hill, past the Apsley Arch and through the beautiful entrance screen into Hyde Park. "This route is always used by the Royal Family; now the public should follow. Traffic lights have already had to be introduced to control traffic, so it would be an easy matter to introduce an extra phase for pedestrians."

Mr Farrell, who was a member of the Royal Parks Review Committee, said such improvements could be carried out at a fraction of the cost of the £80 million tunnel proposed by the Royal Parks

Although Changing the Guard is London's leading tourist attraction, anyone wanting to sit down afterwards for a cake or a coffee has to make a long trek to Victoria, St James's or Trafalgar Square. "Buckingham Palace has shown the way with the elegant tented ticket kiosk by Sir Michael Hopkins opposite the Victoria memorial," Sir Terence said. "Tables and chairs could be set out around the kiosks and removed in winter."

Further possibilities will open up if the Institute of Contemporary Arts proceeds with a planned move from The Mall to new premises at Blackfriars Bridge. The basement of the eastern half of Carlton House Terrace, which it occupies, fronts The Mall and could be transformed into cafés and restaurants.

"Restaurants and bars along The Mall would appeal not only to tourists but to people working on both sides



Terrace along The Mall was scooped out to form a vast underground car park. The Duke of York steps, like the Spanish Steps in Rome, could be a suitable venue for flower sellers.

Mr Farrell believes that removing the walls around Buckingham Palace would not mean infringing on the Royal

Family's privacy. "There are numerous shrubs and trees around the perimeter of the gardens, so removing the walls would not expose the Royal Family to view every time they walked into the garden," he said.

"Railings backed up by security cameras could be just as effective as the present wall,"

which has no visual appeal. In years to come it should be possible to open up a direct route through the palace gardens from Victoria station. "People can walk into the gardens of the Imperial Palace in Tokyo, so it should be possible here."

**Car-free cities, page 10**

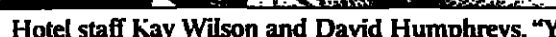


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## NEWS IN BRIEF



Hotel staff Kay Wilson and David Humphreys. "Young people thrown together will have sex" he says, but tourist chiefs fear the new programme will damage the reputation of areas like Ullswater.

## Beauty spot fears for its tranquil image, writes **Russell Jenkins**

Police put out hoax messages about aliens over the South Downs to trap people illegally tuning in to police radio frequencies. When carloads of people turned up to see the extra-terrestrials, officers confiscated scanning equipment, and warned against its use.

1. *Chlorophyll a* and *Chlorophyll b* were determined by the method of Arar and Collins (1971).

Figure 1. Schematic representation of the experimental design. The subjects were divided into two groups: a control group and an experimental group. The control group received a standard diet and water, while the experimental group received a diet supplemented with 0.5% of the active ingredient. The subjects were then subjected to a series of tests, including a baseline test, a test with the active ingredient, and a test with a placebo. The results of the tests were then compared between the two groups.

1. *Staphylococcus aureus* (10<sup>8</sup> CFU/g)  
2. *Escherichia coli* (10<sup>8</sup> CFU/g)  
3. *Salmonella enteritidis* (10<sup>8</sup> CFU/g)  
4. *Listeria monocytogenes* (10<sup>8</sup> CFU/g)  
5. *Campylobacter jejuni* (10<sup>8</sup> CFU/g)  
6. *Yersinia enterocolitica* (10<sup>8</sup> CFU/g)  
7. *Shigella flexneri* (10<sup>8</sup> CFU/g)  
8. *Shigella sonnei* (10<sup>8</sup> CFU/g)  
9. *Shigella dysenteriae* (10<sup>8</sup> CFU/g)  
10. *Shigella flexneri* (10<sup>8</sup> CFU/g)  
11. *Shigella flexneri* (10<sup>8</sup> CFU/g)  
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20. *Shigella flexneri* (10<sup>8</sup> CFU/g)

## Jimmy McGovern: guilt, gambling and death



**'Bogus' GP accused of assaulting patients**

A man accused of murdering a patient has been charged with assault on a patient. The man, who is 30, is accused of assaulting a patient in a GP surgery in South London. The patient was taken to hospital and died. The man is charged with assault on a patient. The man is charged with assault on a patient.

**Driver jailed**

A driver has been jailed for three years for driving a car with a defective engine. The driver, who is 30, was found guilty of driving a car with a defective engine. The driver is charged with driving a car with a defective engine. The driver is charged with driving a car with a defective engine.

**Victimway relief**

A victim of a crime has been awarded a sum of money for relief. The victim, who is 30, was awarded a sum of money for relief. The victim is awarded a sum of money for relief. The victim is awarded a sum of money for relief.

# Seafaring families find calmer life amid the storms

Libby Purves reports on the parents who believe a life afloat is the best education

YOU only hear about round-the-world sailing families when they run out of luck. Thus the Newman family rose to brief fame last month for being helicoptered out of a Biscay storm and the Schinas family of Chichester — rescued from a South Atlantic storm last January — drew gasps this week when they set sail complete with a two-week-old baby.

But you would never have heard about either family if things had gone well; not unless you read yachting magazines and club newsletters. The fact is that a scattering of families have been taking to the ocean for years without remark. You meet them in yacht havens of the Canaries and the Caribbean, tattered red ensigns at the stern, pegging out nappies, supervising correspondence courses and sending self-assured children up the dusty quay to buy yams in the market. There may be a newish baby, gnawing at a rusk tied to its shoulder-strap with a seamanlike bit of tarred twine.

There are no official statistics or welfare surveys on sailing nomad families: statistics and the State are two of the things they are escaping. Flight from society is a constant theme, although not all are as exaggeratedly hostile to shore life as Tom Schinas, who told this paper "a two-week-old baby is safer at sea than on dry land... My children have never seen a classroom and have no idea what bullying and violence means. They have never watched television. They have never eaten a Big Mac."

Even those who plan to come back for secondary school show a robustly unapologetic style of parenting, at odds with our ner-

vous age. They are throwbacks to tougher generations. Like the Brasseys, who in 1876 girdled the world on their schooner *Sunbeam*, with a paid crew, four children and two dogs. The baby nearly died of cramp during a wild passage from Honolulu to Yokohama.

In 1928 an engaging Norwegian, Erling Tambo, set out round the world with his wife, Julie, and a dog called Spare Provisions. By the time his yacht, *Teddy*, hit a Pacific reef they had a two-year-old son and a baby. During the wreck he sat the toddler on a rock, handed him the baby and instructed him to hold it tight while he rescued his wife. Little Tony, writes the fond father, "took his duties like a man and never budged, even when the breakers washed over them."

In the early 1950s, Miles and Beryl Smeeton took their daughter, Clio, on their epic voyages: they were all seafish. She told Smeeton's biographer, "My father and I would trim the sails, steer and vomit amidst cries of 'Remember Nelson!' My mother made tomato soup." She did three hours of lessons a day. Certainly voyaging children seem to show an almost worrying confidence in their parents: "Mike told them the boat was safe," says Liz Saunders, who returned from Zimbabwe in 1972 with four under-10s, "so they believed it." In 1972 Douglas Robertson and his family were sunk by whales off the Galapagos and survived 38 days in a lifeboat. Even after that, on the way home one of their ten-year-old twins grumbled, "I'm bored Dad, I wish we were back on the raft!"

Such steely nerves are not universal. For our own family's 1988 attempt at a three-month voyage

with children aged three and five, we prudently chose a circumnavigation of mainland Britain, which enabled us to cover 1,700 miles without getting too far from the NHS. Even so, boatless friends said we were mad. Sometimes we nearly did go mad: family life in a cabin 10ft by 7ft is intense. You cannot walk away from a tantrum, send it to its bedroom, or hand it over to a granny or nanny. You have to solve it. You also feel morally and practically bound to

compensate a child for exchanging nursery cosiness for a wasteland of grey waves. It takes love, ingenuity and tolerance. It is hard work.

But the good moments shine — the dolphins, the rainbows, the intrepidity of a three-year-old climbing 20ft of slimy, rusty harbour ladder, the crazy accumulation of family jokes. Children can watch adults solving problems rather than railing irritably at distant employers or utilities. Liz Saunders says that the details they

remember now are things like their father contriving a paintbrush out of his own hair. "With hindsight I sometimes shudder, but I don't regret any of it." Another woman, of again next month, says, "At least you sink or swim together; you're totally committed as a family and a crew."

In an age of parental nervousness, semi-detached commuter fathers, discontented mothers and neurotic conversations about school league tables, there is some-

thing beguiling in the idea of steering your own family course. There are inevitable tragedies, but get through Biscay and the first gale and, with luck, a child might write one day, as Clio Smeeton did: "It wasn't boring, it was bliss, all the things that I loved most in the world were there — my dog, our cat, my parents and the boat... the forepeak which always smelt cold, of chains and seaweed, where in the tropics a bunch of bananas hung... the stern, a mysterious

place of bundled books, bins of flour and sugar, and stores to last a year at sea. The bunk was too broad for me when I was little, so to stop myself from rolling about I wedged myself with Blue Bear."

They finally sent her back to boarding school and, when she heard the news of her parents' dismasting off Cape Horn, she crossly wrote: "I've missed all the fun!"

Sailing, page 45



The Sims family, who spent a year afloat crewing themselves, on Cooper Island, one of the Virgin Islands, in April, and back at the Medway marina

## New technology offers world to modern mariner

By HELEN RUMBELOW

MORE families are sailing around the world thanks to increased leisure time and modern technology.

Boat sales are expected to rise sharply this year, with the British marine industry showing a record £2.28 billion turnover in 1996. James Jermain, editor of *Yachting Monthly*, said that new technology was the key factor. "Modern yachts have electronic aids, such as satellite navigation, and weather faxes, that can alleviate the fear of getting lost and running into bad weather."

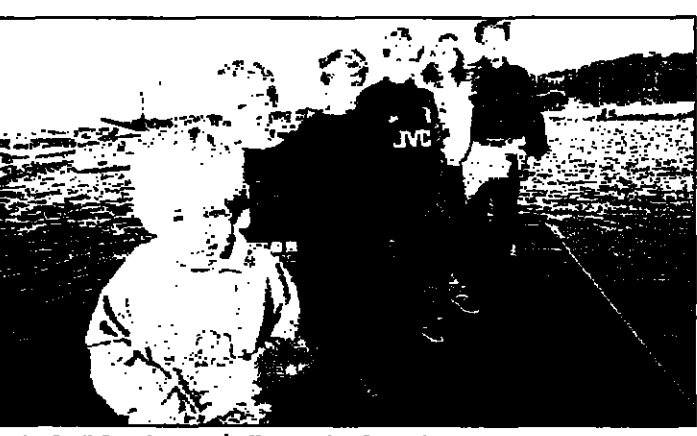
Voyagers insist that taking their children to sea can be immensely rewarding. Doina Cornell, 30, who left Britain in a boat when she was seven and sailed the world with her parents and brother for seven years, said it provided her with an unusual perspective. "When you're growing up, every child gets a place they're attached to. Because I grew up on a boat, I got attached to the sea."

Matthew Sims, 45, felt stuck in a rut running his coach company so took a year off to sail around the Caribbean and the Canaries.



Doina Cornell grew up at sea

He and his wife, Elizabeth, and their four sons aged 5 to 13 crossed the Atlantic to St Lucia, then sailed on to Trinidad and the United States, where they left their boat, arriving back in Britain last month. "It slowed me down a bit, and I have great memories of the time I spent with my children," Mr Sims said. "Educationally it's the best thing for them. My second eldest passed his 11-plus with almost 100 per cent. That was partly getting more confident, and partly that they had no telly and read a lot."



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# Cinema greats in the frame

**Kathryn Knight**  
on the sale of  
posters tracing  
cinema history  
from Valentino  
to Harrison Ford

A journey through the history of cinema goes on sale this week in the form of the biggest collection of film posters amassed by one person. The posters, dating from the 1920s to the 1980s, trace cinematic tastes and disclose the marketing strategies of the big studios.

Many are rare, including a giant six-sheet poster for the 1942 release of *Casablanca*. All 300 were collected over 25 years by an American man who wishes to remain anonymous, but requested that the sale be held in London.

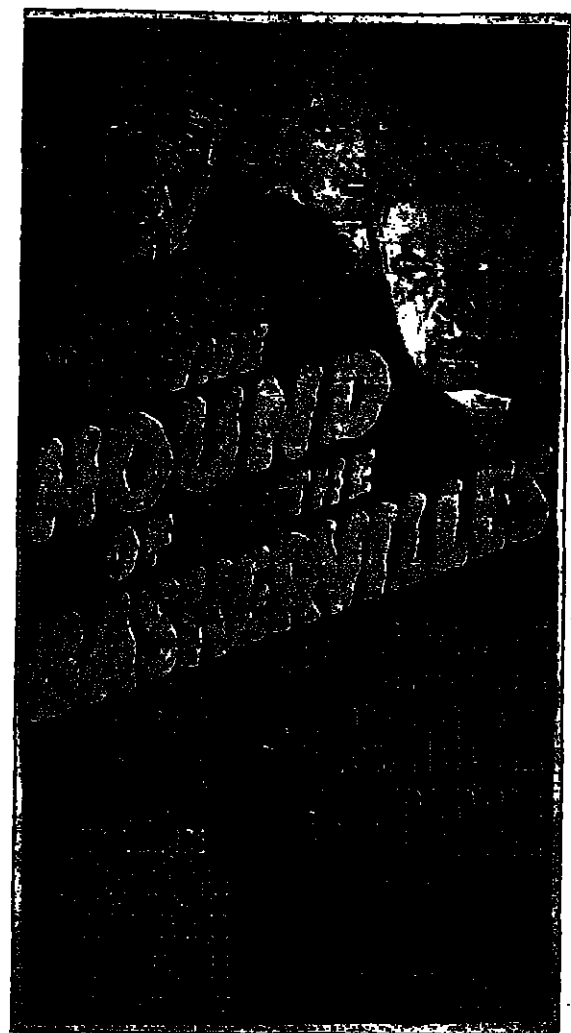
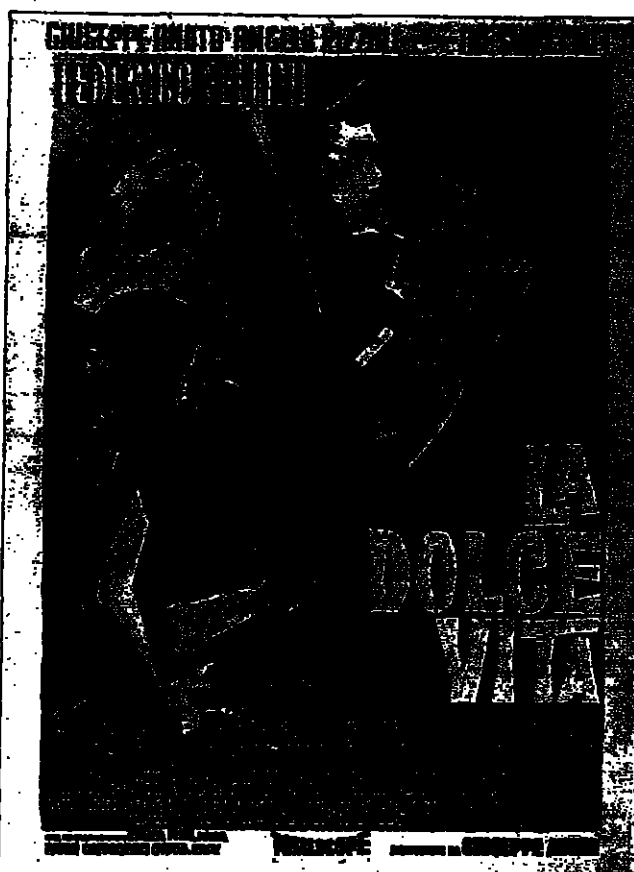
The *Casablanca* poster, believed to be one of only three in existence, is expected to fetch the highest price with an estimate of £22,000 to £32,000. The 81 inch-square poster was designed for particularly big cinema foyers.

The oldest poster in the collection is for the 1921 film *The Conquering Power*, starring Rudolph Valentino. The latest include the contemporary heart-throb Harrison Ford in *Star Wars* and *Raiders of the Lost Ark*.

Posters featuring stars such as Humphrey Bogart, Bette Davis and Rita Hayworth are expected to be popular with fans. Others will attract interest because of the illustrators, including Saul Bass and Norman Rockwell.

Miles Barton, a film specialist who catalogued the posters for auction, said: "While great care and attention was lavished on the artwork for these posters, they were meant to be very disposable. The publicity machine was a fast-moving one: they were posted out, pasted up and then torn down and thrown out ready for the next set. Some of these posters are special because of the fact that they survived at all."

Much of the artwork looks lavish compared with the photomontages outside today's cinemas. "We are so anaesthetised to the concept of clever marketing that it is easy to forget what a huge industry it was back then too," Mr Barton said. "These posters show how the British public were treated to a mass deluge of carefully targeted publicity with the release of each film. Often,



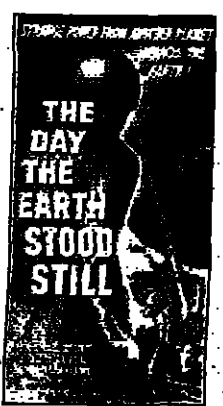
Under the hammer: stars from home and abroad feature in the 300 posters to be auctioned, which make up the largest poster collection amassed by one person. The earliest poster is for a film from 1921

film-makers produced different styles of posters for the same film. One style would be designed to appeal to one section of the public, while another would be drawn up to target another section. So, for example, you would get a romantic version for a small village and an action shot for a larger town."

A 1934 poster for *The Thin Man* has the letter D underneath the artwork, suggesting it is the fourth version. The only other known copy of the poster is in the Library of Congress in the United States. "Some of the posters are known as 'advanced special version' and were designed as preview posters to be pinned up a month or so before the film release. They would be replaced by new artwork once the film was on show."

Mementoes of animated films are popular with collectors, and the auction will include a small poster for *Snow White and the Seven Dwarfs*, the first full-length cartoon. Also for sale are lobby cards, which were pinned in cinema windows. Among them is a set of eight for *Breakfast at Tiffany's*, signed by Audrey Hepburn, estimated at £200 each.

The posters go on show at the New Bond Street Gallery in London tomorrow. The auction will be at Sotheby's on Thursday.



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# Tattoos and tummies on parade as Miss America tries to get real

Contestants have been urged to be themselves, as long as they don't want to smoke or drink, reports Tom Rhodes

THE wholesome image that has kept Miss America a popular favourite among the country's older generation for 76 years is to get a facelift tonight when entrants will for the first time wear bikinis and sport navel rings and tattoos.

Organisers of the competition, in the gamblers' paradise of Atlantic City, have even allowed the contestants to play the gaming tables with Miss America commemorative chips. But the 51 women are still banned from smoking and drinking.

The pageant officials have been eager to advertise the break with tradition that will allow contestants to bear their stomach, wear modest sandals instead of spiked heels and, simply, be themselves.

All the women must do their own make-up and wear swimsuits bought from shops rather than creating their own eye-catching ensembles. The

judges have been told to penalise entrants they detect as being "untruthful" to themselves.

The new rules have brought some much-needed publicity to an event that has been living in the past for decades. There has been talk of a new permissiveness and hip individualism, a hint of which became apparent while the contestants were going through rehearsals wearing T-shirts, jeans and pumps.

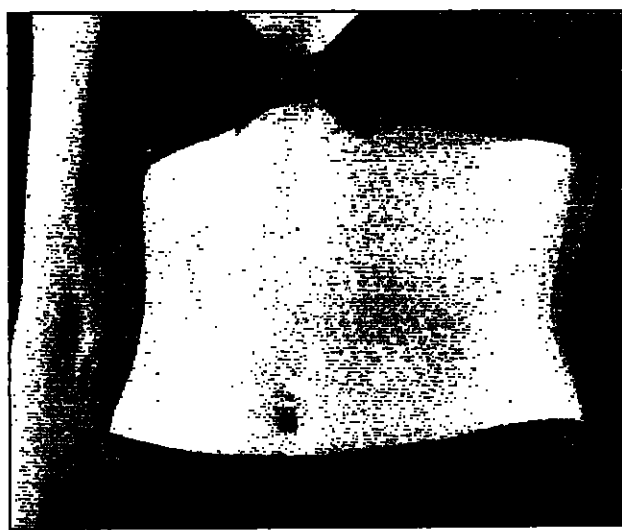
Much has been made of the fact that Jill Renee Cummings, an aspiring recording industry executive and amateur boxer, has a silver belly-button ring to show off with her two-piece bathing suit.

"Why am I wearing it? Just because that's me," she said. "I got my bellybutton ring long before I thought about getting into the Miss America pageant, and I'm not going to take it out to please anybody."

Heather Nicole Busin, Miss Pennsylvania, has found her platform of family literacy overwhelmed by interest in the small tattoo of a sun below her navel. "I love sunny days and the brightness when the sun comes out cheers me up," she said.

Despite these stealthy steps into the Nineties, there is no sense yet that Miss America contestants will be lurching into the new millennium wearing leather thongs and nose rings. The strictures for the swimsuit section are very precise: bikinis must have bottoms that drop no more than an inch below the navel and have sides no less than 2½ inches wide. Tops must provide full coverage, with straps at least half an inch wide.

Unchanged is the enduring insistence of the organisers that the event is not a beauty contest but a scholarship competition. They proudly boast



Ring in the new: the bikini of Jill Cummings, Miss Vermont, reveals her pierced navel

that this annual catwalk is the biggest source of scholarship money for women in the United States.

Leonard Horn, the pageant president, shrugged off accusations of political correctness and said that Miss America has been forced to recognise

the realities of modern society and television of the 1990s.

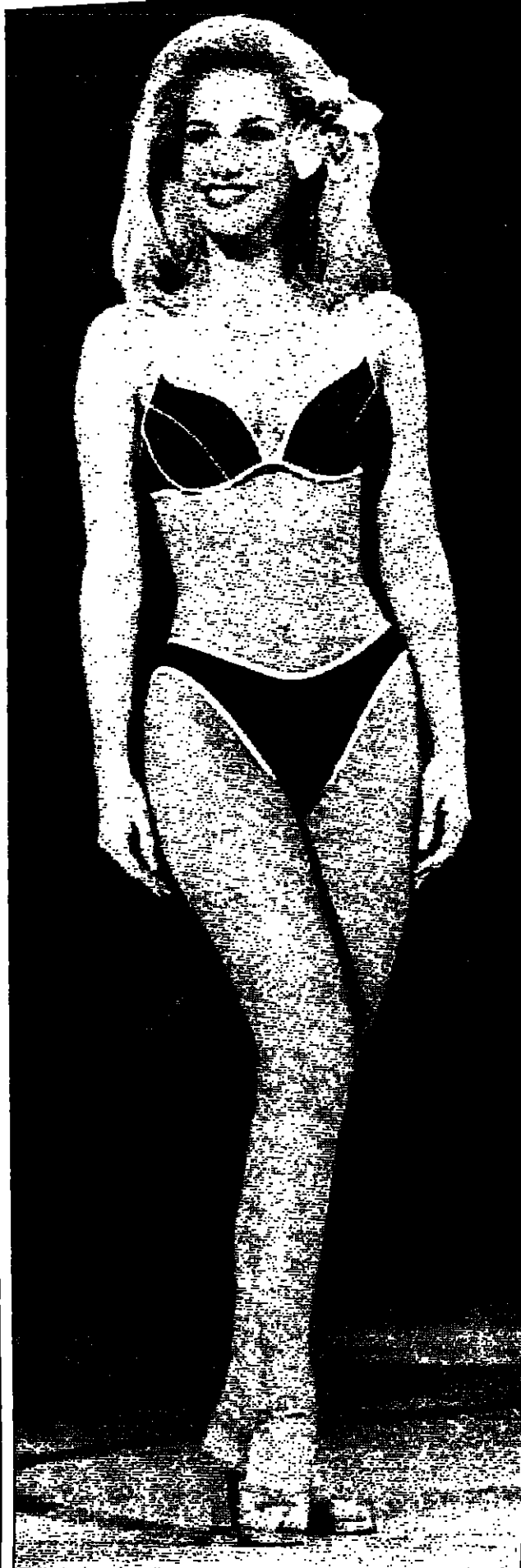
The competition began in 1921, the year after women gained the vote, and was originally seen as a commercial means to extend the brief summer season in Atlantic City. A religious upbringing

was mandatory for competitors, whose skirted bathing suits and film-star glamour appealed to a devout section of the blue-collar population.

In the Fifties and Sixties, it regularly attracted one of the biggest television audiences of the year. Since then the audience has dipped and younger viewers have mainly tuned in to laugh at the archaic glamour of a past era.

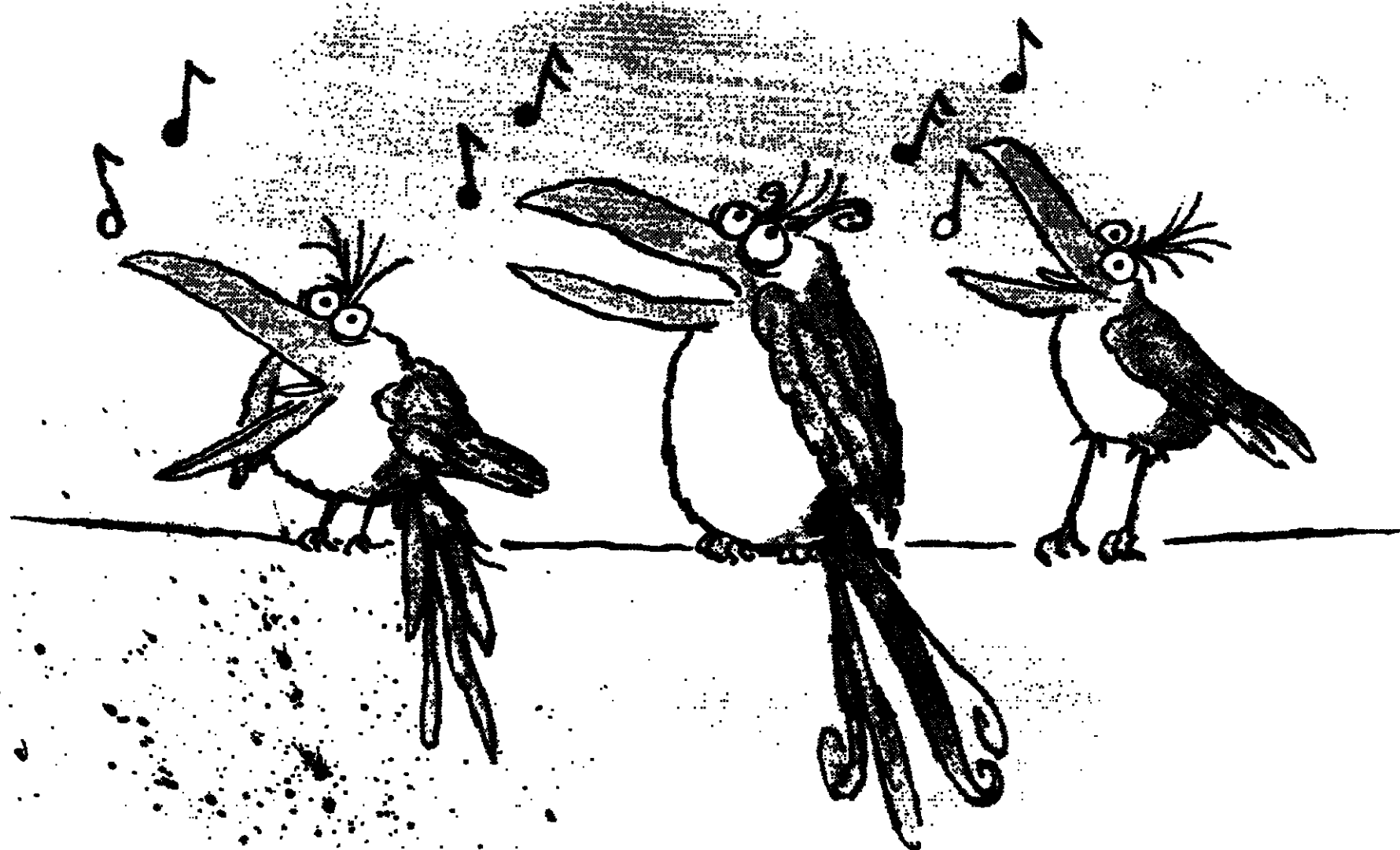
A brief surge of interest came when Vanessa Williams, an actress and pop singer, lost the title in 1984 after *Penthouse* published nude photographs of her.

Mr Horn, who now subscribes to *Seventeen* magazine, hopes that tonight's performance will attract attention for more positive reasons. "It has nothing to do with political correctness," he said. "Society has changed. We now have the same uphill battle any other television show has to get attention. The only way this programme is going to exist, in my view, is if we reflect the real women who compete."



Strict rules govern the two-piece swimsuits worn by contestants such as Erika Kauffman, Miss Hawaii

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# SCOTTISH DEVOLUTION: WHAT THE FUTURE MIGHT HOLD

## Surprising faces on fantasy front bench

Magnus Linklater believes the revolution promised in Scottish politics will be led by some unexpected, but familiar, names

FIRST MINISTER Dewar rises to his feet beneath the great steel and glass dome of the controversial new Scottish parliament building in Leith, and begs leave to introduce the first major Bill of the new session. The President, Lord Steel of Aikwood, inclines his head briefly, and Mr Dewar begins to outline the aims of the Schools Curriculum (Scotland) Bill, the biggest shake-up of primary and secondary education in Scotland since the Education Act of 1872.

"Mr President," he announces, "the aim of this Bill is little short of revolutionary: it will ensure that within the next decade Scottish pupils become the best educated, the best informed, and the most highly skilled in Europe. It gives me pleasure to call upon my colleague, Mr Robin Cook, to outline the provisions of this ground-breaking piece of legislation."

The year is 2001, and Scotland's parliament is, as promised, up and running. There have been more than a few hiccups, and a seemingly never-ending list of surprises. The first is Donald Dewar himself, who has persuaded the Prime Minister to allow him to serve as First Minister while continuing to hold his post as Secretary of State in the Cabinet. Both have agreed that this is a temporary measure,

but it has proved useful in smoothing out teething troubles. Alongside him is Mr Cook, who has stunned his colleagues by opting to serve in a Scottish parliament rather than continue as Foreign Secretary, though perhaps the thwarting of his ambition to be Chancellor of the Exchequer may have had something to do with it.

Also on the front bench, three women from very different walks of life. The actress Elaine C. Smith, better known as the television wife of Rab C. Nesbitt, has been created Minister of Culture despite her nationalist leanings; Ann Gloag, the boss of Scotland's most successful new company, Stagecoach, has been persuaded to take on the transport portfolio; and Sheila McKechnie, director of the Consumer's Association and former boss of Shelter, has returned from London to head the Department of Housing. Watching all this with a wary eye from the Opposition benches are two unlikely bedfellows: Alex Salmond, of the Scottish National Party, and Michael Forsyth, who has surprised everyone by turning his back on Westminster (for the time being at least) and gaining entry to the new parliament on the Tory party list.

All fantasy, of course. There is no suggestion that any of these named here have yet been approached to



Mrs Rab C. Nesbitt (Elaine C. Smith) brings a touch of culture to an otherwise heavyweight fantasy front bench of Donald Dewar, Lord Steel and Robin Cook



serve in Scotland's new parliament, although some are bound to be there. But one thing that is a period of fevered speculation about who is likely to stand and what kind of place this parliament will turn out to be. Mr Dewar is already the favoured front-runner for First Minister (as the Government's White Paper calls the Scottish

Prime Minister), despite the fact that he will be 63 by the time the parliament is in place. Lord Steel might well relish the post of Speaker at Westminster. Mr Cook is a passionate advocate of reform, and could yet decide that his destiny lies in helping this great constitutional experiment. And it is the stated objective of all

parties to ensure that the Scottish parliament not only has a high proportion of women, but is not dominated by party time-servers. The aim is to attract business people, charity workers, lawyers, teachers and others to lighten the mix and ensure that it does not simply become another House of Commons heirloom.

There will be other differences:

proportional representation will ensure a better balance of parties; committees, open to the public, will take on a much higher profile role, particularly as there will — initially at any rate — be no revising second chamber. Anti-social working hours will be forbidden: sittings might only take place on one week a month; Bills would have two readings, not three; salaries would

be graded rather like those of civil servants; the media would be allowed far greater access to information than at Westminster. These are just some of the ideas for what could be a model new parliament — at least during these heady early days when anything seems possible. Whether they survive in the real world of politics remains to be seen.

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## The road ahead for Edinburgh parliament

AUTUMN 1997: the legislation required to set up the Scottish parliament is introduced at Westminster.

JUNE-JULY 1998: Scotland Act is passed.

MAY 1999: first elections are held for the 129-member parliament under proportional representation. Voters in each of the 72 constituencies, plus one extra because of the separation of Orkney and Shetland, will elect 73 MSPs under the first past the post system. They will cast a second vote for a party to elect additional 56 members.

2000: the first sitting of the four-year, fixed-term parliament in the purpose built building in Edinburgh. The Scottish executive, including a First Minister and a team of Scottish ministers, is appointed. Scotland remains part of the United Kingdom and the Queen remains head of State.

EUROPE: Scotland is likely to have its own office in Brussels and will be represented in negotiations in Europe. Scottish ministers may be able to speak for the UK in council meetings although UK minister will retain overall responsibility for negotiations.

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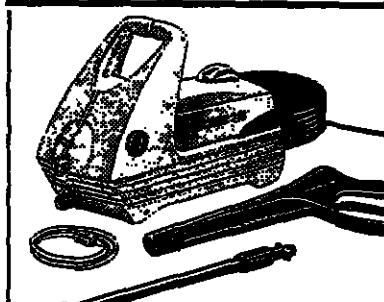
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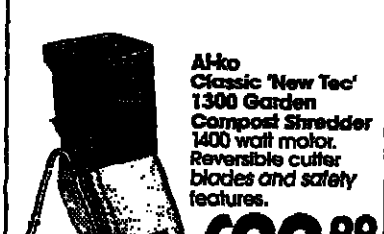
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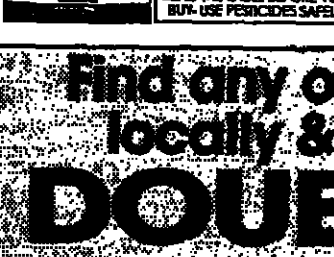
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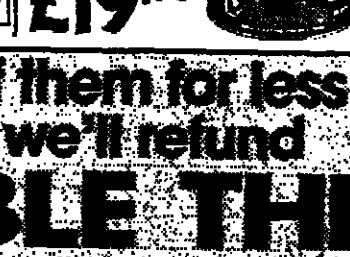
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## SCOTTISH DEVOLUTION: RESOUNDING VOTE FOR CHANGE

## Margin of victory for double 'yes' campaign is emphatic

By Shirley English

SCOTLAND voted decisively for home rule in the devolution referendum, with an unexpectedly large majority backing plans for a Scottish parliament with tax-varying powers.

The margin of support for constitutional change exceeded even the expectations of campaigners, particularly on the second question on tax. Three-quarters (74.3 per cent) voted in favour of a Scottish parliament and 63.5 per cent backed tax-varying powers. About 45 per cent of the total electorate voted "yes", so the huge endorsement would easily have passed the 40 per cent hurdle set in 1979 by a Labour MP, George Cunningham, when Scots last voted on home rule.

At that time, just 32.9 per cent voted in favour. Taking into account the slightly lower turnout of 60 per cent this time, compared with 63 per cent in 1979, the result showed a clear swing towards devolution throughout Scotland.

All 32 of the local authority areas in Scotland voted overwhelmingly for a parliament, and only two areas, Orkney and Dumfries and Galloway, at opposite ends of the country, voted against tax-varying powers. Even the old pockets of resistance to home rule, in Shetland, the Scottish Borders, Orkney, Aberdeen, and Dumfries and Galloway, and Tayside which rejected devolution in 1979, all supported the creation of a parliament this time.

However, the size of the "yes" vote on the second question, on tax-varying powers, was probably the biggest surprise. Opinion polls had forecast a close contest, raising fears of a "yes, no" vote, but on

the night the support was unambiguous.

The strongest backing for tax-varying powers came from the Labour strongholds of Glasgow and West Dunbartonshire, where three out of four of those who turned out voted yes. These two areas also brought in the biggest "yes" vote on the first question. However, Glasgow also had the lowest turnout with just half the electorate bothering to take part in what had been billed Scotland's most important decision for nearly 300 years.

Those most wary about tax-varying powers were largely found in the areas which rejected devolution 18 years ago — the Scottish Borders, Perth and Kinross and Shetland.

There had been fears that turnout would be embarrassingly low, because of apathy or loss of momentum after campaigning was suspended because of the death of Diana, Princess of Wales. But as the results came in early yesterday morning, it soon emerged that those worries were misplaced. The first declaration, from Clackmannanshire at 12.44am, showed that two-thirds had voted, a trend which continued until the last result from Highland just before 6am.

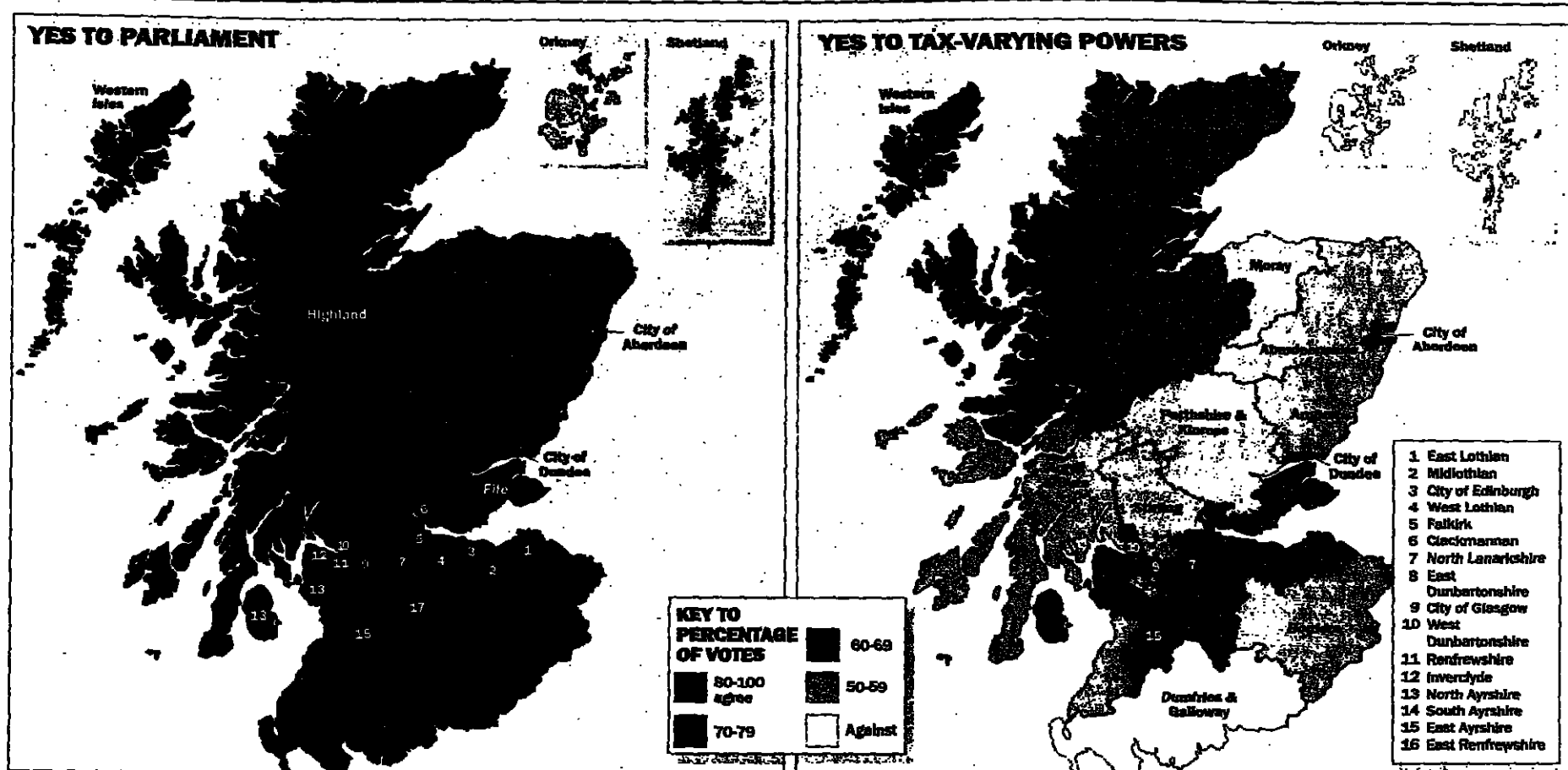
The turnout was high enough to give the Government a mandate for constitutional change. The "yes-no" results in Orkney and Dumfries and Galloway were the only signs of dissent on a night which showed the Scots' quiet determination to take more control of their own affairs. At a ceremony in Edinburgh where he was presented with the final figures by the chief counting officer, Donald Dewar, the Scottish Secretary, said: "The people have spoken. John Smith's belief in the settled will of the Scottish people was truly justified last night."

Alex Salmond, leader of the Scottish Nationalists, said that Scots had won "a great victory for their country". Jim Wallace, leader of the Scottish Liberal Democrats, said the result was Scotland's "vote of confidence" in itself.

Magnus Linklater, page 22  
Leading article  
and Letters, page 23



Wallace: his constituency voted against tax powers



## How the nation voted

**ABERDEEN**  
Q1: For 65,035 (71.77%) Against 25,580 (28.23%)  
Q2: Tax-varying powers: For 54,320 (60.54%) Against 35,709 (39.46%)  
Electorate 109,683; Turnout 80,815 (73.40%)

**ABERDEENSHIRE**  
Q1: For 67,881 (83.89%) Against 13,578 (16.11%)  
Q2: For 50,286 (62.27%) Against 30,499 (37.73%)  
Electorate 107,810; Turnout 88,499 (82.09%)

**ARGUS**  
Q1: For 33,571 (84.89%) Against 5,830 (15.11%)  
Q2: For 27,611 (69.47%) Against 12,199 (30.53%)  
Electorate 65,582; Turnout 51,821 (78.87%)

**ARGYLL AND BUTE**  
Q1: For 30,452 (87.30%) Against 4,376 (12.70%)  
Q2: For 25,748 (83.89%) Against 4,929 (16.11%)  
Electorate 68,285; Turnout 45,249 (66.28%)

**CLACKMANNANSHIRE**  
Q1: For 18,790 (78.97%) Against 5,076 (21.03%)  
Q2: For 14,112 (60.09%) Against 9,583 (39.91%)  
Electorate 23,725; Turnout 22,498 (94.83%)

**DUMFRIES AND GALLOWAY**  
Q1: For 44,819 (80.72%) Against 10,883 (19.28%)  
Q2: For 36,737 (68.06%) Against 17,459 (31.94%)  
Electorate 115,240; Turnout 73,482 (63.78%)

**DUMFRIES**  
Q1: For 48,282 (76.00%) Against 15,253 (24.00%)  
Q2: For 42,304 (66.50%) Against 21,280 (33.50%)  
Electorate 117,101; Turnout 64,805 (55.34%)

**EAST ABERDEEN**  
Q1: For 48,121 (81.13%) Against 11,428 (18.87%)  
Q2: For 42,589 (72.49%) Against 16,224 (27.51%)  
Electorate 58,956; Turnout 60,557 (102.70%)

**EAST DUNBARTONSHIRE**  
Q1: For 40,817 (88.77%) Against 5,076 (11.23%)  
Q2: For 34,578 (85.11%) Against 6,042 (14.89%)  
Electorate 45,925; Turnout 58,842 (128.11%)

**EAST DUNBARTONSHIRE**  
Q1: For 33,525 (74.19%) Against 11,695 (25.81%)  
Q2: For 28,152 (62.69%) Against 16,785 (37.31%)  
Electorate 45,180; Turnout 45,180 (100.00%)

**EAST DUNBARTONSHIRE**  
Q1: For 28,325 (81.89%) Against 6,245 (18.11%)  
Q2: For 23,580 (67.59%) Against 11,280 (32.41%)  
Electorate 34,580; Turnout 45,828 (132.53%)

**EDINBURGH**  
Q1: For 155,800 (71.89%) Against 62,822 (28.11%)  
Q2: For 133,843 (61.89%) Against 81,888 (38.11%)  
Electorate 282,245; Turnout 218,732 (77.50%)

**FALKIRK**  
Q1: For 48,084 (88.19%) Against 6,316 (11.81%)  
Q2: For 40,084 (80.19%) Against 9,916 (19.81%)  
Electorate 108,723; Turnout 69,595 (63.43%)

**FIFE**  
Q1: For 125,888 (78.09%) Against 34,517 (21.91%)  
Q2: For 108,021 (66.89%) Against 53,987 (33.11%)  
Electorate 162,384; Turnout 167,008 (102.84%)

**GLASGOW**  
Q1: For 254,288 (83.59%) Against 50,108 (16.41%)  
Q2: For 21,329 (62.09%) Against 13,225 (37.91%)  
Electorate 305,751; Turnout 99,982 (32.71%)

**GLASGOW**  
Q1: For 21,329 (77.99%) Against 6,245 (22.01%)  
Q2: For 17,374 (61.19%) Against 10,883 (38.81%)  
Electorate 27,352; Turnout 40,625 (148.84%)

**MIDLOTHIAN**  
Q1: For 31,881 (78.89%) Against 8,419 (21.11%)  
Q2: For 28,778 (72.29%) Against 11,222 (27.71%)  
Electorate 40,581; Turnout 39,800 (97.83%)

**MORAY**  
Q1: For 84,822 (87.19%) Against 12,122 (12.81%)  
Q2: For 79,228 (82.79%) Against 16,224 (17.21%)  
Electorate 96,944; Turnout 85,444 (88.14%)

**NORTH ABERDEEN**  
Q1: For 51,304 (78.19%) Against 14,591 (21.81%)  
Q2: For 43,889 (66.89%) Against 22,261 (33.11%)  
Electorate 65,895; Turnout 66,150 (100.39%)

**NORTH ABERDEEN**  
Q1: For 123,083 (82.59%) Against 26,010 (17.41%)  
Q2: For 107,288 (72.17%) Against 41,372 (27.83%)  
Electorate 149,073; Turnout 149,073 (100.00%)

**ORKNEY**  
Q1: For 4,748 (87.29%) Against 6,841 (12.71%)  
Q2: For 3,917 (67.42%) Against 1,844 (32.58%)  
Electorate 5,439; Turnout 5,439 (100.00%)

**PERTHSHIRE AND KINROSS**  
Q1: For 40,344 (61.74%) Against 24,956 (38.26%)  
Q2: For 33,888 (51.30%) Against 31,709 (48.70%)  
Electorate 65,300; Turnout 65,300 (100.00%)

**PERTHSHIRE AND KINROSS**  
Q1: For 38,777 (79.40%) Against 10,023 (20.60%)  
Q2: For 34,408 (74.74%) Against 11,858 (25.26%)  
Electorate 48,799; Turnout 45,109 (92.44%)

**RENFREWSHIRE**  
Q1: For 58,711 (78.09%) Against 16,224 (21.91%)  
Q2: For 50,078 (66.89%) Against 24,881 (33.11%)  
Electorate 74,999; Turnout 74,999 (100.00%)

**SCOTTISH BORDERS**  
Q1: For 55,885 (82.79%) Against 12,122 (17.21%)  
Q2: For 49,228 (73.79%) Against 17,244 (26.21%)  
Electorate 67,007; Turnout 67,007 (100.00%)

**SHETLAND**  
Q1: For 5,430 (82.39%) Against 1,199 (17.61%)  
Q2: For 4,478 (61.61%) Against 2,781 (38.39%)  
Electorate 6,629; Turnout 8,260 (124.62%)

**SOUTH ABERDEEN**  
Q1: For 40,181 (86.83%) Against 5,830 (13.17%)  
Q2: For 33,679 (72.81%) Against 12,771 (27.19%)  
Electorate 46,432; Turnout 60,070 (129.37%)

**SOUTH ABERDEEN**  
Q1: For 114,309 (77.81%) Against 32,762 (22.19%)  
Q2: For 99,587 (67.81%) Against 47,068 (32.19%)  
Electorate 147,070; Turnout 147,070 (100.00%)

**STIRLING**  
Q1: For 28,189 (88.47%) Against 3,641 (11.53%)  
Q2: For 25,044 (88.89%) Against 3,156 (11.11%)  
Electorate 31,730; Turnout 42,830 (135.05%)

**WEST DUNBARTONSHIRE**  
Q1: For 38,051 (84.89%) Against 6,583 (15.11%)  
Q2: For 34,408 (74.74%) Against 11,858 (25.26%)  
Electorate 45,109; Turnout 45,109 (100.00%)

**WEST DUNBARTONSHIRE**  
Q1: For 38,777 (79.40%) Against 10,023 (20.60%)  
Q2: For 34,408 (74.74%) Against 11,858 (25.26%)  
Electorate 48,799; Turnout 45,109 (92.44%)

**WEST DUNBARTONSHIRE**  
Q1: For 38,777 (79.40%) Against 10,023 (20.60%)  
Q2: For 34,408 (74.74%) Against 11,858 (25.26%)  
Electorate 48,799; Turnout 45,109 (92.44%)

## Now the arguments can really start

## Welsh are urged to follow same path

By Valerie Elliott

The hard part starts now. There can no longer be any dispute about the "settled will" of the Scottish people. But Thursday's vote was in many ways a continuation of May 1 — a constitutional rejection of the Tories and an assertion of Scottish national identity and pride. It was not, however, a considered verdict on Scotland's relations with the rest of the United Kingdom.

Such questions were avoided during the referendum campaign because of the alliance of convenience between Labour and the SNP. To maximise the "yes-yes" vote, both parties ignored the long-term incompatibility of their respective aims of devolution and separation. But in their moment of triumph, Donald Dewar, the Scottish Secretary, and Alex Salmond, the Scottish National Party leader,

now become enemies again. The clearest outcome will be to undermine any attempt, especially in the Lords, to obstruct the detailed legislation this winter. The Tories have again been routed and their only sensible course is to try to make devolution compatible with continuation of the Union.

Several issues were left deliberately opaque in the Government's White Paper in July. The most important were the central government grant to Scotland and the number of Scottish MPs in the Commons. The proposed tax-varying powers are largely symbolic since 95 per cent of spending will continue to be allocated via a block grant from Whitehall. There are likely to be fierce

arguments between Edinburgh and London over the size of the grant. It is unclear from the White Paper whether the Scottish Secretary will, in effect, become an ambassador in London for the new executive and parliament in Edinburgh, arguing with the Chancellor and Chief Secretary, both at present Scottish MPs.

The other big question is over the role and number of Scottish MPs at Westminster. This party arises over the anomaly — the so-called West Lothian question — that Scottish MPs will not be able to vote on education, health and other issues devolved to an Edinburgh parliament, but will be able to vote on such matters affecting England. There is no answer apart from

Home Rule all round, which is not going to happen. The obvious political response, if not answer, is to reduce the number of Scottish MPs, particularly since Scotland is already over-represented in the Commons. If each constituency in Scotland and England had the same number of voters, the number of members from north of the border would fall from 72 to 58.

All the Government has said is that the number of MPs will be re-examined at the next review of constituency boundaries after the next election, but this would only come into effect in nine or ten years. There will be pressure for earlier action and a more precise commitment.

The size of the Labour majority in the Commons will both strengthen the reluctance of the strong Scottish faction in the Cabinet to make conces-

sions and enable the Government to resist any amendment. However, the Scottish vote will have wider implications, not just for next Thursday's referendum but also for the still patchy constitutional debate in England. John Prescott, Deputy Prime Minister, has argued that the Scottish result strengthens the argument for regional government in England. And the proposal for a proportional system of election for the Scottish Parliament will reinforce the broader case for electoral reform.

The reverberations of Thursday's vote will not stop at Berwick or Gretna Green. Constitutional reform is now at the centre of the British, as well as the Scottish and Welsh, political agenda.

PETER RIDDELL

## Result throws lifeline to dejected Conservatives

New parliament could be a way back after general election rout, reports Nicholas Watt

SCOTTISH Tories tried to put on a brave face yesterday, but there was no disguising their dismay after voters emphatically rejected their warnings about devolution.

The scale of the double "yes" vote four months after the Tories were hounded out of Scotland has left the party in tatters. After years of dire warnings about breaking up the Union, Conservatives now face the prospect of having to stand for a body they opposed so vigorously.

Michael Ancram, the constitutional affairs spokesman, indicated

a change of thinking yesterday when he said that the party would play a full role in the parliament, where it would concentrate on bread and butter issues.

Although he will maintain his assault on the Government's devolution legislation in the Commons, Mr Ancram said there was a "new dimension" in Scottish politics. Speaking in Edinburgh in front of a new blue poster carrying the slogan

"A Fresh Start", Mr Ancram said: "Hopefully the parliament will not just become a vehicle for further argument about the governance of Scotland, but will actually go about the job of administering the devolved powers within Scotland. That means dealing with issues like nursing, education and health."

His remarks show that Conservatives privately regard the parliament as a lifeline to the revival of

their fortunes in Scotland. The PR voting system means that the Tories should win about 22 seats in the 129-seat legislature, even if they achieve only the 17.5 per cent of the vote they won on May 1.

Conservatives made clear yesterday that they were determined to secure a strong presence in the parliament. Sir Adrian Shirwell, a former president of the party north of the border, has already been

appointed to draw up a list of suitable candidates to stand for the body. Mr Ancram, a Scot who is now the MP for Deverges after twice losing seats in Scotland, said he relished the challenge. "I have had ups and downs in my career. When you are down there is only one way you can go and that is up."

One prominent Scottish Conservative said yesterday that the party faced a formidable task because it

had damaged its credibility by campaigning for a double "no" vote. Brian Meek, an Edinburgh councillor who is a veteran pro-devolutionist, said: "The Conservative Party needed another defeat like a poke in the eye with a sharp stick."

Mr Meek underlined the depth of divisions within the party by attacking Mr Ancram. He said: "I would be more encouraged if Michael Ancram would simply pursue his career as the MP for Deverges. He cannot speak for Scotland from that position."

RON DAVIES, the Welsh Secretary, sought to capitalise on the emphatic vote for devolution and urged Wales to follow Scotland's lead.

He unveiled a new campaign poster warning the Welsh: "Don't let Wales get left behind." A leaflet urging people to vote in next week's referendum was also sent out to 1.2 million homes yesterday.

Mr Davies led the final charge for a convincing "yes" vote as government efforts switched to Wales. Gordon Brown, the Chancellor, on a brief visit to South Wales said: "We are seeing the emergence of a new Wales... putting the old fears behind it."

Mr Davies split out the government message in several interviews. "The status quo is not an option. Do the Welsh people really want a situation where Scotland has its own parliament, can take its own decisions and has the ability to speak up for itself in Westminster and Brussels, and yet we in Wales are left with the old ways?"

The Government proposes a Welsh assembly with 60 members, 20 elected by proportional representation. But the body will have no legislative or tax-raising powers.

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## Rabble rouser keeps foes on toes

NEW YORKERS who do not like the Rev Al Sharpton — and that includes virtually everyone who is white — have a fat kitbag of complaints about this feisty black politician. These range from serious accusations that his views on race are incendiary, and that he frequently "forgets" to pay his taxes, to the more petty jibes about how he spends \$1,200 (£760) a month to have his hair "relaxed" into a James Brown bouffant.

While sharing the first two, I must confess to having a soft spot for the paunchy reverend. Without the nimble Mr Sharpton, who walks the walk and talks the talk better than any politician I have

### TUNKU VARADARAJAN'S NEW YORK



encountered, the city's politics would be unutterably soporific, its atmosphere akin to that of a morgue on a slow day.

Mr Sharpton has just shocked New York by forcing Ruth Messinger, the front-runner for the Democratic Party's ticket for

November's mayoral election, into a second-round "run off" on September 23. Ms Messinger, who has all the charisma of cold porridge, is reported to be distraught. The reverend, however, is floating on a sea of self-satisfaction. Shortly after forcing the

second round earlier this week, he purred to the television cameras: "This is our day. This is our time. I can fly! I can fly! I can fly!"

On the campaign trail last week he showed a deft demotic touch in his grasp of civic issues. "Giuliani cut \$1.2 billion from the education budget. Then he spends \$200 million on new computers for schools and talks about what he's doing for education. That's like someone mugging you, taking your money and then giving you a subway token to get home... And asking you to say thanks!"

Mr Sharpton, you can tell, has been a preacher since he was four years old. He was then called the Wonderboy. He's now called Sharp Al. His autobiography, *Go and Tell Pharaoh*, was published last year. I have just finished reading it and there is but one way to describe it: auto-hagiography.

But the man now appears determined to put behind him the posturing, the diatribes, the racial rockets fired at "White America", that led him to be depicted as the Rev Reggie Bacon in Tom Wolfe's *The Bonfire of the Vanities*.

"No justice, no peace," is still his battle-cry. Mr Sharpton is remaking himself. He will not win the "run off", still less become Mayor. But he is now a force that his critics — and that, remember, includes everyone who is white — would be extremely foolish to ignore.



Sharpton: a force critics would be foolish to ignore

## Cold War turns hot

THE Cold War may have ended years ago, but the news has yet to reach the folk at the lifestyle supplement of *Forbes* magazine.

Over a drink at Mortimer's with Charles Dubow, the polished new editor of *Digital Cool*, an online magazine affiliated to *Forbes*, I learnt of the magazine's war with Tass, the Russian news agency.

It all began this month with an article by Mr Dubow on the perils of doing business with Russians, entitled "Great doing business with you, Grigori, and thank you for not killing me!". Tass fired off

a missive to Christopher Buckley, the magazine's Editor, asking: "Why does *Forbes* run negative stories about Russia? And why are there no positive stories in *Forbes* about Russia?"

The waspish Mr Buckley's answer to the first question was: "If you think we're going to be mollified just because you tore down that wall, you've got another think coming, comrade." The second: "We had a very positive story all set to run about space station Mir, then you went and tried to kill one of our astronauts."



Dietrich's apartment comes with stolen ashtrays and piano

MARLENE DIETRICH'S flat on Park Avenue in plush Manhattan has finally been sold after lying unused for 19 years. The "4.5 room" pad was bought for about \$625,000 (£393,000), a steal when you bear in mind that it has all her furniture and some of her possessions. There is even a big, pink four-poster. Other "fixtures" include her vast collection of stolen hotel ashtrays and a Blüthner grand piano — perfect for those who want to puff on a cigarette and sing a husky Lili Marlene.

## Abstract expressions

YOU have been warned. Do not read a book called *Abstract Expressionism: Other Politics*, a newly published tome by Ann Eden Gibson on American abstract painting.

If you do, you will need to wade through text like this: "The problem of whether sex is natural,

anatomical, chromosomal or hormonal, and whether the sexes have different histories, suggests that perhaps sex has always been as culturally constructed as gender. This puts the terms 'man' and 'woman' in question, too."

And that is from the preface, the easy bit.

## Guide dog foils trip to the pub

NOT everyone who stood outside the British Consulate here recently did so to mourn the death of Diana, Princess of Wales. On Thursday, Frank Perino, a blind man from East Northport, Long Island, stood in pouring rain with a plaintive placard.

"Why are blind people with guide dogs denied access to the UK?" it read. "There's something wrong with England. It's time to take a stand."

Mr Perino, 54, had wanted to make "the trip of a lifetime" to London next month, but was told he could not take Timber, his Norwegian shepherd guide dog, with him. "They said he'd have to be in quarantine for months before I could have him with me in England. I can't do that. They said I could get a guide dog in England, but they didn't seem to understand that guide dogs aren't like cars. You can't just hire them. It doesn't work that way."

He has cancelled his holiday and regrets that he will never get to visit "a real London ale house". He said: "I wanted to go to a pub with Timber and get to know some Londoners. But that's not going to happen. And you know something? If Princess Di were here, she'd understand my plight."

## Bosnian polls to dictate future of ethnic mix

FROM TOM WALKER IN SARAJEVO

BOSNIANS go to the polls today and tomorrow, in a \$53 million (£33 million) internationally-sponsored attempt to restore the country's precarious ethnic balance.

The Organisation for Security and Co-operation in Europe (OSCE) is hoping the municipal ballot can kickstart the painful process of helping Bosnians to return to their old homes — ethnic reintegration is the much-ignored central tenet of the Dayton peace accord. Some 2.4 million have registered to vote, the majority living, and voting, far from where they resided before the war. But they will be able to cast their votes for councils in their former home areas. If they can help to elect friendly councils, some at least will be tempted to return.

Bosnians have little choice other than to vote for nationalist parties sworn to protecting ethnic interests. The Serbs and Croats stand to lose towns, and both have only recently dropped boycott threats. Serb nationalists face seeing their vice-like grip on Republika Srpska diluted by significant Muslim representation on some town councils, while the Croats may lose some strategic border towns altogether, threatening the security of neighbouring Croatia itself.

The OSCE, embarrassed by a mysterious 104 per cent turnout at last year's national election that helped to widen Bosnia's ethnic divide, has been desperate to find the right formula this time.

"These are the most complicated elections, ever," David Foley, an OSCE spokesman, said. There are some 2,200 polling stations, with at least one international monitor in each, protected by the 30,000-strong Nato Stabilisation Force.

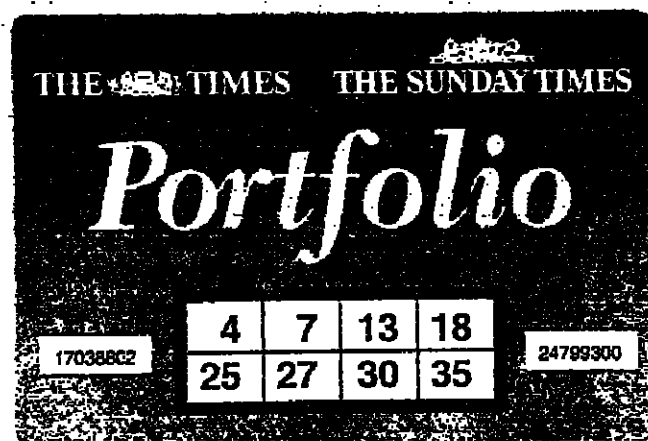
Embarrassing sideshows have tended to detract from the central theme. Journalists have wanted to know what will happen to war criminals — especially those on secret "sealed indictment" lists — found exercising their democratic rights.

The OSCE indicated there would be a two-day amnesty for anyone not publicly listed by The Hague war crimes tribunal, which said that the OSCE had no right to twist the rules. Wesley Clarke, a Nato general said he knew nothing of an amnesty.

Duncan Bullivant, spokesman for the Office of the High Representative in Bosnia, yesterday tried to calm troubled waters. "These are just two days in the history of Bosnia, two days in which people can determine how they are governed," he said.

Towns in the spotlight include Srebrenica, scene of the Bosnian war's worst massacre. The Muslim widows and children of those killed are determined to go back. Drvar, on the Croatian border, was once 97 per cent Serb but is now a garrison town occupied by Bosnian Croat soldiers. It could see its former residents flooding home.

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**THE TIMES/DILLONS FORUM**

### Palin in the Pacific

MICHAEL PALIN, the actor, comedian and ardent adventurer, is the star speaker at *The Times/Dillons Forum* on Thursday, September 18, at the Westminster Hall, London.

For his latest BBC TV series, Palin and his team travelled through the amazing lands bordering the Pacific, and his illustrated

talk presents the highs and lows of this epic journey.

Admission price for the forum, which starts at 7.30pm, is £10 (concessions £7.50), including £2 off Palin's book, *Full Circle* (BBC Books, £19.99).

Please send me \_\_\_\_\_ tickets at £10 each (£7.50 concessions) for *The Times/Dillons Forum* on Thursday, September 18, at Westminster Central Hall, London SW1.

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# Mocking Helms blocks envoy's path to Mexico

FROM BRONWEN MADDOX IN WASHINGTON

IN an explosive half-hour diatribe, Jesse Helms, the veteran Republican senator, took on the White House Democrats and leading figures in his own party as he refused once again to grant the Republican William Weld a hearing for the Mexican ambassadorship.

Repeatedly slamming down his gavel to drown out interruptions from his committee, and sarcastically imitating the Northern accents of his critics, Mr Helms said that Mr Weld had "not the foggiest notion of what he was talking about" when he said the refusal to grant him a hearing was

"unprecedented". In the past ten years there had been 154 cases where presidential nominees for jobs in the Administration, courts or embassies had been squashed without a formal committee hearing, Mr Helms said.

Sheets of paper the size of bedspreads, carrying the magnified details of the 154 precedents, were draped from the front of the committee's semi-circular table. Gesturing at the lists, Mr Helms said: "I have a lot of company."

Mr Helms, a conservative North Carolina Republican, has used his power as chairman of the Senate Foreign

Relations Committee to block the nomination of the former Massachusetts Governor, a moderate Republican. He argues that Mr Weld, who backs the medical use of marijuana and needle-exchange programmes for addicts, is too soft on drugs to represent the US in a drug-plagued country.

But the row has split Republican senators, who see it as a battle for the soul of the party between a liberal, aristocratic northerner and an arch-conservative from the rural South. Trent Lott, the Senate majority leader who is also a southerner, has backed Mr Helms, calling on Mr Clinton on Thursday to withdraw the nomination.

The escalating row, which has turned the national spotlight on the Republican feud, has delighted the White House, which believes it will win whatever the outcome. Moments before the committee meeting, the White House said flatly that "the President absolutely will not send another nominee".

Yesterday's hastily called meeting, which Mr Helms had tried to block, was forced on technical grounds by the Indiana Republican Richard Lugar and the Delaware Democrat Joseph Biden, both members of the committee, after he refused to hold a hearing.

As the committee gathered, Mr Helms shook hands with Mr Weld, joking, "Do you have your visa? [for Mexico]". Moments before launching into his attack.

He accused Mr Weld of threatening to "begin war within the Republican party" if he did not get a hearing. "Let him try," Mr Helms said. "I do not yield to ideological extortion."

If the President chooses to step into a head-on conflict with Mr Helms, he could resort to a rarely-used technical clause for "recess appointments", allowing him to appoint Mr Weld to Mexico without Senate approval. Mr Weld could then serve only for one year.

## Author questions Clinton aide death

FROM TOM RHODES IN WASHINGTON

THE DEATH of Vincent Foster returned yesterday to haunt America's First Family in a new book refuting all official claims that the former deputy White House counsel killed himself in a park outside Washington.

An investigation by Chris Ruddy, a journalist who has devoted his career to Foster's death since he was found dead in Fort Marcy Park in July 1993, claims the Clinton confidant could not have driven to Virginia before shooting himself.

The Strange Death of Vincent Foster, to be published later this month, comes seven months after Kenneth Starr, the independent Whitewater prosecutor, ruled that the deputy counsel could not have been murdered and that his death was not the subject of a cover-up.

Foster is purported to have killed himself with a .38 Colt Army service revolver, but evidence indicates that he never owned such a gun, that no blood, blowback or fingerprints were visible on the weapon and that the fired



Foster: "heart stopped before shot was fired"

bullet was never found. Independent forensic scientists have concluded to Mr Ruddy that the drainage of blood from Foster's mouth and nose strongly suggested that his heart had stopped beating before the shot was fired.

Mr Ruddy also details the fact that Foster's car keys, never found in either his pocket or car at the scene, suddenly appeared later among his effects at the hospital morgue.



Hors d'oeuvre: Anthony Jackson puts his horse through its paces yesterday at a preview in Sydney of the Royal Lipizzaner Stallions' tour of Australia

## Poison trap laid for coyotes

New York: Tens of thousands of coyotes across America face death by poisoning after the Administration announced emergency plans to cull their numbers (Tunku Varadarajan writes).

The move follows pressure from the sheep farming industry, which last year alone lost \$35 million (£22 million) worth of animals to the coyote.

Coyotes are treated as a menace in America. Each year they are shot, trapped, blud-

geoned, snared, strangled and electrocuted. A total of 82,261 coyotes were killed last year and more than 683,000 since 1990. Yet their numbers keep rising and their hunting grounds have spread beyond the arid west to such places as New England and Florida.

The new campaign is only aimed at coyotes which attack sheep. Those which prey on rabbits and rodents will be unaffected. Sheep collars laced with Compound 1080, a potent

toxin, are being rushed to Oregon and northern California, the worst-affected areas. Environmentalists fear that the poison will enter the food-chain. They say poisoned coyotes could decompose near streams or rivers, contaminating the water supply.

Federal officials argue that the poison will be used in such small quantities there will be no danger. They say tests have shown that the water supply will not be spoiled.

## Cubans claim bomb suspect confesses

FROM DAVID ADAMS IN MIAMI

ACCUSATIONS by the Cuban Government of a bomb plot by Miami exiles and Central American death squads linked to drug trafficking seem to be unravelling days after Cuba announced the arrest of an alleged Salvadoran mercenary.

The Interior Ministry said that the man being held, Raúl Cruz León, is a former US-trained Salvadoran ex-serviceman in the pay of the Cuban American National Foundation, a wealthy group of Cuban exiles in Miami.

Cuban officials said that Mr Cruz León made a videotaped confession in which he said that he had been hired abroad and had planted at least six bombs, including one in a hotel lobby last week which exploded, killing an Italian businessman. He was arrested after allegedly placing the last of four bombs a week last Thursday. The police say that traces of C-4 plastic explosive were found on his hands and fingernails and in a haversack.

The Cuban version is being challenged by American and Salvadoran official sources, as well as by Miami exiles and Mr Cruz León's family.

American officials say they are investigating any Miami link to the bombings, but complain that Havana has provided no credible evidence. The Salvadoran army said that Mr Cruz León dropped out of military academy after only eight months and was never more than a cadet. The US military also denied that he had undergone weapons and explosives training at Fort Benning, Georgia, as Cuba claims.

His family said that Mr Cruz León worked for a Salvadoran entertainment company and had travelled to Cuba on holiday with Cuban friends working with a Cuban circus. "What they are saying about Raúl is false," his sister Yanira Cruz León said.

The Cuban American National Foundation has denied any link to the bombings, although it openly supports "any act of internal rebellion".

## WORLD SUMMARY

### New fund for Nazis' victims

Brussels: Britain, the United States and France yesterday proposed setting up a new fund to aid directly an estimated 350,000 survivors of the Holocaust.

The kernel of the fund will be the £37.4 million worth of gold bars still held by the Tripartite Gold Commission set up after the war to distribute to central banks bullion that had been looted by the Nazis. However the commission admitted that some of this gold included items stolen from individuals and resmelted. (Reuters)

### Mine treaty hitch

America will not sign the treaty banning the use of all anti-personnel landmines unless the draft is changed, a US negotiator at the Oslo conference said. (Michael Binyon writes). America was still committed to a ban that recognised its global security responsibilities, he said.

### Girl sold for sex

Brisbane: The parents of a girl aged 11 were jailed for 12 years for selling their daughter for £10 to an elderly man for sex at his home. The man, 67, was also jailed for 12 years. (Reuters)

### Rao for trial

Delhi: P.V. Narasimha Rao, India's former Prime Minister, faces trial on charges arising from a 1993 confidence vote in which four MPs were allegedly paid £500,000 to support his Government. (AP)

### Aids toll falls

Washington: Aids deaths have shown a big decline in America, increasing hopes that the epidemic is being slowed by prevention and new drugs. Deaths last years were down by 26 per cent.

### Ned Kelly claim

Brisbane: Descendants of two Aboriginal trackers who never received their reward for helping to capture Ned Kelly, the outlaw, lost a court action for A\$84 million (£37 million) compensation. (Reuters)

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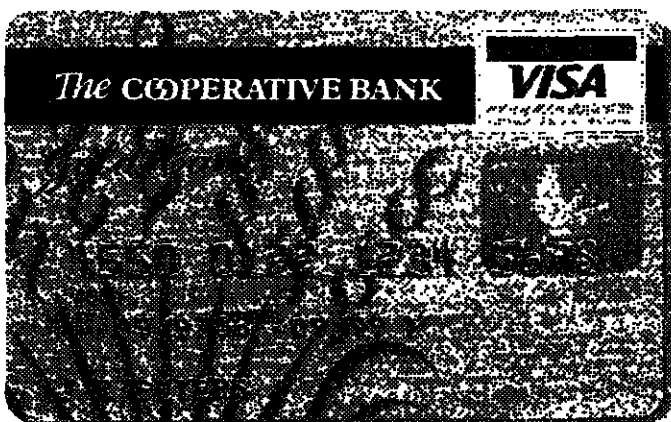
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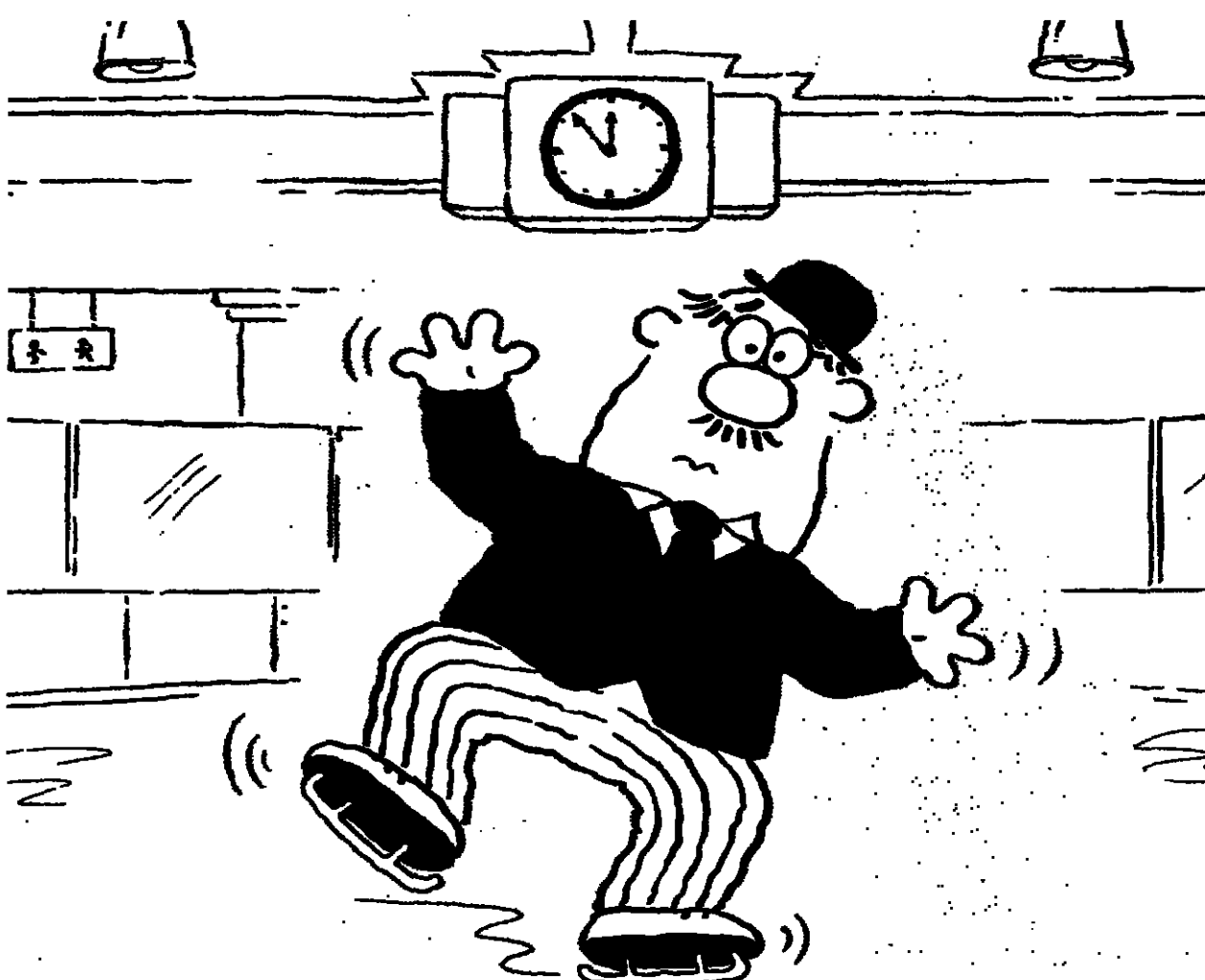
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Self Assessment - a clearer tax system

# Puccini fight as old score is settled



**S**IMONETTA Puccini, the granddaughter of the Italian composer, is launching a campaign to save his crumbling villas at the Tuscan resort of Viareggio, where *La Bohème*, *Manon Lescaut* and *Turandot* were created.

In June Signora Puccini, 68, completed a 20-year legal battle to prove her right to the bulk of the inheritance, including his lakeside villa at Torre del Lago, outside Viareggio, and his birthplace at Lucca. But after years of neglect the Torre del Lago villa is in serious disrepair, and prey to thieves and vandals.

Moreover, Signora Puccini was not awarded the third dilapidated Puccini property in his town house on Piazza Puccini near the seafort at Viareggio, which is in danger of being auctioned off to become a discotheque or a block of flats. She hopes to raise funds to run all three villas into a "Puccini trail", with concerts, shops and high tech exhibits "to make the magic of the maestro come alive again".

Puccini's legacy after his death in 1924 was complicated by the fact that he had what *Il Messaggero* this week called "an exuberant love life". But Signora Puccini was

able to prove a direct line of descent: although her father, Antonio, was born before Puccini married her grandmother Elvira, "he was always a Puccini and had the Puccini name . . . My grandfather was a man of enormous fascination and charm, although he was also vulnerable and occasionally melancholy". Signora Puccini is irritated by suggestions that Puccini was a Bohemian lady's man, like a character in one of his operas. "He worked very hard."

Signora Puccini was the product of a liaison between Antonio and Maria, "a reserved and shy teacher" from Milan (often wrongly described as a ballet dancer). Antonio later married another woman, Rita Dell'Anna, but she was never taken an interest in me and his children. When Antonio died in 1946, she was recognised as a "natural daughter" entitled to part of the legacy, but it took her until 1974 to prove in law that she was entitled to the name Puccini, and another 23 years to get the villas. She has founded the Puccini Institute in Milan, which publishes letters and documents, is devoted to the composer, and an "Association of The Friends of the Puccini Houses".

But despite her victory, Signora Puccini has no access to the house in Viareggio where her grandfather lived from 1921 until his death, and which she often visited as a child. Her summer home in Viareggio (she lives mainly in Milan) is tantalisingly close: it is Puccini's chauffeur's former flat above the garage next to the house (Puccini was a keen motorist). The house, built in Oriental style to recall *Turandot* (which was written there) is falling down. "We need one and a half million pounds to buy it, and even more to restore it," she said. The wooden balustrades are broken, bars covering the

windows are twisted, and the garden is overgrown. "My grandfather loved the house in every detail. I remember as a child a marvellous garden full of gardenias and rhododendrons. It is all gone." Over three miles away, is the villa where Puccini lived and composed from 1899-21, and where he is buried.

**T**he Puccini Festival is held nearby every summer, with seating for three thousand. The villa is a place of pilgrimage: even the streets of Torre del Lago are named after Puccini operas. Visitors can see Puccini's death mask, the chapel where he is buried, the gun room, with Puccini's rifles, hunting boots and stuffed birds, and the card table in the drawing room where his friends played noisily while he composed at

the piano. But the cluttered rooms are marred by rising damp, the windows are broken and ill-fitting, and there have been several robberies, with photographs, Tiffany lamps, antique furniture, and even the inkwell of Puccini's desk stolen. Side rooms next to the family mausoleum are full of discarded artefacts, and the walls are peeling. Signora Puccini hopes to renovate the villa and open it "to all lovers of Puccini".

Her restoration plans may be held up, however, not only by lack of funds, but also by the revelation this week that the former caretaker at the Torre del Lago villa, Giacomo Giovannoni, 44, whom she dismissed when she took it over in July, also claims descent from the composer, and may contest the villa's ownership.



## Smiles but little joy greet prospect of euro's punctual birth

**FROM CHARLES BREMNER  
IN MONDORF, LUXEMBOURG**

**AFTER** years of anguish over the Maastricht criteria for monetary union, Europe's finance ministers had reason to smile when they turned up at this spa town last night to start work on the end-game for the launch of the euro.

Thanks to economic recovery and tough fiscal medicine, France and Germany as well as half a dozen other EU states now seem well-placed to pass the 1997 budget test to win entry to the euro club next May.

Bonn and Paris have this week delivered optimistic forecasts of their readiness to qualify. Lionel Jospin, the French Prime Minister, has also just confirmed his determination to put the euro ahead of the Socialist pledges made during last spring's election campaign.

However, Theo Waigel, the German Finance Minister, and his colleagues were hardly in high spirits last night as they arrived for a weekend intended to help clear the way for the EU's grandest project.

The closer the euro gets, the sharper is the light thrown on the

political hurdles along the final straight to the launch date of January 1, 1999. Unemployment in Germany and France and growing resistance in the German political world, are fuelling doubts about the prospects for locking a probable majority of the EU states into monetary union.

The Mondorf meeting, to be attended by Gordon Brown, the Chancellor, and Eddie George, Governor of the Bank of England, is focusing on the few remaining technical decisions. However, the ministers are also seeking answers

to big questions. Top among these is the collision between Bonn's vision of a currency run on the strict anti-inflationist creed of the Bundesbank and France's determination to manage the currency as a tool for generating growth and combatting the "global hegemony" of the dollar. Linked with this is a EU-wide drive to tackle unemployment.

France forced Germany at the Amsterdam summit in June to acquiesce in the creation of an "economic pole" to balance the power of the European Central Bank, controller of the future cur-

ency. Paris put aside its demand for an "economic government" but has since insisted on a "euro Council". M. Jospin said this week: "The single currency will have no sense without a body to co-ordinate economic policy. The euro must be accompanied by employment policy in European construction." Germany's guardians of monetary rectitude see this as a recipe for inflation and a soft currency, especially now that the euro seems likely to be embraced by Italy, Spain and other nations with shaky monetary histories. The omission of a "wider"

and so potentially soft, euro is feeding German anxiety.

Despite the increasingly noisy debate, many EU officials believe the euro is firmly on course for its launch. Jacques Santer, President of the European Commission, this week urged the Germans and others to stop worrying out loud and said the 1999 start was inevitable. He and other euro supporters are drawing encouragement from an unlikely source: the financial markets. From Wall Street to Tokyo, the betting is on a successful birth for the euro.

Mme Deiderich said the figure of 15,000 was an estimate based on available data in the Gironde region, and she called for a full inquiry into how many female patients in French psychiatric institutions, currently numbering more than 40,000, had been sterilised without their knowledge or consent.

The National Union of Associations of Parents and Friends condemned forced sterilisation as a means of birth control but conceded that some parents, on the advice of doctors, "may have resorted to such a practice in certain cases".


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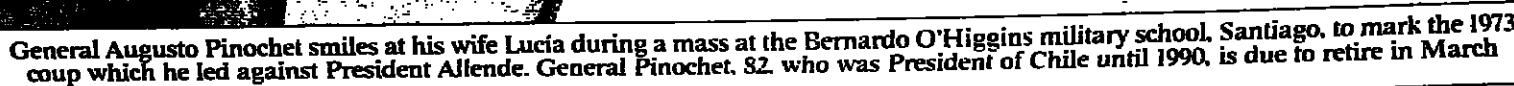


**FROM JAMES PRINGLE IN BEIJING**

Establishing his Marxist credentials, the Chinese leader said that practice proved that "Deng Xiaoping Theory", a continuation and development of "Mao Zedong Thought", was the correct theory guiding the people in successfully accomplishing their socialist modernisation.

"With the deepening of enterprise reforms, technological process and readjustment of the economic structure, it

Diplomats say that all this is going to throw hundreds of thousands of younger men on to the job market, at a time so many other people have already been laid off. "The whole thing is a mammoth gamble," said one Western envoy.



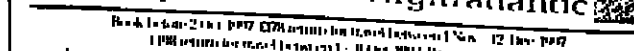
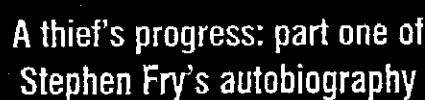
FROM CHRISTOPHER THOMAS IN CALCUTTA

Last-minute preparations were being made last night at the Netaji indoor sports stadium, where the funeral Mass will be held. A giant altar, 44 ft by 23 ft, has been erected

India has declared today a day of state mourning. Flags will be flown at half mast on government buildings.



**THE SUNDAY TIMES IS THE SUNDAY PAPERS**



ships, and so on, changes are not indicated. Limited availability. This restriction may apply.

1. *Journal of the American Medical Association*, 1997; 277: 1039-1043.

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# A personal victory in conflict of modern and medieval

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on Sunday, who were always fussing and whingeing and put me next to advertisements for male trussers. He has perfected a John-John-like twaddle; here he is discussing Robin Cook's recent "spot of bother":

"Hats off to Margaret Cook, wife of our Foreign Secretary ... My own wife, Jane, is a most wonderful woman. She has stood by me through thick and thin. But even she didn't go so far as to blame the Labour Party for my behaviour.

"My dear Robin, if it's a 'political' wife you're looking for, you'll never find one as good as Margaret!"

(Clark's marital good fortune.

despite his confessional diaries, is legendary. I once watched her incomparable Jane packing her husband's overnight bag, as for a schoolboy son—two shirts, apple, milk, honey sandwich and £30.

I can't admit that I find the parody of his diaries, which Peter Bradshaw writes weekly in the *London Evening Standard*, absolutely brilliant. But Clark is suing over it. They put his photograph on top of it and he says lots of people think it really is by him.

"I'm not at all litigious, but it's very tiresome. For example, there was a frightfully funny episode that Peter Bradshaw wrote, when Jona-

He is still writing the book version of his Tony history. "One paper asked me for 6,000 words on sleaze. Well, I'm not the best person to choose to do that. Anyway, it's financial sleaze that's damaging, but what they always mean is sex as they simultaneously lick their lips and avert their eyes. I've always taken the view that sex is part of everyday life and it is embarrassing to isolate it."

The collapse of the Tories, and Blair's manoeuvring of Labour, leaves a gaping terrain in politics. It is "too soon" to judge young Hague. He thinks there is a spirituality about Tony Blair, even if his delivery of 1 Corinthians xii was "pure ham. H-A-M. High-grade doortstep performance." (He also likes Peter Mandelson and has tried to lure him to Saltford for a weekend.) "I do admire Blair - he's like Schumacher driving with one hand, he'll end upside down in a ditch. But I do regret the way he has monopolised the word 'people'. It's totalitarian, potentially sinister, not democratic at all."

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**Henry V**  
Royal Shakespeare  
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There are fine performances from actors in often unnoticed roles, but no one upstages Sheen. After seeing him at the National in a poorish play about the Balkans, buzzing round the stage like a bee on speed, I had begun to fear we might have overrated him. But his Henry is consistently impressive, not least because it counterbalances the production's opening by conceding that war can be an adrenalin that sends the senses soaring.

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## THE ODD COUPLE



# Diana and the pursuit of the millennium

Spirituality isn't in decline — only the churches, says Damian Thompson

As the last millennium approached, the population of Europe was alarmed by the sudden deaths of famous people and sought release in unexpected public displays of emotion. The parallel with our own experiences might seem suspiciously neat: in fact, these are among the few things we know for sure about the run-up to the year 1000.

There are many legends about the year 1000. It is not true that on December 31, 999, lords and peasants knelt down in church together to await the returning Jesus, nor that they let loose their oxen to wander through the streets. These surreal scenes drifted out of the overactive imaginations of 19th-century historians.

Not one contemporary document describes apocalyptic panic, a fact which has led many authorities (especially anti-religious Marxists) to insist that the year 1000 was a meaningless event. Only a few monks knew the date, runs the argument; therefore no one cared.

But this, too, is a fabrication. Medieval men and women may not have orientated themselves by the modern concept of the date, but "the millennium of Christ's birth, life and resurrection", a running anniversary which extended from 1000 to 1033, exerted a vice-like grip on their imaginations which they were at a loss to explain. And this is where the analogy with our own day becomes weirdly compelling.

The chronicles of Ralph Glaber, a gossipy 11th-century Burgundian monk, demonstrate that during the late 990s, and again just before 1033, people felt disoriented by events. As the year 1000 neared, he says, "almost the whole world suffered the loss of great men, noble laymen and clerics". A comet hung in the sky. Fires and plagues ravaged Western Europe.

Then, as the millennium of the Resurrection approached, the sequence was repeated. Clustered around both dates, moreover, were strange open-air assemblies in southern France in which ordinary people effectively forced the aristocracy to sign pledges of good behaviour. "The Peace of God". Holy banners fluttered as bishops raised their staffs to heaven and the crowd, palms outstretched, shouted: "Peace! Peace!"

A new cult of relics appeared, and miracles abounded. But there was a spooky side to the experience. There were reports of Satan worshippers who sacrificed babies — rumours very like the "ritual satanic abuse" scare which recently disfigured our own public life.

What are we to make of this? Is this correspondence between the 990s and the 1990s anything more than a coincidence? Interestingly, the foremost authority on the year 1000, Professor Richard Lanes of Boston University, believes that the connection is both real and profoundly important, and that we should prepare ourselves for the next few years by looking closely at the 1000 and 1033 anniversaries.

Moreover, this approach has acquired a new plausibility in the past two weeks. I don't mean, of course, that the unexpected death of Diana, Princess of Wales, is part of some mysterious re-enactment of the 990s. But the unarguable popular reaction to it is powerful evidence that Britain is in a state of extreme spiritual suggestibility which owes much to the proximity to a mysterious barrier in time — just like 1,000 years ago.

We often hear these days that organised religion in the West is declining fast. That is true: all the statistics bear it out. But another

familiar nostrum, that our society has become irreversibly secular, now seems hopelessly wide of the mark. Last week a Leeds University survey showed that belief in telepathy, UFOs and ghosts is growing, and that more than 17 million people use alternative therapy. Far more people believe in reincarnation than go regularly to church. The ancient quest for the supernatural is being conducted with a new intensity, even as it has veered away from well-trodden Christian paths.

But "alternative" religion or science cannot quite fill the void. I sense a demand for new rituals which is partly directed at the Church of England. Last Saturday, for once, the Church seemed to meet that demand. Yet it cannot take much of the credit for the Princess's funeral, whose extraordinary rubrics were effectively forced on it by the people and extended far beyond the Abbey's doors.

Diana would have been thrilled: to a remarkable degree she personified this unpredictable public craving for the numinous, consulting a clairvoyant one day and lighting candles in a Greek Orthodox chapel the next. She communicated fluently in the new language of symbols which took shape before our eyes last week, in which flowers, ribbons and candles transcended their everyday functions and became the tokens of faith.

The relationship that all this bears to the millennium is complex. What is certain, however, is that those inchoate spiritual yearnings will attach themselves to the great anniversary, just as demands for constitutional change are already doing. So it is vital for Christianity that the churches exploit this opportunity. Unfortunately, they show few signs of doing so. For the past 30 years, Anglicans, Catholics and Nonconformists have offered the opposite of last Saturday's funeral: drab, formulaic and ugly liturgies in which the mystery and beauty of holiness are sidelined.

This lack of imagination extends to the millennium. Most leading churchmen have either played down its significance or come up with ludicrously banal schemes for marking it. One Anglican bishop is planning to go to bed and snore his way through one of the most powerfully symbolic moments in the history of Christianity: "It's all a lot of nonsense," he says.

With this attitude, it seems inevitable that this will be the Church of England's last millennium, and perhaps its last turn of a century. Yet there may be — literally — a flicker of hope. A few weeks ago, Churches Together in England announced that they will be manufacturing 25 million candles to be lit at 11.58pm on December 31, 1999. At the time I thought it was a silly idea which wouldn't catch on. Now I'm not so sure. But it will only work if the churches abandon their colourless services and lead people where they want to go: into a new imaginative landscape of mystery and symbol where time itself is sacred.

A thousand years ago, according to Glaber, the passing of the millennium was marked by the building of a "white mantle of churches" across the earth. Something of that magnitude must happen this time round. Otherwise the churches' millennial candles will be snuffed out by the wind.

The author's book *The End of Time: Faith and Fear in the Shadow of the Millennium* is published by Minerva.

The referendum revealed a nation abandoning its habitual self-doubt, says Magnus Linklater

When Bonnie Prince Charlie turned back at Derby in 1745, and began the retreat that ended with defeat on Culloden Moor, he left behind a legacy of self-doubt that has dogged the reputation of the Scots ever since. It is a strange psychosis for a nation of such apparent braggarts, but the evidence is persuasive.

It can be detected in the waste of an industrial empire that had once straddled the world; in Scotland's failure to develop its own enterprise culture; its lukewarm response to the 1979 referendum; its seemingly endless litany of sporting defeats snatched from the jaws of victory.

This has undermined its very claim to nationhood. In 1927 the poet Hugh MacDiarmid wrote: "Scotland is unique among European nations in its failure to develop a nationalist sentiment strong enough to be a vital factor in its affairs." The occasional flexing of political muscle in by-elections never seemed to come to much. Successive governments questioned whether Scottish voters were serious about wanting political change. Even the veteran Jim Sillars dismissed the Scots as "90-minute Nationalists".

Thus it was that some of us who went along to the referendum count

## Scotland the brave surprises itself

in Edinburgh's soulless Conference Centre on Thursday night did so with the kind of sick feeling that forebodes humiliation. For at least an hour before the first result was swapped doleful rumours. The turnout had dropped below 40 per cent, someone said. A teller had turned in a ballot box in Aberdeen with less than a handful of completed forms. The Second Question, on tax, was definitely lost.

And then, something remarkable happened. We surprised ourselves. At 12.30am, tiny Clackmannanshire turned in a massive, thumping "yes" majority on both questions with a solid 66 per cent turnout. Quickly we explained why this had to be a free result: the SNP had put in a special team there; Donald Dewar himself warned us not to build hopes on it. But then came South Lanarkshire,

with nearly 80-20 on the first question and 67-32 on the second. We began to realise that this was becoming a trend. Around the hall, an almost palpable sense of relief began to turn into something else. It was pride.

We had bucked the trend, we had kicked a couple of centuries of Derby retreats into touch, we had demonstrated faith in ourselves. It is hard to describe the atmosphere. There should have been joy. But in that alcohol-free hall, built for conferences of optometrists and lepidopterists, even loud applause sounded inappropriate. So instead we clapped politely. Falkirk 80 per cent — clap-clap-clap. Glasgow 83 per cent — clap-clap-clap.

Only towards the end, as dawn broke and we began to absorb the enormity of what had happened, did we start to behave badly.

chanting and punching the air.

What, in the end, were we applauding? It was, I think, a sense that we had done something with conviction. What is more, we had done it without conflict and bitterness. In that hall were Nationalists, Conservatives, supporters of "yes", "no", "no", "yes", "no", and even the odd "no, yes". Yet it was all good-humoured. Earlier, a photographer from Northern Ireland, who had spent all day in Edinburgh, said how amazed he had been to have visited pubs where opinions were deeply divided between "no" and "yes", but where there was no sign of rancour. "They never fell out," he said.

So perhaps, too, we had discovered a greater sense of unity amongst ourselves than we had believed possible. Certainly the sight of Nationalists and Labour —

sworn enemies with a history of bitterness — embracing the same cause, prompted optimism. It cannot last, nor should one expect it to. These, after all, are political opponents. Yet there will be some constraints on their behaviour.

This parliament has been chosen by a large majority of Scottish voters who know exactly what they have done. They may not fully understand all the consequences of their actions, but they have high expectations of this new animal, and they will not thank any party which deliberately sets out to harm it. There is a long time to go before a new parliament meets — three years, perhaps, of heated debate, a long and detailed Bill, and warnings of impending disaster. If any Scottish party, Tory or Nationalist, is seen to be undermining it in advance, it risks incurring the wrath of a Scots majority who just now are relishing a sense of something akin to national virtue.

That will not be quickly forgiven. In his 1927 text, Hugh MacDiarmid added: "It must be recognised that the absence of nationalism is, paradoxically, a form of Scottish self-determination." That sounds suspiciously like John Smith's "settled will of the Scottish people". Maybe we have found it at last.

## The art of sensationalism

The Royal Academy's new exhibition shows why artists need censors

Walking one afternoon in the gardens at Teplice, Beethoven and Goethe saw members of the Austrian royal family coming towards them. Beethoven grabbed Goethe by the arm and led him to a hiding place, stepping aside and bowing. Beethoven walked on, forcing the royal group to part. Art, he told Goethe afterwards, should not defer to royalty. These people "must be taught to respect what they cannot make". To Beethoven the State was mortal, the artist God.

The Royal Academy in London is of the Beethoven persuasion. Its ruling council of artists regard themselves as a uniquely privileged profession. They are not so much kings as anarchists. The artist has achieved the status once claimed by trade unions, of autonomy from governments and institutions, from the rules of profit and loss, from the personal feelings of the public.

On Thursday afternoon, the council of the Academy decided to

ghoulishly reworked at the Academy. Showing this picture is an accessory to the anti-Hindley campaign and to an injustice.

Sensationalism, as every journalist knows, is good for sales but is rarely harmless fun. Some artists might claim a moral "sensationalism" by displaying a montage of so-called "known child abusers" at the Academy — without a care for civil rights. I am sure an artist could demand the Academy show a collage of paparazzi pictures of the death of Diana, Princess of Wales, to "heighten public awareness of the violence of fame".

Modern curators, terrified of being thought "off message", claim that their duty is merely to display art, not to judge it. *The Sun* and the *Daily Mail* could take the same negligent view in exploiting images of the Princess. The pictures exist. A newspaper is a sort of popular art gallery. A newspaper should not be censor of what others should or should not see.

We are all editors and thus

censors. We must choose to publish, choose to include and choose to exclude. If gallery curators abandon critical judgment, they will let the bullies of fashion be the censors. How can anyone distinguish between a good or bad Dadaist?

Simon Jenkins

mien Hirst? Van Gogh famously wrote of his garbage dump: "My God, it was beautiful." But he portrayed garbage through the medium of his art. This exhibition (or most of it) takes garbage and, like the Dadaists, puts it in a museum. Art is merely a custodial function, an act of redefinition. The artist is a wordsmith.

The Royal Academy exhibition, *Sensation*, including the Hindley picture, will open next week to an orgy of publicity, largely for Hirst's smelly entrails, formaldehyde and floating "messages". The exhibition is from the collection of Charles Saatchi, and is by young, mostly unknown British artists. The works seem fixated with dissection, genitalia and violence. I cannot judge their quality, only their power to turn my stomach. Walking round I had an uncomfortable feeling that I was not to be a judge but was to be judged, like a Foreign Office candidate being



Everyone I Have Ever Slept With 1963-1995 by Tracey Emin (1995) sets out to shock by pinning to a tent interior the names of her mother, her lovers — male and female — and her aborted fetuses

watched eating cherries. Was I man enough, young enough, trendy enough to like this stuff?

The stuff is mostly the usual mutilations, deformities, sex organs and banalities of the Adrian Mole school of sculpture. The catalogue clothes them in the pretension now obligatory for event art. They are "grizzly gothic macabre" or "post-colonial neo-Victorian" or "a democracy of material and meaning". If medicine or law described its work in the gibberish used by artists, half Britain would be dead or in jail.

Beethoven's royal admirers respected him as an artist because they believed he wrote good music. The Academy throws down a different challenge: to admire Mr Saatchi's taste, not because anyone can tell a good dead sheep from a bad one, but because Mr Saatchi says Mr Hirst is a good dead-sheep of her sexual partners. But Mr Saatchi has put it in the Royal Academy, entitled *Everyone I Have Ever Slept With 1963-1995*, applied tent, mattress, light, 122 x 245 x 214 cm.

I used to think that Mr Saatchi was victim of what Tom Wolfe called the great art con. Now I am more careful. Mr Saatchi is spending his own money and nobody

else's. Rather than hand his cash over to a public gallery to buy what its curators please, he is backing his own taste and artists of his own choosing. As Lisa Jardine argues in a catalogue essay, such Medicean enterprise is a vital strand of patronage, preferable to that of public gallery patronage. Better Mr Saatchi's costly excursions into the infantile fantasies of his friends than no costly excursions at all. And the Academy show has, I must admit, tremendous panache.

It is the content, not the form that is depressing. At the end of his survey of 20th-century art, *The Shock of the New*, Robert Hughes wrote gloomily of the "scepticism and dread" with which he viewed the end of the century. How could we compare the works of Cézanne and Seurat in 1900 with today's experimental art? Where were the artists in the wings, "testing the imaginative visions that will enable them to transcend the stagnant orthodoxies of their time"?

I assume the Academy and Mr Saatchi believe they have found the answer: in young people eager to tear at the Establishment's genitalia and kick over the cultural applecart. After seeing this show, I have become rather keen on applecarts.

else's. Rather than hand his cash over to a public gallery to buy what its curators please, he is backing his own taste and artists of his own choosing. As Lisa Jardine argues in a catalogue essay, such Medicean enterprise is a vital strand of patronage, preferable to that of public gallery patronage. Better Mr Saatchi's costly excursions into the infantile fantasies of his friends than no costly excursions at all. And the Academy show has, I must admit, tremendous panache.

It is the content, not the form that is depressing. At the end of his survey of 20th-century art, *The Shock of the New*, Robert Hughes wrote gloomily of the "scepticism and dread" with which he viewed the end of the century. How could we compare the works of Cézanne and Seurat in 1900 with today's experimental art? Where were the artists in the wings, "testing the imaginative visions that will enable them to transcend the stagnant orthodoxies of their time"?

I assume the Academy and Mr Saatchi believe they have found the answer: in young people eager to tear at the Establishment's genitalia and kick over the cultural applecart. After seeing this show, I have become rather keen on applecarts.

## Blue water

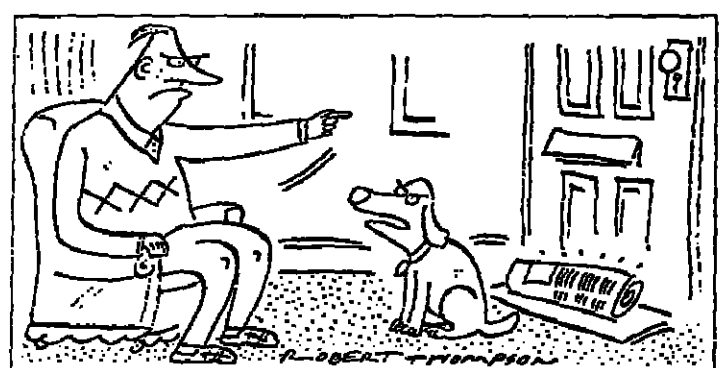
BUCKET in hand, queuing at a nap, stood the Leader of the Opposition. Every morning for the past week Wee Willie Hague has been forced to pad down the street as the water supply of the block of flats he shares with numerous MPs has been contaminated by diesel fuel.

Residents of Dolphin Square, a shabby Westminster block, are not happy. "A week ago we received a letter from the maintenance office saying the water had been seriously contaminated," says a grumpy resident. "We can't even brush our teeth." It appears that diesel stored

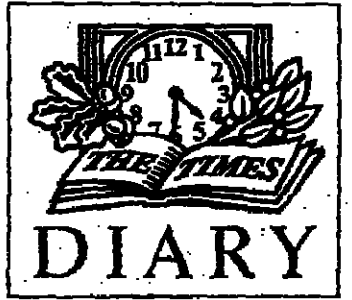
in a container tank on the premises leaked out and contaminated the water supply's wellhead.

The block has had a difficult time of late. Princess Anne sold her pied-à-terre there describing the area as "totally naïf", while Ian Mills, MP, was found dead there surrounded by empty bottles.

Dwellers, who include more MPs than the Commons chamber during a confidence debate, are forced to queue for water contained in large temporary blue tanks, positioned in the street by Thames Water. Wee Willie, as you would expect, looks as dignified as ever.



"No! I refuse to carry pictures of the Royal Family"



● WITH timing like Wee Willie's all we need do is sit and watch him do to his career what Melors did to Lady Chatterley. Following a week of fierce devolution debate, the Leader of the Opposition is to attend the most nationalistic event on the English calendar — tonight's Last Night of the Proms. This should go down well with the sons of Owen Glendower.

### Ice breaker

GATECRASHERS are normally teenagers, brimming with excess testosterone, rather than former ministers. But when the former minister is Steven Norris and the party is bouncing with "It" girls, rules are broken. "I was just passing and sort of drifted in," explained the former Transport Minister, remembered for his energetic nocturnal activities. The party

was thrown by Lord Lewisham, whose erstwhile girlfriend Julia Stephenson, thirty-something "It" queen, has written an "It" girl bible, *Pandora's Diamonds*. The book guides svelte young lovelies through pressing problems such as feng shui (how to align your Cornish sofas for eternal prosperity) and the desperate need for an environmental version of *Harpers & Queen*. Norris still seemed happy: "I've only just met Julia, but she is absolutely divine. I will take Pandora's Diamonds to bed, me."

● LABOUR MPs really have gone off-message. Alastair Campbell, chief spin-doctor, issued his MPs with papers to make sure they were all spouting the same line. But in the long recess, gremlins have set in. MPs, who normally quiver when their papers bleep, are now used to receiving messages which summon them to "the Whips Office", while one Member received the urgent bleep "Up the Hammers".

### Aunt Sali

THE indignities of life after office. The former President of Albania, Sali Berisha — once hailed by the West for banishing communism from that gloomy outpost — has been turfed off an Air Italia jet. Possibly the most celebrated Albanian after Mother Teresa, he

was journeying to Calcutta to attend the great woman's funeral. But when he arrived in Rome from Albania on Thursday, the India-bound aircraft was full — and Air Italia refused to turn anyone off. Poor Berisha was forced to fly standby via Bucharest, without so much as an onion bhaji to munch through a long night in steeage.

● REVENGE at last. The Tories are taking on Labour at cricket this weekend in the Express Challenge — and are reckoned to be favourites. Chief Tory weapon is David Faber, with his languid cover drives. But the Labour team, drawn mainly from No 10, is typically confident of win. Boasts one: "We'll smash them round the park just like the election."



Stephenson: diamond queen

### Dutch elm

ROYAL support for the Prince of Wales's habit of talking to trees comes from Princess Irene of the Netherlands. "People who talk to trees are often viewed with suspicion," she says. "Even more so if they claim that the trees talk back and help them." The Princess, sister of Queen Beatrix and ex-wife of Prince Carlos of Spain, has just written a book on the subject. She has spent the last few years in "personal development workshops".

● SO MUCH for Scottish unity. James Naughtie, Today's Scottish presenter, let slip on air yesterday: "I would rather be governed from London than Glasgow."

### Dirty Linen

CLINT EASTWOOD is about to go into the rag trade. The man who brought us leather chaps, the Magnum and five o'clock shadow is to start his own designer clothes label, called Tahama for Clint.

For a man who spent his early days astride dusty horses, Dirty Harry has proved to be an astute businessman. Recent ventures include a golf course in Monterey, another in his home town of Carmel, California, and a beer, Pale



Eastwood: new style-setter

Rider. His foray into fashion follows that of the basketball player, Michael Jordan, who launched a designer label last month. Oddly, stetsons and cowboy boots will not be included. "It is a whole gamut of clothing that coordinates polo shirts, sweaters, "a business partner explains. "The range has a 1940s feel — a style of sophistication and good living, in the upper-middle price range, that emulates Clint." Hmm. But we want some ponchos.

P.H.S





## WHILE ENGLAND SLEPT

The United Kingdom must now adjust to devolution

Scotland has spoken and with a roar, not a whisper. The rest of the country must now consider the consequences. Although the campaign itself was artificially truncated, the arguments have been rehearsed to exhaustion north of the border. Elements of the Labour leadership might have secretly hoped that the two-question referendum would produce a taxless and hence toothless assembly. If so, they will be disappointed. The margin of the majority means that the future parliament has the mandate and moral authority to use its power.

The scale of the "yes-yes" campaign's triumph will have surprised almost all commentators in England. Throughout the last 15 years opinion polls in Scotland have suggested a solid three to one support for change. But it was widely assumed — by all parties — that those numbers reflected public contempt for the Conservatives rather than positive enthusiasm for constitutional innovation. It was thought that Labour's assumption of office in London would tame Scottish sentiment. Such calculations have been proved spectacularly inaccurate.

The Tories, in particular, should learn a lot from this outcome. The tone of their opposition was peculiarly unconservative. Their case was based almost exclusively on legitimate but contestable claims of the adverse economic consequences. They ceded the entire terrain of national identity and local sovereignty to their opponents. No alternative to devolution other than the status quo was ever offered. This was hardly the stance that they would take in the event of a plebiscite on a single currency during the course of this Parliament. The party of subsidiarity within the European Union has not well explained why the principle should not be applied within Britain.

The White Paper has been blessed at the ballot box but it must be made much more workable. That in turn requires enhanced, rather than nominal, scrutiny for the final legislation. This is essential not to erode but to entrench the settled will of the Scottish electorate. The principle of fundamental

reform is secure but the details demand rigorous examination. All of this should be done in the most constructive of spirits.

There is the danger of the devolutionists adopting a triumphalist approach in both Cabinet and Parliament. After a struggle lasting two decades it might be tempting for those who have fought their corner so long and with such passion to want to push legislation through Parliament as quickly as possible. An already enfeebled opposition now looks emasculated. But that approach would invite the friction and factionalism that Labour has so far avoided.

Two outstanding matters invite further modification. The Scots have settled the Westminster question but not the West Lothian one. The issue of Scotland's future representation in London is still surrounded by ambiguity. It needs to be dealt with in the next few months, not deferred to some later boundary commission in the year 2007. The funding formula, although complex, cannot continue to be wrapped in waffle either. It is in the best interests of all sides that both Parliaments understand their financial relationship from the outset. The Government might well be inclined to avoid all these complications, not least to preserve its "no new taxes" promise. If so, the disputes will be all the more intense afterwards.

The White Paper does not simply list those functions delegated to Edinburgh but instead outlines those that will remain with Westminster. It is thus a blueprint for the entire United Kingdom. The British, or at least the English, have historically been reluctant to place in statute the allocation of political powers. The legislation that the House of Commons will consider is as close to a constitutional text as our system is likely to deliver. It will be the most important Bill of its form since the Parliament Act of 1911. Until Thursday it might have been possible for the rest of the country to treat devolution as an exclusively Scottish issue. That time has passed. The will of the people is indeed the supreme law. The role of Parliament, though, has rarely been more important.

## A HUMAN MEMORIAL

A national mood that can be harnessed for the good

The intense phase of mourning may be over, but the nation is still haunted by the death of Diana, Princess of Wales. The millions of people who watched her funeral, thronged the route, signed books of condolence and still flock to Kensington Gardens share an inchoate desire to reflect in their own lives the values which the Princess prized in hers. If some of her idealism could be harnessed, it could create the most fitting human memorial to the life of Diana.

The Prime Minister should launch a national crusade to persuade as many individuals and businesses as possible to translate that conscience into action. Everyone should be encouraged to give up just a little of their time and energy to voluntary work. It could be helping an aged neighbour, offering time to a charitable organisation, or building something new in Diana's memory.

The projects should have a deadline: open-ended commitments could deter people from participating. The most natural end-date is the millennium, though if people and businesses found their voluntary work rewarding they might want to continue it. By the year 2000, if a substantial proportion of the population joined in, all over the country, gardens, playgrounds, bicycle paths and clubs could have sprung up, dedicated to the Princess.

The overarching organisation could be the Diana, Princess of Wales Memorial Fund, which has already raised hundreds of millions of pounds in less than a fortnight. It could compile lists of organisations seeking volunteers, put people in touch with projects, and encourage local initiatives with

seedcorn money and business expertise. Businesses should respond by lending employees, donating materials and offering free services.

Much of the work would be person-to-person: perhaps going into a school to help children with their reading, delivering meals on wheels, becoming a mentor to a disaffected teenager or setting up a Saturday football club. But some of the projects could be physical too: a piece of wasteland turned into a garden, a co-operative shop opened on a housing estate staffed by volunteers, or a pond dredged. People would decide for themselves what would make their locality better, and join together to make it happen. The Fund would simply offer its imprimatur and act as a co-ordinator where necessary.

By the end of the century, it could collate an enormous record of the activities undertaken in Diana's name. Some of the projects would continue as a lasting memorial, others would remain only in the hearts and memories of those who helped and those who were helped.

This is a crusade that would be easy for Tony Blair to start. The scheme exemplifies the values which he wants to project: working together for the common good, caring for the less fortunate, and matching rights with responsibilities. But the effort should nonetheless be non-partisan and inclusive, corralling as many influential people as possible, from pop stars to princes, to lend support to the cause. Its only enemies are apathy and cynicism; but these are two traits that seem miraculously to have declined within the nation's psyche in the past two weeks.

## DIPLOMATIC INCIDENT

Open government arrives at the Foreign Office

A nuclear bunker, Oxford prison, town halls and courts of justice will this weekend throw open their doors so that a curious public can gawp at the splendours of municipal architecture and admire the heritage of buildings normally seen only by their inmates and those citizens caught up in the wheels of the State. Access to these unusual tourist sites has been granted under the Heritage Open Days scheme, organised by the Civic Trust. It believes that Britons are enriched by seeing how pumping stations work, what is stored in First World War forts and the table talk of an RAF officers' mess.

This weekend the sites out of London are on display. Next weekend it is the turn of the capital, and the glories of Whitehall will be revealed to those who tire of the normal tourist fare. Some buildings are undeniably dingy: the Treasury, squatting dourly on the corner of Parliament Square, hardly glitters with the gold that taxpayers assume it contains. Yet just across the road the Foreign Office, newly resplendent in an award-winning restoration to Victorian grandeur, offers visitors one of the most imposing views of how the confidence of a century ago manifested itself in imposing staircases, gilt capitals and star-spangled ceilings.

The Foreign Office has also decided to put on display not only its architectural treasures, but the mandarins who inhabit it. On Friday, when normal diplomacy is in full

swing, more than 800 selected students, community leaders and careers officers will be invited to traipse down the hallowed corridors and see for themselves how Britain keeps in touch with the world. Here, perhaps, they can see diplomats drafting a *démarche*, there an ambassador being carpeted. They can question first secretaries poring over telegrams, watch consuls negotiate the escape of Britons stranded in hostile territory, peep through keyholes at cipher clerks sending coded instructions to Our Man in Havana.

The aim of such irreverent spying on the nerve-centre of Britain's global reach is to inspire an enthusiasm for the exciting world of diplomacy. Despite all the television documentaries, the fly-on-the-wall view of our consul's tribulation in Palma de Majorca, there is an assumption beyond Whitehall that the Foreign Office is all canapés and small talk, excesses of treaty texts and plotting the diplomatic stiletto. Too few women and far too few young people from ethnic minorities are taking to the life of an embassy chancery. The message is that it has all changed now. Today's diplomats need to know more about management consultancy than the polished French phrases of the Vienna Convention. For many, the Open Day will be a let down: no pinstrips, no plumed helmets and no gumboats. Palmerston would doubtless be horrified.

## Repercussions of devolution choice

From Mr M. C. Fitzpatrick

Sir, Simon Jenkins ("Scotland's tax time bomb", September 10) rightly points out that a Scottish parliament would have the power to raise significant extra amounts of revenue via local taxation — principally the business rates, council tax and any other local taxes that seemed appropriate. Now that the "yes, yes" result in the referendum is likely to give a Scottish parliament the power to raise the basic rate of income tax by up to 3p in the pound as well, it is clear that it could, if so wished, increase the tax raised from Scotland by several billion pounds per annum. Unfortunately for Scotland, England is likely to receive the benefit of this revenue.

Our company calculates that, even after allocating for this purpose all the North Sea oil tax revenue to Scotland, the fiscal subsidy given by Westminster to Scotland is around £2.8 billion per annum. Our calculations are based on the latest year for which Treasury figures are available, 1994-95: the subsidy represents the excess of net public expenditure in Scotland, as compared with tax raised in Scotland.

It is very unlikely that the English predominance at Westminster will be prepared to tolerate this subsidy once Scotland has its own parliament. Accordingly, it seems likely that it will be progressively withdrawn over (say) a five-year period, on the grounds that the Scottish parliament can now raise its own revenue and does not need a subsidy.

Assuming that the subsidy was withdrawn in equal instalments, the money generated by the end of that period would be sufficient to cut the basic rate of income tax by almost 2p in the pound.

No one seems to have explained to the Scottish electorate that the likely result of a "yes, yes" vote would be to progressively diminish the fiscal subsidy currently enjoyed by Scotland, but it appears inevitable that the English majority at Westminster will now ensure that this happens.

Yours faithfully,  
M. C. FITZPATRICK  
(Head of Economics),  
Chantry Vellacott,  
(Chartered accountants),  
10-12 Russell Square, WCI,  
September 12.

From Mr I. Howard Wright

Sir, I understand that Scotland costs the Westminster Government about £1.26 per head for every £1 it spends per head in England. Does Simon Jenkins imagine that if we Scots also paid a lower income tax there would be no complaint from the English?

Yours faithfully,  
I. HOWARD WRIGHT,  
Flat 23,  
39 Blackford Avenue, Edinburgh 9,  
September 12.

From Mr Adam Ogilvie-Smith

Sir, A Scot from Edinburgh, I moved south 17 years ago. Since then I have been an "Anglo-Scot". But now I am a tax exile.

Yours faithfully,  
ADAM OGILVIE-SMITH,  
Hyde House, Pinewood Road,  
Longworth, Oxfordshire,  
September 12.

From Mr Robert Theobald

Sir, Whatever may be the pros and cons of Scottish and Welsh devolution, pro-European Union politicians will relish any dissent between the constituent countries of the United Kingdom. For them the nation state is an irrelevance in a future Europe of regions, where all the national parliaments will be "parish councils".

Divide and rule.  
Yours faithfully,  
ROBERT THEOBALD,  
127 Bushmead Road,  
Luton, Bedfordshire.  
silvia@theobald.powernet.co.uk  
September 12.

From Mr Colin Spikesley

Sir, Will this mean that we can keep English and Welsh summer time this winter?

Yours faithfully,  
COLIN SPIKESLEY,  
White Lodge, Wilstead, Bedford.  
cspikes@online.rednet.co.uk  
September 12.

From Professor I. Barclay

Sir, Now that the Scots nationalists have achieved their aims, can we look forward to English nationalists demanding an English parliament with wall-raising powers?

Yours sincerely,  
IAN BARCLAY,  
34 Savile Road,  
Lindley, Huddersfield,  
West Yorkshire, England,  
September 12.

From Professor Peter Fawcett

Sir, May we now expect Chris Smith to restore our border castles?

Yours sincerely,  
A. PETER FAWCETT,  
78 Park Road, Chilwell, Nottingham,  
September 12.

Weekend Money letters, page 39

Letters for publication may be faxed to 0171-782 5046.  
e-mail to: letters@the-times.co.uk

## LETTERS TO THE EDITOR

1 Pennington Street, London E1 9XN Telephone 0171-782 5000

## Compassion and royal patronage

From Mr Alfred Morris

Sir, A word may be in order to redress any impression that the Prince of Wales does little of note to help those in special need. Nothing could be further from reality. His good works among deprived, not least disabled people are legion.

The British Polio Fellowship or SANE, to name just two of the very many organisations he has generously supported, would testify to his quiet, always well informed and intensely practical concern for the problems and needs of the hard-pressed people they exist to help.

At a recent occasion he hosted at Highgrove for the British Polio Fellowship, his instinctive rapport with some of Britain's most severely disabled people was immediately obvious to everyone there, but I saw or heard not one syllable in the media about a memorably moving occasion.

And sadly, kindness that is unseen and unheard is usually also unsung.

Yours faithfully,  
ALFRED MORRIS (Minister for Disabled People, 1974-79)  
20 Hitherwood Drive, SE19.

From Miss Rosina Buckland

Sir, The tragic death of Diana, Princess of Wales, has been made even worse by the unfair criticism and hurtful speculation which has followed it. Some members of the public acted like the paparazzi whom they criticise — insisting on seeing an aspect of the Royal Family's life, their grief, that should be allowed to remain private.

I am also sad to see that this tragedy has exacerbated a tendency in Britain to be fatalistic about the state of the country. We are certainly changing as

a nation, as we always have and always will. But why is it always assumed this is for the worse? Britain's reputation abroad has, according to a BBC survey this week, never been worse, but maybe it would help if we added constructive criticism and a more positive outlook to the fine traditions we already have.

Yours,  
ROSINA BUCKLAND,  
1-5-25 Hishiya-higashi,  
Higashi-Osaka, Japan.  
buckland@resind.co.jp  
September 10.

From the Reverend Paul Inglesby

Sir, The country has travelled far since 1936, when I seem to have read some maxims of George V, including: "If I am called upon to suffer let me be like a well-bred animal and do so alone and in silence"; and "Learn to distinguish between sentiment and sentimentality".

Sincerely,  
PAUL INGLESBY,  
1 Curload, Stoke St Gregory,  
Taunton, Somerset.

From Mr Adam Dinham

Sir, I share Mr Blair's hope that Diana's legacy will be "a better, more compassionate Britain". By this token, may the nation continue to remember the needy, and to support the work of all of Britain's charities, large and small, in calmer times as well as in the midst of tragedy.

Yours sincerely,  
ADAM DINHAM  
(Charity co-ordinator), University  
(Information Consultation Service,  
Grove Mews, 42 The Grove, W5).

## Press inaction

From Mr T. C. Williams

Sir, Rightly or wrongly it has become the norm to call for action following a high-profile murder or tragedy. We now have no dangerous dogs, the only handguns are illegal ones and foxes may soon only be hunted with cars. Why are the press not calling for an instant legal ban on newspapers paying for intrusive pictures?

Or perhaps they are saving their strength for a go at the big one — a ban on hypocrisy.

Yours faithfully,  
TREVOR WILLIAMS,  
1 Hillside, Salisbury, Wiltshire,  
September 11.

## 'News not views'

From Mr Mark Marsh

Sir, Tony Hall, the chief executive of BBC News, could not be more wrong in my view in believing the lesson the BBC must learn from the death of Diana, Princess of Wales, is to "let the people speak" (article, Media, September 10). Opening the airwaves to the person on the street was a big mistake, no doubt forced by gaping holes in the blanket coverage, which led to the public airing of some very distasteful and ill-informed comments.

These were not the voices of "ordinary" individuals as Mr Hall suggests, but of those who felt sufficiently driven to hold vigils outside the palaces and queue all night in The Mall. The resultant "story" was about as objective as an opinion poll taken at a party conference.

As a novice press officer, I was once advised to focus on "news not views". It's a piece of advice I wish the BBC had followed last week.

Yours etc,  
MARK MARSH,  
5 Columbus Square, Erith, Kent.  
mark@jpm.demon.co.uk

## Mother Teresa in a true perspective

From Mr Colin Harte

Sir, In my opinion, Mother Teresa (letters, September 9) is the woman of the century. Perhaps, in time, a biography of her will be written by someone who has an understanding of what it is to seek to love God with all one's heart, mind and soul; who understands the love due to every human being — whether poor, dying, unborn, royal, lonely or in prison — because each is made in God's image and of infinite value; who knows what it means to be a nun for 70 years, 50 of which were spent not simply working with the poor but sharing their poverty.

Such a biographer would recognise the inappropriateness of a jaundiced and controversial account of Mother Teresa's life. It is to be regretted that the present biographer (extracts September 9-11) fails to understand what lies "beyond the image".

Yours faithfully,  
COLIN HARTE,  
35 Sileham Bank,  
Milborne St Andrew, Dorset,  
September 11.

From Dr Rudrangshu Mukherjee

Sir, Your report, "Press casts doubts over legend of Mother Teresa" (September 8), states that The Telegraph, "normally gushing in its adulation of Mother Teresa", published on the day after her death "an acerbic feature article raising issues which would have been almost unthinkable to raise before".

The article is described as "unpre-

cedented vitriol". But this is not the first time The Telegraph has carried adverse comment on Mother Teresa. On February 1 there was an article ("Halo goodbye") on the editorial page, and on April 19, 1996, a review of Christopher Hitchens's book *The Missionary Position*, both of which were critical of her. As is obvious, both appeared before her death.

The Telegraph acknowledges the work done by Mother Teresa but sees no reason to shy away from expressing different views and provoking discussion. This is not exactly unknown in journalism.

Yours faithfully,  
RUDRANGSHU MUKHERJEE  
(Editor, editorial pages),  
The Telegraph,  
6 Prafulla Sarkar Street,  
Calcutta 700 001, India.  
the\_telegraph\_india@newscom.com

From Mrs Sharla Race

Sir, Anne Sebba states that "Mother Teresa really has not changed anything in Calcutta" (Valerie Grove interview, September 8). What nonsense!

I do not believe she was perfect and I did not agree with all her views but as a volunteer bureau organiser I know she changed more lives in Calcutta, India and the rest of the world than we shall ever know.

Yours faithfully,  
SHARLA RACE,  
14 Zedland Terrace,  
Saltburn by the Sea, Cleveland,  
September 9.

## Fears over rebirth of Crystal Palace

From Mr Philip Kolvin

Sir, You report ("A touch of glass for the millennium", September 8) that planning permission is expected for a modern Crystal Palace later this month. Not so. The Secretary of State for the Environment has forbidden Bromley Council from deciding the application until he has considered whether to hold a public inquiry and make the decision himself. He is right to do so.

The plans involve saddling Crystal Palace Park, the most important green open space in southeast London, with a 20-screen, 4,000-seat, multiplex cinema, with nine restaurants, probably a bowling alley, and parking for 1,100 cars on the roof. This hard commercial use will sit at the highest point of the park, urbanising it and dominating its setting.

The developers intend to drive a road through the park, which is both Grade II\* listed and a conservation area. The site is also metropolitan open land, protected by the Government's strategic guidance for London, which states:

Land of this importance should not be used for developments which compromise its open character and value to London's green setting.

There has been widespread public disquiet. At a recent public meeting, all but nine of the 600 attending voted to condemn the proposals. A petition has been signed by 5,000 local people. Croydon and Southwark councils, which also about the park, have formally objected to the scheme. English Heritage has written to express its "strong opposition" to the access road, which would cause "unacceptable environmental harm within the park".

Bromley Council is in a position of conflict, as vendor of the land, promoter of the scheme and adjudicating planning authority. Its intentions are benign, to reinvest the £6 million sale proceeds into other schemes within the locality. But having regard to the level of public concern, the strategic importance of the park, and the interest of the local planning authority, I urge the Secretary of State to intervene so that the future of this site may be properly debated.

Yours faithfully,  
P. A. KOLVIN,  
2-3 Gray's Inn Square, WCI,  
September 8.

From Mr Mathew Frith

Sir, London Wildlife Trust is one of many organisations that view the Crystal Palace Park development as contrary to the guidance published on the future of our parks.

Our particular concerns are for the considerable loss of open space and wildlife habitat that will occur if this development goes ahead, and also the worrying precedent that it would set. If a building of this scale can be built in this park, what message does it send out for the future of the rest of London's parks?

Yours sincerely,  
MATTHEW FRITH  
(Conservation manager),  
London Wildlife Trust,  
80 York Way, N1.

## Facing both ways?

From Mr Christopher Montgomery

Sir, Are Madeleine Albright, who has suspended the extradition of convicted IRA terrorists to Britain in order to "advance the peace process" (report, later editions, September 11), and the US Secretary of State who is currently in the Middle East instructing the Palestinians to crack down on terrorism (report, September 11) by any chance related?

Yours faithfully,  
CHRISTOPHER MONTGOMERY,  
106 Horsell Road, SW1,  
September 11.

## Poor understanding

From Mr Barry S. Hyman

Sir, Diana Mosley tells us ("The Mitfords at home", Weekend, September 6) that her family were unable to stay in their house in Gloucestershire "as we were too poor to live there". This is followed by an account of Swinbrook in Oxfordshire: "The village and land belonged to him [Lord Redesdale, her father], and the house at Ashill, where he built stables, garages, kennels, cloisters and more bedrooms."

Could it be that Diana Mosley has the same understanding of the word "poor" that her husband had of the word "democracy"?

Yours faithfully,  
BARRY HYMAN,  
4 Priory View,  
Bushey Heath, Hertfordshire.  
barry@booshe.demon.co.uk

## Worse and worse

From Mr Frederick Costick

Sir, Although a Liberal at heart, after reading all the recent correspondence on devolution, protocol, the monarchy and Anatole Kaletsky's Windows 95, I am beginning to have more sympathy with the old Conservative who said: "I am against all change — even change for the better."

Yours faithfully,  
FRED COSTICK,  
3 High View Court,  
Silverdale Road, Eastbourne, Sussex,  
September 12.











## NEWS

## Labour imposes new pay freeze

Nurses and doctors are due for disappointment when the Cabinet imposes its own freeze on the £80 billion public sector pay bill. Nurses underlined their hopes of 20 per cent pay rises and doctors prepared to announce a claim for double-digit increases. Ministers indicated that they would not be moved by the clamour for a relaxation of the strict pay curbs. Page 1

## Blair seeks a 'yes' in Wales

A triumphant Tony Blair travelled to Wales to urge voters to follow Scotland's example by endorsing an assembly in next week's referendum. With Labour facing a tough fight to secure victory on Thursday, Mr Blair sought to build on the momentum of his success in Scotland. Pages 1, 14, 15

## Royal replies

Princess William and Harry said that everyone of the thousands of people who have written to them about their mother's death will receive a reply. Pages 1, 6, 7

## Unionists stay in

The Ulster Unionist Party will stay in the peace process despite the IRA's disavowal of the Mitchell principles of non-violence. Page 2

## RA attacked

An academic resigned from the Royal Academy of Arts, attacking "the nauseating hypocrisy" of a controversial exhibition. Page 3

## Last orders

Friends and drinking partners gathered for last orders in the low life of Jeffrey Bernard. Page 4

## They won't

English Heritage has abandoned plans to allow Osborne House, where Queen Victoria brought up nine children, to be used for wedding ceremonies. Page 5

## Footballer keeps his feet on the ground

The image of English football as the home of players pushing back national boundaries so fast that a European league will soon be upon us, was dealt an embarrassing blow when one of its biggest names confirmed that he will have to miss a crucial match next week because he is scared of flying. Page 1

## Early lies

Children start telling fibs early, researchers have found. They can lie as soon as they talk. Page 10

## Open prison

Oxford prison is among hundreds of historic buildings in Britain opening their doors free of charge to the public. Page 13

## Senate battle

Jesse Helms, the veteran senator, took on the White House as he refused once again to grant William Weld a hearing for the Mexican ambassadorship. Page 17

## Syria talks

Madeleine Albright turned her attention from Israel's stalled talks with the Palestinians to its frozen negotiations with Syria. Page 19

## Jiang's acrobatics

President Jiang Zemin turned verbal somersaults as he explained at the start of the 15th Congress of the Communist Party that China remained Marxist. Page 20

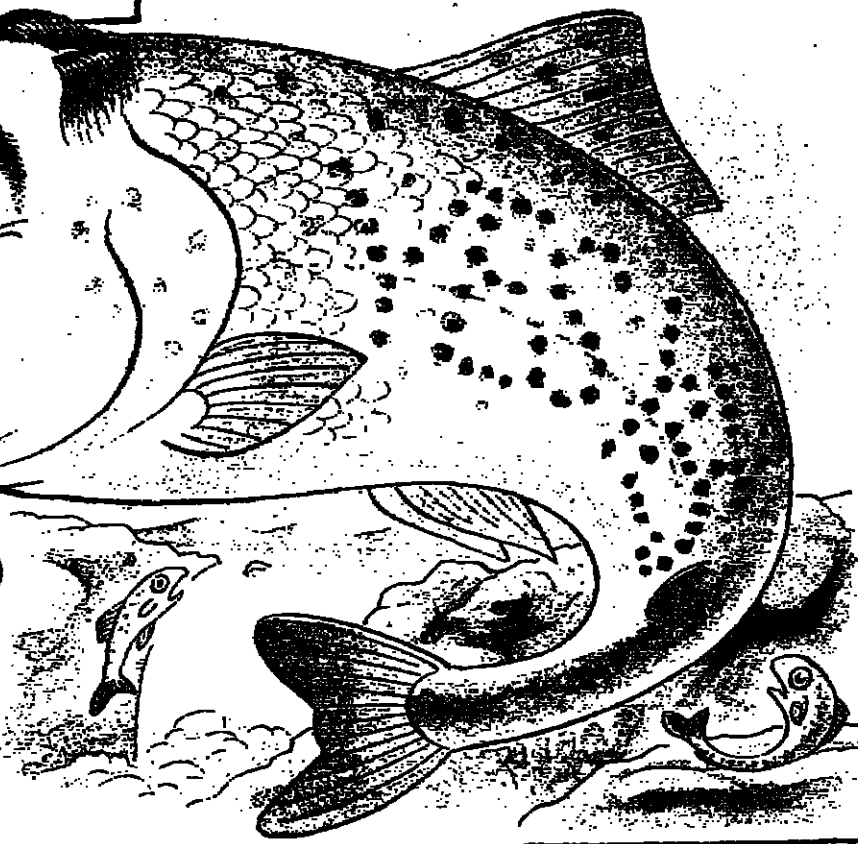
## NATURE NOTES

Fig 1 Serving suggestion



It is hard to swallow, so take with a large pinch of salt.

**Scotch Salmond**  
(*Fallindependence orbustus*)  
The height to which it can leap is probably exaggerated as it navigates a slippery slope. Extremely fishy and oily.



## OPINION

**While England slept:** It might have been possible for the country to treat devolution as an exclusively Scottish issue. That time has passed. The will of the people is indeed the supreme law. Parliament's role, though, has rarely been more important. Page 23

**Diplomatic incident:** The Foreign Office has decided to put on display not only its architectural treasures, but its mandarins. Page 23

**Devolution:** new Crystal Palace; charity work. Page 23

## COLUMNS

**Magnus Linklater:** The turnout had dropped below 40 per cent, someone said. A teller had turned in a ballot box with less than a handful of forms. The Second Question was definitely lost. Page 22

**Simon Jenkins:** Mr Saatchi says Mr Hirst is a good dead-sheep artist. He has beatified artists and their finders or creators by the act of his patronage. Page 22

## OBITUARIES

**Bus Mosbacher:** America's Cup helmsman; Serge Peretti, dancer. Page 25

## BUSINESS

**Prudential:** The UK chief executive has been ousted in a radical shake-up. Page 27  
**BBC:** Bob Phillips has resigned as deputy director-general and chief executive of BBC Worldwide to become chief executive of the Guardian Media Group. Page 27  
**Shell:** is purchasing the outstanding 50 per cent of the Montell polypropylene venture. Page 27  
**Markets:** The FTSE 100 fell 6.6 to 4,848.2. Sterling rose to 100.1 from 99.7, rising 2.83 cents to \$1.6083 and 18 pence to DM2.8467. Page 30

## SPORT

**Tennis:** Greg Rusedski beat Lucas Arnold in the quarter-finals of the Samsung Open at Bournemouth to move into the world top ten. Page 52  
**Football:** Arsène Wenger, of Arsenal, called for a co-ordinated international programme to prevent Premier League interruptions. Page 52  
**Cricket:** The progress of Kent and Glamorgan, the championship contenders, was held up. Pages 46, 47  
**Golf:** Tony Johnstone, of Zimbabwe, claimed the lead after two rounds of the Lancome Trophy. Page 45

## CAR 97

**Record attempt:** The battle to hit the ultimate land speed. Page 1  
**Driving tests:** Motorway driving, night driving, or driving in the rain? Page 2  
**Jaguar:** The V8 XJ is tested for the road. Page 3  
**Three wheels:** A 130-mph Mercedes. Page 5  
**China road:** The Peking to Paris rally. Page 8

## SECTIONS

## MAGAZINE

Rich kids: The countdown of the top 100 young millionaires. Page 15  
Fashion: Pages 49-73  
History man: Page 8

## VISION

Blur: There is life after Britpop. Page 6  
Books: Booker Prize and reviews. Pages 16-23

## WEEKEND

What you fancy: Dr Thomas Stuttaford on the benefits of drink. Page 1  
Sofa: Maestro memories. Page 3  
Credo & church music. Page 16  
Activities. Page 21

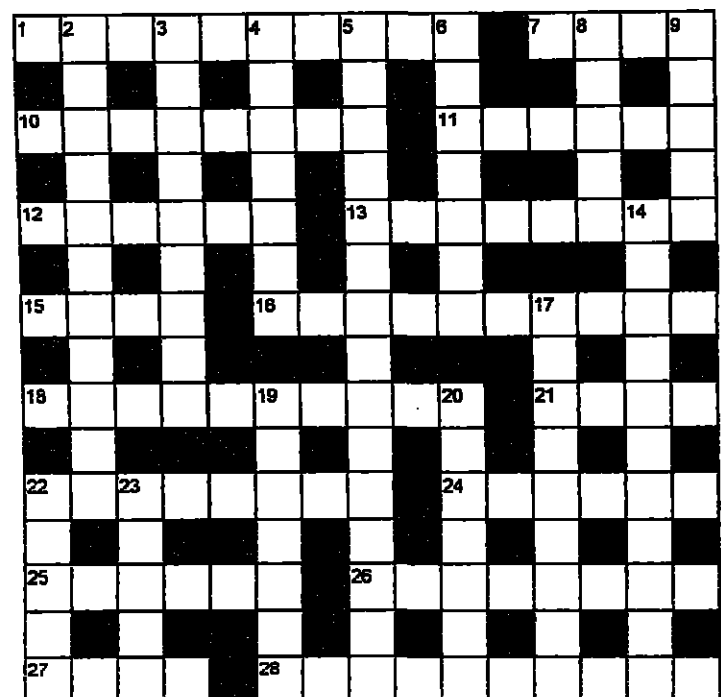
## VISION

Lakeland drama: A new BBC-1 serial  
Full seven-day guide  
TV adverts. Page 2  
Quiz question. Page 2

## THE TIMES CROSSWORD NO 20,584

A £20 book token will be awarded to the senders of the first five correct solutions opened next Thursday. Entries should be addressed to: The Times Saturday Crossword Competition, PO Box 486, Virginia Street, London E1 9DD. The names of the winners and the solution will be published next Saturday.

Name/Address



- ACROSS**
- 1 Rackstraw, for one, at home in castle (10).
  - 7 Game attended by men only (4).
  - 10 Quickly circulated, like dirty linen? (5).
  - 11 Blue for young cricketer holding a degree (6).
  - 12 Speaker getting ready in ancient Greece (6).
  - 13 Money said by Dad to be for (4).
  - 15 Single-storied building in Slough (4).
  - 16 Herbal drink cures heart trouble (10).
  - 18 Banker's advice, say, to take second opinion (5-5).
  - 21 Draws, say, these piggies for a child (4).
  - 22 Shellfish producing nasty out-lapse (8).
  - 23 Devices with moving jaws piled up potatoes (6).
  - 25 Wine vaults (6).
  - 26 Ultimate net value can be adjusted (8).
  - 27 With pair of kings, is opening? That's a gamble (4).
- DOWN**
- 2 Dark clothes (11).
  - 3 Liberal views voiced, revealing North-South differences (9).
  - 4 Ridiculing racist I disconcerted (7).
  - 5 Bigger corporation providing the soldier's banquet? (6-3-6).
  - 6 Ornament hindered embrace at first (7).
  - 8 Loose woman getting gin out of Frenchman (5).
  - 9 Deposit, say, raised for costume (3-2).
  - 14 Root vegetable native has to sow (6,5).
  - 17 Concentrate on gold, being a miner (9).
  - 19 People of enormous influence - Rhodes for one (7).
  - 20 Painters getting thrills, securing firsts in Epsom races (7).
  - 22 Mountain that is climbed by German (5).
  - 23 Order form (5).

Solution to Puzzle No 20,573

MOBYDICK DIRTAT  
E A O I U R  
ALLROUNDER WITH  
T A R C T A D  
PICCADILLY LINE  
I L E S M I T  
EMANATE HORIZON  
R E  
GRAVITY SKIDROW  
U I E T M O A  
BOSTON DEPARTY  
B A R A A A W  
KIEV TERRACOTTA  
S I A I T E R  
WHISKEY ONESIDE

LAST WEEK'S WINNERS: D M Leatley, Wakefield, West Yorkshire; R T Brown, St Ives, Cambridgeshire; B Lever, Hildesheim, North Rhine-Westphalia; R T Brown, St Ives, Cambridgeshire; B Lever, Hildesheim, North Rhine-Westphalia; R T Brown, St Ives, Cambridgeshire; B Lever, Hildesheim, North Rhine-Westphalia.

## AA INFORMATION

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UK Roads - All regions 0336 401 410  
NHS 24 0336 401 744  
M25 and Link Roads 0336 401 747  
National Motorways 0336 401 746  
Continental Europe 0336 401 910  
Channel crossing 0336 401 388  
Motorway to Heathrow & Gatwick airports 0336 407 505

**Weather by Fax**  
Dial 0336 followed by area number from your fax  
West Country 416 334 N. Ireland 416 341  
Wales 416 335 N. Wales 416 342  
Midlands 416 336 National Satellite  
East Anglia 416 337 Weather  
N. West 416 338 picture 416 397  
N. East 416 339  
Scotland 416 340  
Middle East 416 340  
Inshore leisure forecasts 416 308

**World City Weather**  
153 destinations world wide  
5 day forecast  
by phone dial 0336 411 216  
by fax (order page) 0336 410 222

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the AA menu of 195 cars 0336 410 399  
Dial from your fax handset.  
you may have to set to poll receive mode.  
Automobile Association Developments Ltd  
North Road, Farnham, Surrey GU14 7HT  
Cars are charged at 50p per minute at all times.

## HOURS OF DARKNESS

**TODAY**  
Sun rises 6:22 am  
Moon sets 5:28 pm  
Full moon September 16  
London 7:22 pm to 6:34 am  
Edinburgh 7:22 pm to 6:42 am  
Manchester 7:22 pm to 6:41 am  
Penzance 7:22 pm to 6:59 am

**TOMORROW**  
Sun rises 6:34 am  
Moon sets 5:19 pm  
Full moon September 16  
London 7:19 pm to 6:38 am  
Edinburgh 7:19 pm to 6:46 am  
Manchester 7:19 pm to 6:45 am  
Penzance 7:19 pm to 6:58 am

## HIGH TIDES

**TODAY**

Location	AM	HT	PM	HT
London Bridge	11:00	5.9	23:27	6.2
Southampton	11:17	5.7	23:55	6.0
Cardiff	11:34	5.5	24:23	5.8
Belfast	11:51	5.3	24:51	5.6
Edinburgh	12:08	5.1	25:19	5.4
Manchester	12:25	4.9	25:47	5.2
London	12:42	4.7	26:15	5.0
Cardiff	12:59	4.5	26:43	4.8
Belfast	13:16	4.3	27:11	4.6
Edinburgh	13:33	4.1	27:39	4.4
Manchester	13:50	3.9	28:07	4.2
London	14:07	3.7	28:35	4.0
Cardiff	14:24	3.5	29:03	3.8
Belfast	14:41	3.3	29:31	3.6
Edinburgh	14:58	3.1	29:59	3.4
Manchester	15:15	2.9	30:27	3.2
London	15:32	2.7	30:55	3.0
Cardiff	15:49	2.5	31:23	2.8
Belfast	16:06	2.3	31:51	2.6
Edinburgh	16:23	2.1	32:19	2.4
Manchester	16:40	1.9	32:47	2.2
London	16:57	1.7	33:15	2.0
Cardiff	17:14	1.5	33:43	1.8
Belfast	17:31	1.3	34:11	1.6
Edinburgh	17:48	1.1	34:39	1.4
Manchester	18:05	0.9	35:07	1.2
London	18:22	0.7	35:35	1.0
Cardiff	18:39	0.5	36:03	0.8
Belfast	18:56	0.3	36:31	0.6
Edinburgh	19:13	0.1	36:59	0.4
Manchester	19:30	0.0	37:27	0.2
London	19:47	0.0	37:55	0.0
Cardiff	20:04	0.0	38:23	0.0
Belfast	20:21	0.0	38:51	0.0
Edinburgh	20:38	0.0	39:19	0.0
Manchester	20:55	0.0	39:47	0.0
London	21:12	0.0	40:15	0.0
Cardiff	21:29	0.0	40:43	0.0
Belfast	21:46	0.0	41:11	0.0
Edinburgh	22:03	0.0	41:39	0.0
Manchester	22:20	0.0	42:07	0.0
London	22:37	0.0	42:35	0.0
Cardiff	22:54	0.0	43:03	0.0
Belfast	23:11	0.0	43:31	0.0
Edinburgh	23:28	0.0	43:59	0.0
Manchester	23:45	0.0	44:27	0.0
London	24:02	0.0	44:55	0.0
Cardiff	24:19	0.0	45:23	0.0
Belfast	24:36	0.0	45:51	0.0
Edinburgh	24:53	0.0	46:19	0.0
Manchester	25:10	0.0	46:47	0.0
London	25:27	0.0	47:15	0.0
Cardiff	25:44	0.0	47:43	0.0
Belfast	26:01	0.0	48:11	0.0
Edinburgh	26:18	0.0	48:39	0.0
Manchester	26:35	0.0	49:07	0.0
London	26:52	0.0	49:35	0.0
Cardiff	27:09	0.0	50:03	0.0
Belfast	27:26	0.0	50:31	0.0
Edinburgh	27:43	0.0	50:59	0.0
Manchester	28:00	0.0	51:27	0.0
London	28:17	0.0	51:55	0.0
Cardiff	28:34	0.0	52:23	0.0
Belfast	28:51	0.0	52:51	0.0
Edinburgh	29:08	0.0	53:19	0.0
Manchester	29:25	0.0	53:47	0.0
London	29:42	0.0	54:15	0.0
Cardiff	29:59	0.0	54:43	0.0
Belfast	30:16	0.0	55:11	0.0
Edinburgh	30:33	0.0	55:39	0.0
Manchester	30:50	0.0	56:07	0.0
London	31:07	0.0	56:35	0.0
Cardiff	31:24	0.0	57:03	0.0
Belfast	31:41	0.0	57:31	0.0
Edinburgh	31:58	0.0	57:59	0.0
Manchester	32:15	0.0	58:27	0.0
London	32:32	0.0	58:55	0.0
Cardiff	32:49	0.0	59:23	0.0
Belfast	33:06	0.0	59:51	0.0
Edinburgh	33:23	0.0	60:19	0.0
Manchester	33:40	0.0	60:47	0.0
London	33:57	0.0	61:15	0.0
Cardiff	34:14	0.0	61:43	0.0
Belfast	34:31	0.0	62:11	0.0
Edinburgh	34:48	0.0	62:39	0.0
Manchester	35:05	0.0	63:07	0.0
London	35:22	0.0	63:35	0.0
Cardiff	35:39	0.0	64:03	0.0
Belfast	35:56	0.0	64:31	0.0
Edinburgh	36:13	0.0	64:59	0.0
Manchester	36:30	0.0	65:27	0.0
London	36:47	0.0	65:55	0.0
Cardiff	37:04	0.0	66:23	0.0
Belfast	37:21	0.0	66:51	0.0
Edinburgh	37:38	0.0	67:19	0.0
Manchester	37:55	0.0	67:47	0.0
London	38:12	0.0	68:15	0.0
Cardiff	38:29	0.0	68:43	0.0
Belfast	38:46	0.0	69:11	0.0
Edinburgh	39:03	0.0	69:39	0.0
Manchester	39:20	0.0	70:07	0.0
London	39:37	0.0	70:35	0.0
Cardiff	39:54	0.0	71:03	0.0
Belfast	40:11	0.0	71:31	0.0
Edinburgh	40:28	0.0	71:59	0.0
Manchester	40:45	0.0	72:27	0.0
London	41:02	0.0	72:55	0.0
Cardiff	41:19	0.0	73:23	0.0
Belfast	41:36	0.0	73:51	0.0
Edinburgh	41:53	0.0	74:19	0.0
Manchester	42:10	0.0	74:47	0.0
London	42:27	0.0	75:15	0.0
Cardiff	42:44	0.0	75:43	0.0
Belfast	43:01	0.0	76:11	0.0
Edinburgh	43:18	0.0	76:39	0.0
Manchester	43:35	0.0	77:07	0.0
London	43:52	0.0	77:35	0.0
Cardiff	44:09	0.0	78:03	0.0
Belfast	44:26	0.0	78:31	0.0
Edinburgh	44:43	0.0	78:59	0.0
Manchester	45:00	0.0	79:27	0.0
London</				



BER 13 1997  
SECTIONS

# THE TIMES 2

INSIDE SECTION

2 TODAY

Monday  
Tuesday  
Wednesday  
Thursday  
Friday

## WORKING WEEK

CWC's chief aims to tune in to his customers  
PAGE 29



## BUSINESS

Graham Searjeant sees no new dawn on Japanese market  
PAGE 31



## SPORT

Advantage swings Yorkshire's way in county title race  
PAGES 42-52

THE TIMES  
CITY  
DIARY  
PAGE 29

BUSINESS EDITOR Patience Wheatcroft

SATURDAY SEPTEMBER 13 1997

# Pru's UK head ousted in radical shake-up

By CAROLINE MERRELL

PRUDENTIAL'S UK chief executive has been ousted as part of a radical shake-up of Britain's biggest insurer ordered by Sir Peter Davis.

Sir Peter, group chief executive, will assume direct responsibility for the UK retail operation. Jim Sutcliffe, chief executive of Prudential UK, is to leave at the end of this month. He has been with the insurer for 21 years and chief executive for the past two.

Sir Peter said that Mr Sutcliffe had turned down the offer of another job within the group, and had wanted to lead the restructuring himself.

The Prudential refused to comment on Mr Sutcliffe's pay-off. Last year his total salary including bonus was £437,000. He is on an 18-month contract. A spokesman said the pay-off would depend on how quickly Mr Sutcliffe, 41, was able to find another position. He can also cash in share options worth a total of £1.2 million.

Mr Sutcliffe was one of two remaining executive board directors who had worked under Mick Newmarch, the previous group chief executive. Mr Newmarch left the company at the beginning of 1995 after a clash with regulators. Now only Keith Bedell-Pearce, director of international development, remains.

Since the arrival of Sir Peter two years ago, the insurer has been struggling to deal with compensating thousands of people who were encouraged

to give up their company schemes in favour of taking out personal pension plans. Prudential has identified around 60,000 cases.

Sir Peter said: "The other challenge that we face is to restore customer confidence following the pensions mis-selling issue." He admitted that the Prudential was unlikely to meet the first deadline set by the Securities and Investments Board to sort out its pensions mis-selling cases. The company could end up being fined by the regulators.

The chief city watchdog gave the Prudential until the end of this month to compensate 90 per cent of high-priority cases, and it has until March to complete the mis-selling review.

The review of operations is expected to take around six months. The company insisted that it was not a cost-cutting exercise, and therefore was unlikely to result in redundancies.

The company will be split into four parts. One division will be aimed at selling through independent financial advisers, via the recently acquired Scottish Amicable; another will focus on direct sales through the Prudential's salesforce. A separate division will deal with telephone sales, including the company's banking services, while the final division will focus on corporate pensions.

Sir Peter said that this final division will be responsible for the development of pensions to fit in with government plans to overhaul state pension provision. Others involved in the review include John Elbourne, managing director of Prudential Assurance, and Roy Nicolson, managing director of Scottish Amicable.



Sir Peter Davis, left, with Jim Sutcliffe, centre, and Michael Harris, head of banking

## Shell pays \$2bn for control of Montell

By CARL MORTSHED

SHELL, the Anglo-Dutch oil group, is investing \$2 billion (£1.2 billion) in its troubled petrochemicals division by purchasing the outstanding 50 per cent of the Montell polypropylene joint venture. At the same time Shell is centralising the management of its worldwide chemical operations under a new company, Shell Chemicals, with the aim of achieving leadership positions in its chemical businesses.

Shell is taking complete control of Montell with the payment of \$2 billion to Montedison, the Italian joint venture partner, for its half of the business, which is the market leader in polypropylene in Europe and North America. Shell has also signed a joint venture agreement with BASF over their interests in polyethylene. The oil company is centralising management of its chemical operations, giving worldwide strategic control to a small executive team led by Ever Henkes.

Disappointing earnings from Shell's chemical businesses marred the oil group's half-year results, with chemical earnings outside the US down 38 per cent in the second quarter. A drive to refocus chemicals and improve performance led to the sale of the fine chemicals businesses to Inspec but a quarter of Shell's chemicals businesses are thought to be underperforming.

Gordon Gray, oil analyst at Salomon Brothers, said Shell, among the oil majors, has the highest proportion of its assets in petrochemicals. "In our view they would be well served by gearing up the balance sheet. The question is whether the \$2 billion of capital is put to good use, and in chemicals Montell is probably the area that has the best potential of all."

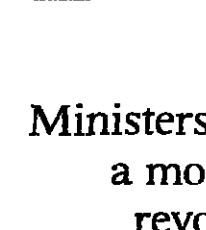
Tempus, page 30

## WEEKEND MONEY

PERSONAL FINANCE  
NEWSPAPER OF THE WEEK



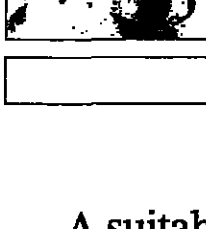
33 Anne Ashworth on the new burden for households



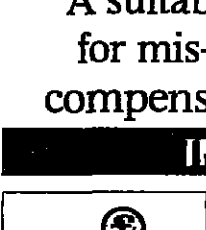
31 Ministers order a mortgage revolution



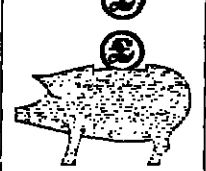
32 Pet power. Why animals are getting health cover



PENSIONS



36 A suitable case for mis-selling compensation?



INVESTMENT  
37 Part two of our new Guide for Beginners

## BUSINESS TODAY

### STOCK MARKET INDICES

FTSE 100	4888.2	(-6.8)
Yield	3.41	
FTSE All share	2292.01	(-2.71)
Nikkei	17965.80	(-318.43)
New York	7842.63	(-18.35)*
Dow Jones	911.11	(-1.48)*
S&P Composite		

### US RATE

Federal Funds	5 1/8%	(5 1/8%)
Long Bond	96 3/4%	(96 3/4%)
Yield	6.82%	(6.82%)

### LONDON MONEY

3-month Interbank	7 1/4%	(7 1/4%)
Libor long	115 1/4	(115 1/4)

### STERLING

New York	1.6085*	(1.6005)
London	1.5096	(1.5981)
DM	2.5471	(2.5451)
DM	9.5752	(9.5611)
Yen	2.3562	(2.3463)
Yen	184.24	(180.20)
E index	100.1	(99.7)

### US DOLLAR

London	1.7725*	(1.7790)
DM	5.9955*	(5.9835)
DM	1.4680*	(1.4735)
Yen	120.50*	(119.56)
Yen	105.5	(105.7)

### TOKYO CLOSE YEN

120.48

### NORTH SEA OIL

Brent 15-day (Nov) \$18.45 (\$18.40)

### GOLD

London close \$324.15 (\$322.25)

\* denotes midday trading price

## Auditor sued over Resort Banks return to property

By JON ASHWORTH

SIR PETER DAVIS, chief executive of Prudential, is one of dozens of investors collectively suing Compers & Lybrand (C&L) over the notorious 1992 rights issue by Resort Hotels, the failed hotels group.

Sir Raymond Lygo, former chief executive of British Aerospace, Sir Peter Mendes and the Earl of Portsmouth, are among those taking the action, which alleges negligence on the part of C&L. Resort's auditor, together with former Resort directors. Those

named in the writ include Robert Feld, Resort's founder, who was jailed for eight years in April for fraud and forgery.

Details of the action are outlined in a writ lodged in the High Court in London. A similar writ was lodged in July. Leon Kaye Collin & Gilman, a London law firm specialising in class actions, is acting for 250 individuals and institutions.

The plaintiffs allege "untrue and misleading" statements in a prospectus accompanying

the Resort rights issue, which raised £20 million, two years before the company collapsed.

Feld, who was described by the trial judge as a man of "appalling dishonesty", was said, at his trial, to have overstated a profit forecast in the rights issue prospectus by £1 million, while massaging other figures. It was alleged at the trial that C&L had failed to seek independent confirmation of documents provided by him.

C&L had no comment yesterday.

THE banks are poised to return to the commercial property market with a net £6 billion addition to their real estate loan books over the next two years. A survey by DTZ Debenham Thorpe, the surveyor, finds that three quarters of lending institutions intend to increase their property loan books to cash in on rising rents and increased confidence.

The move would raise outstanding loans in the property sector to more than £36 billion and reverse the trend of steady

By CARL MORTSHED

disinvestment by banks since lending to property developers peaked at £40 billion in 1991.

According to DTZ, none of the lenders surveyed intended to reduce real estate exposure, but the renewed interest in commercial property has meant a fall in interest margins for banks, lengthening loan commitment periods and more choice for property developers. Meanwhile, UK fund managers are maintaining their revived interest in the sector with the potential for net investment

in property of up to £3 billion over the next two years.

The banks' interest follows a rapid retreat after losses from bad property loans in 1992 and 1993, Peter Evans, of DTZ, said: "There is an argument that the natural result of over-exuberance in one cycle is to be slow off the mark in the next."

He does not expect 1990s-style boom and bust, but says the market will stay cyclical if investors overestimate demand.

Tempus, page 30

## Morland pays £4.8m for Ruddles

RUDDLES County and Ruddles Best Bitter, two real ale drinkers' favourites, will be in drinkers' hands again under a deal brewed up by Morland, best known for its distinctive Old Speckled Hen beer (Sarah Cunningham writes).

Morland, the brewer based in the Thames Valley, is paying Grolsch, the Dutch company, £4.8 million in cash for the two brands and for the Ruddles brewery. Grolsch is best-known for its premium lager sold in a swing-top bottle.

Payment of £3.1 million will be deferred until 1999, Morland, which believes the deal will be earnings enhancing in the first full year, will assume trade liabilities of £1.4 million and pay up to £2.2 million for stock.

Mike Watts, chief executive, said: "The acquisition continues our strategy of developing the brewing business by concentrating on niche products."

The two Ruddles ales will be sold through Morland's own 440 pubs and also marketed in North America and Europe, where Old Speckled Hen is already selling well.

## Phillis quits BBC for Guardian Media

By RAYMOND SNODDY  
MEDIA EDITOR

BOB PHILLIS has resigned as deputy director-general of the BBC and chief executive of BBC Worldwide, its commercial arm, to become chief executive of the Guardian Media Group, parent of The Guardian and Observer newspapers.

Mr Phillis said yesterday he was leaving the BBC "because he had been offered a very good and exciting job". He told BBC govern-

ors of his decision on Thursday. The number two at the BBC was responsible for implementing the Corporation's new commercial strategy - a strategy that has led to the privatisation of BBC transmitters and to a number of potentially lucrative joint ventures.

However, there were tensions at the top of the BBC with John Birt, the Director-General. When a radical restructuring was planned last year Mr Phillis was informed only 48 hours before it was publicly

announced and he was not involved in the process. Relations between the two were polite rather than close.

It is clear that Mr Phillis, who began his working life as an apprentice printer before going to Nottingham University, would have liked to become the next Director-General of the BBC. That became less likely when Sir Christopher Bland became chairman of the BBC and Mr Birt's contract was extended by four years.

Mr Phillis, who will leave the BBC in November after five years, must

have found the prospect of being in charge of an expanding media group preferable to being an uncomfortable number two at the BBC. The BBC said yesterday a new chief executive of BBC Worldwide would be appointed after Mr Phillis's departure, but there were "no plans at present to appoint a deputy director-general".

Mr Phillis, 51, is a former chief executive of Independent Television News. He was approached about the GMG job by Bob Gavron, GMG's chairman.



Phillis tensions at top of BBC

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## Ramco bid for JKC in jeopardy

The Ukrainian Government has effectively scuppered the takeover of JKC, the struggling oil and gas company, by Ramco.

The 46.5p-a-share bid ran into trouble when Ukrzagazprom, the Ukraine's state-owned oil group, and a Swiss partner with interests in Georgia, snapped up a 10.5 per cent stake in JKC at 52p per share.

Ramco has received further acceptance in respect of just 1.5 per cent by the second closing date, lifting its interest to 48.5 per cent. It is understood that two institutional investors, Mercury and Morgan Grenfell, are considering declining Ramco's offer and either holding their shares in JKC or selling them to Ukrzagazprom.

## Invesco plan recommended

Directors of Saracen Value, the smaller companies investment trust that has drawn interest from 15 investment houses, have recommended to shareholders proposals by Invesco Asset Management. They offer a choice of converting holdings into Invesco's English and International investment trust, an existing smaller companies unit trust, or cash. Saracen said the plans are supported by 59.7 per cent of issued share capital. HSBC Asset Management, a bidder for the fund, is releasing shareholders from obligations to support its plans.

## Convertors profits hit

A slowdown in sales of franchises has hit profits at Cash Converters, the Australian-based second-hand shops chain with nearly 100 branches in the UK and a London Stock Exchange listing. Pre-tax profit was down to \$56.48 million (£2.9 million) in the year to June 30, from \$65.1 million a year earlier. The company has cut its final dividend to 22 cents, from 26 cents, giving a full-year pay out of 3.5 cents, down from 3.9 cents.



Colin Child, pictured right, finance director of National Express, and Philip White, left, chief executive, standing together.

at 517p on Thursday, leaving him with 4,666 shares. Philip White, left, chief executive, sold 35,000 shares at 517p, netting £181,000. He still has 37,106

shares. The sales came after the group reported pre-tax profits of £23.5 million (£20.4 million) in the six months to June 30. The shares rose 3p to 521p yesterday.

# LucasVarity profits fall but margins advance

By ADAM JONES

PROFIT margin increases resulting from last year's transactional merger held LucasVarity shares steady yesterday in the face of continued pessimism about the car parts market.

Victor Rice, chief executive, said automotive sales in Europe and the US would remain flat in the second half. Analysts were pleased, however, by a deal with General Motors to supply anti-lock braking systems for light trucks and off-road leisure vehicles.

The group, formed by the merger of Lucas, of the UK,

and Varity, of the US, reported a dip in profits, blaming the strong pound, for the first six months of 1997. Profits were £167 million, against £169 million for the same period last year, despite being bolstered by £19 million gains from business and asset sales. The company said earnings would have risen 5.3 per cent without adverse currency changes.

In the second quarter, operating margins were up across the board on the levels achieved in the first quarter. In the diesel engines division,

they rose from 6.9 per cent to 8.5 per cent. Mr Rice was confident these improvements would be maintained in the second half. He said the long-term target was for double-digit margins in all divisions, with aerospace on 15 per cent or more.

He said Ford's decision to turn its components division into a separate company would not affect LucasVarity, even though some analysts see the move as being a pressure on future margins. Mr Rice claimed Ford and

General Motors were saddled with high wage costs that made them less competitive.

Changes in the taxation of dividends in the last Budget would not change the company's controversial policy of paying a reduced dividend in combination with a programme of share buybacks.

An interim of 2.25p will be paid on January 5. Eight more businesses will be sold by the year end as the merger restructuring continues. The group is no closer to choosing a new name.

## Brown 'staying at C&W'

By CHRISTINE BUCKLEY

CABLE & WIRELESS insisted yesterday that Dick Brown, its chief executive, was committed to the company, amid reports that he has been headhunted for the top slot at AT&T, the US telecoms giant.

A spokeswoman said that Mr Brown, an American who has spent 28 years in the US telecoms industry, had "achieved a lot at C&W and

has much more planned". Mr Brown, who earns £650,000 with a bonus entitlement of 100 per cent of his salary, has led C&W for just over a year.

The vacancy for a chief executive and chairman at AT&T arose several weeks ago when John Walter, who had been lined up for the job, left the company after only six months. Working week, page 29

## SIB targets futures trader

By GAVIN LUMSDEN

THE Securities and Investments Board is attempting to jail a North London futures trader for allegedly breaking a permanent injunction against him for the second time.

Michael Ivor Braff was barred from conducting unauthorised investment business three years ago and served a two-month prison

sentence for contempt of court in Pentonville jail in 1995 after resuming business with his company, Global Currency.

After a tip-off from an irate investor earlier this year the SIB discovered that Mr Braff had set up business again as Porchester Securities. The SIB has obtained an injunction freezing Mr Braff's

## Siemens rejects GEC's advances

By ADAM JONES

GEC has been rebuffed by Siemens in its bid for the German engineering group's defence electronics business, having been tipped as the favoured suitor.

The rejection has led to speculation that talks over the sale of GEC's 60 per cent stake in GPT, the telecoms equipment joint venture between the two companies, have stalled. One analyst said that Siemens is balking at the price asked by George Simpson, the GEC managing director, who is being made a peer.

Siemens yesterday confirmed it had formed a shortlist of two for its defence business, which made a £60 million profit last year and is known as Siemens Plessey in the UK.

The shortlist consists of a joint bid from British Aerospace and Daimler-Benz Aerospace, and an offer from Thomson-CSF of France.

GEC, in a statement, said: "We would have liked to have acquired this business, but we were not prepared to offer a price which we could not justify to our shareholders."

A Siemens spokesman maintained that the sale and the discussions over GPT's future were always separate issues. The two favoured bidders are now embarking on due diligence. Siemens aims to have the deal, which could raise DMI billion (£350 million), agreed by the end of this month, although a wait for regulatory clearance is likely.

The BAe/Daimler-Benz bid is thought to involve splitting the German and UK assets between the two companies. There is a view that GEC may do a deal with Thomson if the French group is successful.

## BUSINESS ROUNDUP

## SkyePharma seeks £7m through placing

SKYEPHARMA yesterday announced a placing of 17.3 million ordinary shares to raise £7.4 million needed to keep the pharmaceutical group going. Directors subscribed for £2.75 million of the shares, which were placed at 45p, a 34 per cent discount to the previous day's close of 68½p. Ian Gowrie-Smith, chairman, formerly head of Medeva, invested £300,000. Last year the shares peaked at 95p.

The cash call coincided with the pharmaceutical company's half-year figures, which revealed a pre-tax loss of £10.2 million (£4.9 million loss) and losses per share of 2.9p (2.6p loss last time). The group gave warning that more cash could soon be required. "If the group is to pursue its current business plan it will require further funding before it achieves significant positive cashflows," shareholders were told.

The reasons for the fundraising included deferral of filing dates for several products, costs associated with the acquisition of a manufacturing facility and rights to compounds purchased. SkyePharma added that the positive cashflow expected for 1998 at the time of the flotation would not now appear until 1999.

## Nikkei index falls back

TOKYO'S Nikkei share index fell below 18,000 for the first time since the spring as traders sold both the yen and shares in response to the 2.9 per cent fall in Japan's gross domestic product in the second quarter of 1997. In New York, the yen fell to ¥121.60 against the dollar before recovering slightly. The yen also dipped against the mark, ensuring that Japan's rebounding trade surplus again becomes an issue at the Group of Seven meeting in Hong Kong next week. Over the week, the Nikkei 225 index fell 8.6 per cent. Sun fails to rise, page 31

## Darby lifts profits

SHARES in Darby Group yesterday rose by 15½p, to 135p, a new high, after the manufacturer and distributor of insulation and glass products reported a rise in pre-tax profits to £1.2 million, from £880,000, for the six months to the June 30. Earnings per share were 3.18p (2.37p). The interim dividend is being lifted to 1.2p a share, from 1p. Michael Darby, chairman, said that trading in the current year is continuing to develop well, and that he expects the pace of growth to increase in 1998.

## Lusty buys Wunderbar

JOHN LUSTY GROUP, the distributor of food products, is buying Wunderbar, a supplier of confectionery and savoury snacks, for a maximum consideration of £2.25 million. The purchase will be funded through a £2.3 million rights issue of one new share for every four held at 8p a share, against yesterday's price of 10½p. Wunderbar, which owns the Boulevard brand, declared operating profits of £1.03 million on turnover of £7 million for the year ending April 30.

## FOREIGN EXCHANGE RATES

	Bank	Bank
Australia \$	2.32	2.14
Austria Sch	21.13	19.47
Belgium Bfr	66.24	57.28
Canada C\$	2.54	2.18
Cyprus Cyp£	0.888	0.818
Denmark Kr	11.48	10.38
Finland Mk	6.12	5.37
France Fr	10.08	9.31
Germany Dm	1.95	2.18
Greece Dr	476	457
Hong Kong \$	13.23	12.03
Ireland P	1.28	1.08
Israel Shk	5.80	5.28
Italy Lit	2070	2230
Japan Yen	208.73	182.20
Malta	0.666	0.608
Netherlands Gld	3.413	3.118
New Zealand \$	2.88	2.44
Norway Kr	12.38	11.44
Portugal Esc	208.03	261.00
S Africa Rd	6.23	7.27
Spain Ptas	228.78	234.00
Sweden Kr	13.17	12.07
Switzerland Fr	2.32	2.30
Turkey Lira	281576	281700
USA \$	1.707	1.584

Rates for small denomination bank notes only as supplied by Barclays Bank PLC. Different rates apply to travellers' cheques. Rates as at close of trading yesterday.

## THE SUNDAYTIMES

## ANOTHER BIG BANG?

The most dramatic change to the London stockmarket since Big Bang comes next month. Will the City get it right this time?

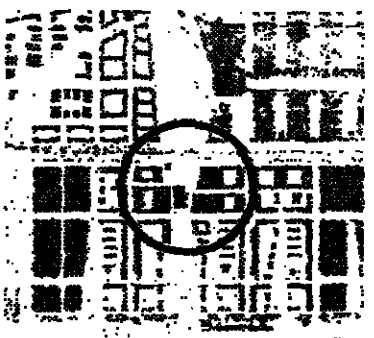
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THE CITY OF MUNICH

## Bank of Scotland's no-no on D-Day

By ANNE ASHWORTH  
PERSONAL FINANCE EDITOR

THE Bank of Scotland's devolution day computer crisis finally ended at tea time yesterday. The episode left embarrassed staff at the bank, established by an Act of the first Scots Parliament in 1695, making profuse apologies to customers and offering compensation.

Both English and Scottish customers were victims of a problem with the bank's systems that led to the details of cash and cheque cards being erased entirely. This meant that cards were gobbled up by cash machines on both sides of the border. People using their cards in shops were also unable to complete their purchases.

As the first results in the devolution

vote were being announced on Thursday night, staff at the bank's telephone banking division, Banking Direct, were placating irate customers.

Yesterday, a spokeswoman for Bank of Scotland said that fewer than 2,000 account holders were directly affected by the computer problems. The computer appears to have chosen its victims at random, with no Sassenach bias.



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A WORKING WEEK FOR: GRAHAM WALLACE

# Tuning in to what the customer wants

**CWC's chief wants his communications business to be interactive in more ways than one, says Raymond Snoddy**

**Monday**  
**Tuesday**  
**Wednesday**  
**Thursday**  
**Friday**

THE chief executive of Cable & Wireless Communications will spend a lot of his time on Monday concentrating on the media. Graham Wallace will be reading all the national newspapers, watching lots of commercial television and checking out posters on the way to work.

He will be assessing just what he is getting for his money — the £50 million being spent on an advertising campaign, which breaks on Monday and continues until March, to launch the Cable & Wireless brand as the highest name in UK cable. The impact next week, Wallace hopes, will be unavoidable, because not only is Cable & Wireless launching four separate TV advertising campaigns, but the entire colour advertising capacity of the national press on Monday has been booked.

"There was no doubt we had to make a big impact and there was no doubt it had to be different and unusual," said Wallace. He spent his week finalising details of the campaign while talking to journalists about what he aims to achieve at CWC. He has also spent a large amount of time preparing to explain his plans to the City, which has been sceptical about the performance of the cable industry.

As he talked on Wednesday about the future of cable and the difficulties of integrating four companies (Mercury Communications, Nynex, Bell Cablemedia and Videotron) to form CWC with a turnover of £2 billion, Wallace was on call for a main board meeting at Cable & Wireless's headquarters in London's Holborn near by. Some new projects that he wanted to fund were on the agenda. But mostly this week his mind was on the campaign that could be launched only once the corporate integration was complete.

"You couldn't just drop those names that customers were familiar with without replacing them with something better. The brand we are using with customers is Cable & Wireless," says Wallace who took on the job of creating CWC from its constituent parts after, most recently, running Granada's television rental division and then its restaurants and services. Last year, before the approach for the CWC job, Wallace was also involved in integrating Forte's hotel and catering interests with Granada's. Integration is obviously a specialty. In 1990 as a Granada representative on the board of British Satellite Broadcasting Wallace was closely involved in the merger with Sky.

The Granada experience of maintaining high levels of service to customers on a continuous basis is now informing his new career in cable, an industry which has been criticised in the past for poor service and marketing.

"I think it's fair to say without giving any confidences away that there is a lot to do. But that's great. It's no good coming to a company where everything runs bril-



Graham Wallace says the campaign aims to convey the theme that CWC focuses on the customer, talks to the customer and listens to the customer

liantly. Where the hell do you go? I don't think even its staunchest allies would claim that in marketing and service the cable industry has been that brilliant," said Wallace, who is noted for his openness and enthusiasm.

He studied engineering at Imperial College London, but was not enamoured with engineering rates of pay and quickly headed towards finance.

The 48-year-old Wallace is now firmly applying his service industry experience to cable. "I consider being focused on the customer as the most important thing we do. It's second nature to me," he said. It is that approach that has informed the advertising campaign — slogan: "What

can we do for you?" — and an accompanying survey that is claimed as the largest ever into the way the British communicate at home, at work and at leisure.

The survey will go to at least 1.5 million homes, or six million people, in the first wave, but the entire country is going to be asked to respond to the TV, poster and print campaigns.

Quite apart from the cable industry, Wallace believes that it is revolutionary for telecommunications companies to consult the public in such a detailed way. The survey consists of 30 multiple choice questions, ranging from whether respondents would like to be a "home contestant" on quiz programmes such as *Fif-*

*teen To One* or *Family Fortunes* to whether they would break up an affair with someone on the telephone.

Slightly more seriously, consumers will be asked what they want communications technology to do for them in future. "The campaign is about building the brand but also getting over the theme that we focus on the customer, that we talk to the customer and we listen to the customer," said Wallace, who will soon set out with senior colleagues on a second tour of his empire, which ranges from London and Leeds to Manchester and Southampton, to visit all 12,000 CWC staff.

Wallace insists that notice will be taken of the survey's results. "We do have

choices on what products we develop, particularly in the digital era," he said. The future of channels that come out badly in the survey could be reviewed. He is conscious of the scale of the challenge that he faces and is wary of setting public targets with time limits attached for his cable network. "One of the issues people have not properly taken account of is that we are still building the network. We are just over half-built and we will be fully built out by the year 2001," Wallace added.

CWC has six million homes in the UK under franchises and its cable network at the moment reaches about three million homes. Of those, about 600,000, or 20 per cent, subscribe — two percentage points

below the industry average. The long-term target is to lift the percentage of subscribers to more than 35 per cent. But Wallace concedes that this is unlikely to happen before the network is complete.

At the moment 80 per cent of CWC's revenues come from telecommunications, but provision of television channels will remain an integral part of the package. Indeed, the CWC chief executive argues, what makes cable unique is that it can offer consumers a complete communications package — telecommunications, TV channels and the Internet and other interactive services.

Even among cable companies Graham Wallace believes that CWC is in a unique position. With Cable & Wireless, a global telecoms player as a parent, Wallace believes that the cable subsidiary can count on continuing investment and long-term support. Telewest, the second-largest cable company in the UK, has recently cut back its level of investment.

Underlying the scale of CWC's investment is the importance that Cable & Wireless attaches to developing "the local loop", the final link into the home, to connect to its national and international telephone networks. "At the end of the day we are different. That's the reality. We are an integrated communications company," said Wallace, who likes to watch Tottenham Hotspur when he can get away from the communications revolution.

Football, and how it can be provided to viewers, is also one of his professional preoccupations. This week, the papers carried news that CWC is in talks with Leeds United about running a TV channel dedicated to the club in its Leeds cable franchise area. Wallace does not deny the reports. If such a thing goes, it will begin as a modest affair devoted to interviews with players and possibly clips from old matches. Live pay-per-view football is still some way off, although the merchandising possibilities are already attracting attention.

CWC has, however, been in talks on a pay-per-view movie service with British Sky Broadcasting, the satellite venture in which News International, owner of *The Times*, has a 40 per cent stake.

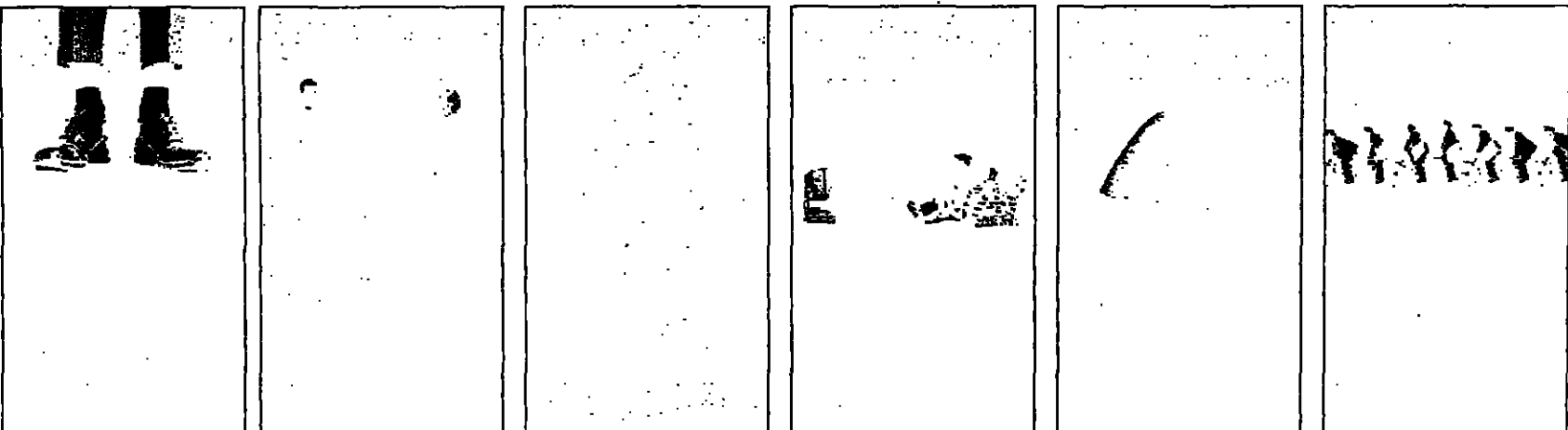
"We are talking to BSkyB and we are also talking to other suppliers. A deal is not done yet. We are in detailed discussions," said Wallace, who is also preparing to launch up to 200 channels of digital cable. Technically CWC could do it now. The company has already found out it can feed all the channels from a single play-out centre to all its franchises. The reality is that CWC will be happy to match BSkyB, which says it is launching its digital satellite service next spring.

In the meantime CWC is joining other cable companies such as NTL, which was known as CableTel until recently, in putting together relatively inexpensive packages that include a telephone line and a small number of basic television channels, including Channel 5.

CWC has recently launched a package at £11.99 a month, and so far Wallace believes that the response has been "very positive". The aim is to offer viewers greater flexibility in what they choose to buy. There is growing evidence that consumers do not like being forced to buy large packages of channels, including channels they do not want to watch.

The new stripped-down packages, complete with a cable telephone, will increase the competitive pressure on BT.

And after CWC's initial £50 million advertising campaign, Wallace is prepared to spend as much again to reinforce the message to consumers.



CWC expects its £50 million campaign to make an impact, having booked the entire colour advertising capacity of the national press on Monday

## Scots away after the vote

WHILE the majority of Scots were celebrating their country's vote for freedom, several prominent members of the business community were strangely absent, leading to comparisons with a Wild West ghost town. Where were all the captains of industry who so proudly opposed a Scottish parliament and the so-called tartan tax?

Lord Weir — who appeared on the television news to defend the union — was not in his Glasgow office and his secretary said that he was "uncontactable". Sir Bruce Patullo, Governor of the Bank of Scotland, who put the case so eloquently against taxation in the bank's annual report, was "out of the office", and at Scottish & Newcastle Breweries, the chairman, Sir Alistair Grant, and Brian Stewart, the chief executive, were away.

Indeed Mr Stewart's office said that he was "out of the country". "Is he coming back

at all?" I asked. "I'm not sure," came the reply. "I hope so."

NEWS reaches me of the alarming efficiency of the share-dealing service being run for the Woolwich by Barclays Stockbrokers. The inquiry line was moving rather tardily yesterday and a reader tells me what happened when he called to sell his shares. The voicemail said that the selling price was 31.5p, but it was so long before a human being came on the line that the price had dropped to 31.2p. But give Barclays its due... the bank is refunding the difference.

### Crisp Smith

IF ENERGIS, the National Grid's telecoms business, is really worth £1 billion, this is about twice what AT&T, the huge US multinational, was



prepared to pay for it a few years ago. Virtually the entire electricity industry, already awash with cash at the time, wanted to take the money. They were stopped by one man, who said that it was worth more. AT&T walked away, a decision it must be regretting as the Americans still want the business but will now have to pay much more. The man's name was James Smith — he used to run Eastern Electricity and, my, was he pilloried for it at the time.

KING COAL, otherwise known as RJB Mining, has launched a charity campaign on behalf of the Coal Industry Social Welfare Organisation, whose workers visit and provide help for sick, disabled and disadvantaged miners. A worthy cause, and staff are being encouraged to apply for baseball hats for £2 each, subsidised by the company. Just how popular the hats, bearing the RJB logo, will prove to be in Leicestershire, and among staff at the Asfordby colliery — closed in spite of strong protests from the union — remains to be seen.

### Blank check

NEWS reaches me from Paris of a flood of orders to Filofax —

maker of the Luddite version of the Psion organiser — for blank agenda pages from previous years. These pages are used, I am told, by those who want to rewrite what they were doing in the past — for example to mislead tax collectors or to avoid compromising situations. The Filofax apparently has many famous users, including Princess Caroline of Monaco, the actress Isabelle Adjani, and Woody Allen, the film director, who has 12. I don't know if Stalin had one.

### Forest path

THE DIRECTORS' box at Nottingham Forest Football Club will be an interesting place today. The guest of honour is Kenneth Clarke, the former Chancellor and MP for the city's Rushcliffe constituency, who has hardly enamoured locals by becoming chairman of UniChem, arch rival of the city's most famous company, Boots the Chemist. Over the last few weeks, cuddly Ken has been weighing up an offer to become a director of Forest. I understand he declined the kind suggestion of Nigel Wray, the financier who chairs the club, to take over that role. But there is still a gap on the board that needs to be filled before Forest publishes its flotation prospectus on Tuesday.

"I don't think we can match UniChem's £120,000-a-year," a Forest insider tells me. "But Ken can restore some of his Nottingham street cred."

### Pizza pickle

ON THE subject of Nigel Wray, Domino's Pizza, where he has a 20 per cent stake, has hired a motivational expert to help the group's irritating delivery boys to run over your feet on their mopeds. Robert E Farrell has offered his theories on "Service, Consistency, Attitude and Teamwork" (Scat-

geddit?) to the likes of Nike and Safeway in the UK, and has written a book called *Give 'em the pickle*. I have a picture in my possession of Ferrell giving 'em the pickle but out of kindness I will not be publishing it.

### Footie note

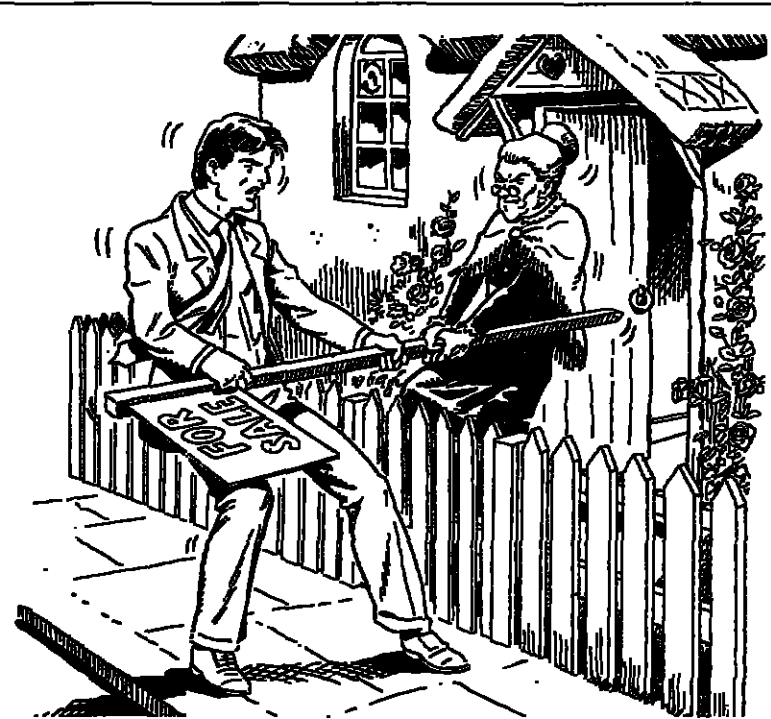
FOOTIE fans will be overcome with excitement next week. There is Arsenal in Greece on Channel 5 on Tuesday, Chelsea on their travels on the same channel on Thursday and double jeopardy on Wednesday. Carlton Select, the cable television channel owned by Carlton Communications, has bought the rights to show exclusively games in the Champions League that are not already on ITV.

Two Premiership teams, Manchester United and Newcastle United, have qualified. ITV is wisely showing the Gordies' head-to-head tussle with mighty Barcelona. But for dedicated Man United fans and anoraks, Carlton Select will show the Red Devils taking on FC Kosice, whoever they are.

JASON NISSE



"Bloody marvellous. It's the end of the summer holidays and sterling is plummeting."



## WHEN PLANNING FOR FUTURE CARE - KEEP YOUR HOME OUT OF THE EQUATION

For many people, selling their home is the only way to pay for long term nursing care. There is a way round it. The Personal Financial Planning survey in this week's issue of *Investors Chronicle* explains how your local authority calculates the assets you are allowed before you start having to pay for nursing care yourself.

We also look closely at your earlier years of retirement and the latest fashion for income drawdowns as a means of taking your pension. We examine carefully this option and decide whether you are better off buying your annuity on the day you retire.

Permanent Health Insurance is an option for many still at work. Friendly societies now offer PHU and other financial services. We look closely at their products compared with the market.

Selling your with-profits endowment needs care. We examine the benefits of selling and the other options you should look at first.

Parents can never start too soon to plan for school fees. We look at the benefits of starting early, how to make up for lost ground and detail a range of specific investment products.

*Investors Chronicle* complete with Personal Financial Planning survey is on sale Friday, 12th September. From your newsagent. Price £2.50.



Absent friends: Sir Alistair Grant, left, S&N chairman, and Brian Stewart, chief executive, both opposed devolution







CATASTROPHE 32

Crunch time for the kitten with no cover

# WEEKEND MONEY

PENSION POSER 36

Retired through ill-health, but too young for a pension



## THE TIMES: PERSONAL FINANCE NEWSPAPER OF THE YEAR

Gavin Lumsden and Sara McConnell report on moves to bring mortgages into line with work patterns

# Lenders told to offer more flexibility

A series of government announcements this week could radically alter the way we arrange our personal finances. Mortgage lenders could become better suited to the radical changes in employment, allowing us to pay more in the good times and take payment holidays when work is scarce. However, we could also be compelled to take out cover to protect our incomes and our mortgage payments against periods of sickness or disability (see below).

In a keynote speech, Hilary Armstrong, the Housing Minister, threatened lenders with tough new laws if they did not start to sell loans that people need.

In spite of the disappearance of the job-for-life culture, many home-owners find that lenders still demand regular, uniform payments. Borrowers simply wishing to suspend payments for a few months as they look for a new job, or cope with a downturn in income caused by the end of a contract, often find themselves in arrears.

Miss Armstrong said: "The great majority of current mortgages are designed on the assumption of continuous full-time employment with fixed monthly payments for 25 years. These assumptions are increasingly out of step with life in the modern world." Miss Armstrong said lenders had to change their attitudes and focus more on flexible mortgages. These allow borrowers to overpay when times are good and reduce, or suspend, payments when finances are tight.

But Miss Armstrong's comments have sparked a furious debate among lenders as to whether this flexible mortgage is suitable for the mass market. Currently only a few lenders, including the Bank of Scotland, the Royal Bank of Scotland, Clydesdale Bank, Sainsbury's Bank, Scottish Widows Bank, Legal & General, Mortgage Trust, Stroud and Swindon building society and the Woolwich, which entered the market this week, offer

this type of loan. According to the Bank of Scotland, the market leader in flexible mortgages, borrowers are crying out for new terms from their lenders. The bank will next month offer the Personal Choice mortgage, its successful flexible loan, in place of its standard variable mortgage.

Borrowers with flexible mortgages are able to pay off their loan early, thus reducing their interest payment, with none of the penalties traditionally imposed by lenders. According to Mortgage Trust, borrowers who pay an extra £50 a month on a 8.24 per cent variable 25-year £50,000 loan can pay off the debt nearly seven years early, saving £21,921 in interest payments.

Some lenders have pushed the flexible concept further by allowing borrowers to withdraw some or all of the credit they have built up through regular overpayments by giving them cheque books, or even cash machine cards with Mortgage Trust's Current Account Mortgage.

The emergence of current account mortgages, the combination of two traditionally separate products, is revolutionary. By regular overpayment homeowners can reduce their loans and, therefore, their interest payments. If they then choose to withdraw the money they have overpaid, the interest savings they will have made will be greater than the interest they would have earned in a conventional savings account. Savings accounts earn around 5 per cent, while mortgage rates are between 7 and 8.5 per cent. The money withdrawn on the variable rate will also be up to 5 per cent cheaper than taking a personal loan from a bank or building society.

Willie Donald, chief manager of Bank of Scotland Centrebank, said: "Borrowers can build up large lump sums which they can use to pay school or university fees, make home improvements or make a contribution to a pension scheme." The larger lenders are hovering



uncertainly around the margins of flexible lending. The Nationwide, like many, claims to offer flexibility to its borrowers on an individual basis. It has a subsidiary, UCB Home Loans, specialising in flexible mortgages, and is considering selling the new loans through its branches. However, Brian Davis, its chief executive, believes it may have to charge a fee for the service. Others argue that flexible mortgages are

already too expensive and will remain a niche product regardless of the Government's wishes. This is because most will lend only 75 per cent of the value of a property and do not offer the kind of fixed interest and discount deals that attract most borrowers. Mortgage Trust has recognised this and has added a three-year fix at 8.24 per cent to its Early Payment Plan.

Patrick Bunton of London &

Country, a mortgage adviser, said: "The ability to get a flexible mortgage with a fixed rate is excellent. However, 8.24 per cent is not competitive, especially as interest rates are expected to start going down next year. You can get 7.29 per cent from National Counties, nearly 1 per cent less. Most borrowers would rather have 3 per cent in their pockets over three years."

For some groups of workers, the

savings to be made from flexible loans could be swallowed up in compulsory mortgage protection insurance. Pressure for this cover is coming principally from lenders, although Miss Armstrong did say this week that borrowers in trouble could not expect the State to improve the help it now gives. At present, only one in six of all borrowers voluntarily insures against becoming ill or unemployed and being

unable to pay the mortgage. They are seemingly unaware that if they cannot repay their loans they will receive no state help for nine months. If lenders get their way, the average borrower with a £50,000 loan will be paying an extra £27 a month for payment insurance.

Compulsion may, however, drive up the cost for the millions of self-employed and contract workers without job security, as insurers set higher premiums to reflect the extra risk of borrowers in these groups. Currently most borrowers pay a flat rate premium.

At present, only a handful of companies, including General Accident Direct, operate a system of individual risk assessment that takes into account factors such as age, postcode and employment.

Steve Devine of Pinnacle Insurance, a mortgage payment protection specialist, said: "There are good risks and bad risks and compulsory insurance needs individual underwriting."

Any move to force insurers to offer cover to all borrowers on identical terms without being allowed to assess the risk posed by individuals could result in some people being refused cover and potentially a loan. The Association of British Insurers (ABI) said: "Cover may be made compulsory but the problem is to compel insurers to provide it. What happens if someone is at a high risk of redundancy but still qualifies for a mortgage?"

Insurers promised to improve their policies two years ago after the previous government drastically cut the amount of state help for borrowers. But experts say this has not happened. Elaine Kempson of the Policy Studies Institute, who co-authored a critical report on the market in May this year, said this week that insurers had made little progress in developing policies that covered more people and linked in with the state system effectively.

## Sickness cover plan for workers

British workers could soon be forced to take out private insurance policies if they are unable to work for long periods because of sickness or disability (John Givens writes).

Proposals put to the Government this week by the Social Security Advisory Committee recommend that long-term sickness insurance should be made compulsory to help to ease the UK's £23 billion-a-year disability benefit bill.

The controversial scheme could see the average 30-year-old non-smoker paying premiums of around £50 a month to make sure they have an income if their working life is cut short or temporarily interrupted by accident, illness or disability.

The Social Security Advisory Committee, whose find-

ings the Government is obliged to consider, believes the existing system of sickness benefit payments is failing to provide fair financial help to those who need it most.

Some large employers operate schemes that offer six months on full salary and a further six months on half salary to those with serious illnesses. But most employees must rely on the State. Under the current rules anyone earning more than £62 a week who is off work with an illness is entitled to claim weekly Statutory Sick Pay (SSP) of £55.70 for up to 28 weeks, with the employer picking up the bill.

After 28 weeks the claimant switches to incapacity benefit,

also £55.70 a week, until a full year of illness has elapsed, when the benefit rises to £62.45 a week. For the very long-term disabled, the State pays out varying amounts linked to the Disability Living Allowance of as much as £84.10 a week.

The phasing-out of these benefits would mean that employees would be required to take out permanent health insurance (PHI) policies.

After a deferred period of three to six months the insured will receive a proportion (usually 50-60 per cent) of their normal monthly gross earnings.

According to Allied Dunbar, one of the market leaders

in individual PHI, a man aged 30 next birthday wanting annual cover of £12,500 against a salary of £25,000 would have to pay premiums of £51.23 a month for a policy offering a deferred period of one month. For a man aged 50, the monthly premiums rocket to £128.73.

However, some PHI experts expressed concern that the Government might impose fixed-cost policies on the insurers, denying them the right to use normal underwriting procedures to help to calculate premiums tailored to the individual.

Peter Kelly, divisional director of life marketing with Allied Dunbar, says that premium rates are likely to fall if the market is flooded with applications for policies from people facing the government line.

WEEKEND MONEY is edited by Anne Ashworth

## Sun fails to rise in Japan

Unless you are brave or smart, it is usually better for private investors as well as institutions to ride through general share price setbacks on the stock market. In theory, you can earn much higher returns by capturing upswings and missing downturns. In practice, human nature makes one sell too early, missing the last nifty leg of an upswing, and buy back too late, after the market has turned. Upswings are usually bigger and longer than the short, sharp shocks, making a pragmatic case for benign neglect.

There are alarming exceptions. Investors who bought at the 1972 peak of the FTSE All-share index did not see prices return to that level until 1977-78. Much the same was true in Japan, even if the intervening trough was not as deep as in Britain, where shares had lost more than 70 per cent of their peak value by the nadir of new year 1975.

Japan now also offers an up-to-date and even more chilling example of the true bear market. Tokyo missed the October 1987 crash, soon making it the world's most valuable stock market, topping even New York. Its 16-year bull market eventually came to a jarring halt in the final days of 1989, by which point the Nikkei 225 index had multiplied from 3,515 in October 1974 to a skyscraping 38,915. Ten months later, the Nikkei was back to 20,000. By August 1992 it touched 14,309, a drop of 63 per cent.

The market has since been directionless. Good short-term gains can be made, for instance in late 1995 or spring this year, as the index meanders between 15,000 and 20,000. But those

PERSONAL INVESTOR

GRAHAM SEARJEANT

who bought during 1989 have still lost half their money. Long-term investors would need to have bought more than ten years ago to be breaking even.

The difference between that sort of disaster and a break to correct over-optimism is an economic imbalance. In 1973 the first Opec oil price crisis converted a normal slowdown into an inflation-ridden slump. The financial bubble inflated uniquely in Japan at the end of the 1980s boom was punctured by interest rates. The Bank of Japan's discount rate more than doubled from 2.5 per cent to 6 per cent in less than a year.

The international recession became an enduring slump in Japan because the crash in property and stock prices ruined the banking system and left a shortage of credit. That slashed investment abroad, helping the yen to double in value against the dollar at one point, hit exports and turned profit to loss.

Years of negligible 0.5 per cent money rates and heavy public pump-priming

finally dragged the yen down and the economy up last year, but attempts to rebalance the budget now menace the recovery. A rise in consumption tax on April 1 produced a mini-spree in advance, followed by empty stores since. Output fell 2.9 per cent in the April-June quarter, double the growth in January to March, querying the 1.9 per cent annual growth forecast for 1997-98. The Nikkei fell 8.6 per cent this week.

With Japan's home economy flat and Asian "tiger" markets in trouble, only exports to North America and Europe are buoyant. Political trouble is already resurfacing as trade surpluses grow month by month. There will doubtless be pressure to raise the discount rate and boost the yen again.

Oddly, this could be good for everyone. Japanese investors have discovered that inflation is by no means the only enemy. The majority are retired people who live off the returns on their savings rather than pensions, much as new generations will have to here. They have no money to spend. Deposit rates are niggardly, ten-year bond yields dipped below 2 per cent at the end of August, believed to be the lowest in any developed country since 1941. Shares remain depressed and still yield only 0.75 per cent in dividend.

Doubtless, this is a hiccup and Japanese shares will eventually make up lost ground. But that could have been said two years ago and more. The brave move in at times of maximum gloom, as now. The trouble is that, as now, such gloom always looks so well-founded.

### NORTHERN ROCK WINDFALL 2

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## Feline fine, but care proves costly

Tony Fitzpatrick, managing director of a media marketing consultancy, discovered only last week what an expensive risk it can be not to have pet insurance. On Sunday, August 31, he discovered his six-month-old kitten, Mouse, left badly injured after having been hit by a car outside his flat in Bow, East London.

Mr Fitzpatrick took the kitten to his nearest 24-hour veterinary hospital for emergency treatment. The kitten stayed overnight and was put on a drip. On the Monday, the kitten was anaesthetised and X-rays taken, which showed a broken femur. It also was suffering from a bruised shoulder and bladder. An operation took place on Tuesday. The

total bill including VAT came to £509.88. Payment was due immediately on receipt of the invoice.

"When I took Mouse and my other kitten to the vet for inoculation, I did pick up a form for pet insurance thinking what a good idea it sounded. Unfortunately, I didn't have time to act on it before it was too late," said Mr Fitzpatrick. "I hadn't realised that an animal so small could incur such costs. In a way I was lucky: if it had broken its shoulder or damaged itself further, the bill could have been tripled."

Both kittens are now insured. However, if his injured kitten has any repercussions from the accident, a claim cannot be made.



Lizanne Rose looks at the insurance options for animal lovers

## Pet peace of mind

About 6.9 million dogs and 7.2 million cats live in British homes. Just one in eight of these, and the other animals we keep as pets, are insured. About a dozen companies operate in the £100 million pet cover market, the best known being Pet Plan.

Pet insurance is not cheap: you can expect to pay £16 a year to cover a dog for vet's fees, theft and accidental death.

If your Fido is a mongrel, then you can expect a discount as crossbreeds suffer fewer ailments than their pedigree chums. Paws, part of Jardine, the insurance broker, has a

special Moggies and Monkeys policy. The older your pet, the more expensive the cover. Insurers, with the exception of Woolwich Pet Guard, will almost always raise the premium for dogs over the age of eight. Pet insurance will not cover any cat or dog over ten.

The typical pet policy also includes third party liability insurance of £1-£2 million for damage and injury caused by your pet.

The main reason for pet insurance is to cover vet's fees. These have risen over the past decade, as a result of rapid

clinical and technical advances. If your dog has an hereditary defect or a hip problem, the bills could be £1,000 or more. For an operation on a cat's broken leg you can expect to pay £358, for a dog £509. Insurance will not meet the full amount of every claim because all policies carry an excess. Check whether your policy has a fixed or percentage excess. Pet Protect policies have a fixed excess which means that the owner pays a pre-set sum towards the cost of treatment, no matter how much the final bill might be. Pet Plan's excess, which is also fixed, varies depending on the area you live in. A percentage excess is on average 15 per cent of the amount claimed.

You cannot recover the cost of vaccinations (except for complications), preventative treatment, neutering or pregnancy or if your pet is already suffering from an illness or ailment. If you lose your pet, all policies provide towards its recovery costs which could include advertising and offering a reward. If your pet has permanently strayed or has been stolen, you would receive its purchase price.

### EXOTIC PETS

Tim Sangster, managing director of Exotic Direct, the exotic animal insurer, says that for first-time owners insurance will offer "peace of mind." "It is very easy to make a mistake when looking after

an exotic pet and they can be expensive to replace." Exotic Direct's most popularly insured animal is the African Grey parrot, costing £400 to buy, which can be insured for £87 a year against accident, sickness or disease.

### BIRDS

For bird owners, Golden Valley Insurance offers two levels of cover and will insure any breed, except chickens and ostriches. Standard cover will pay out if you lose your birds through theft, attack by vermin or during a storm, for a typical premium of £31.20 per £1,000 insured. The supercover policy for parrots and birds of prey includes accidental death and vet's fees up to £250 in one year and costs £15.60 per £100 of the bird's value.

### HORSES

A horse is one of the most expensive animals to treat. You will be charged £70 or £80 for a vet to attend and administer treatment. A bill for £3,000 is not unusual. NFU Mutual's horse and pony policy offers cover for vet's fees up to £3,000 per incident, regardless of the number of claims made in any one year.

NFU Mutual: 01789 204211. Petplan-Equine: 0800-212 248. Exotic Direct: 01444-482 946. Golden Valley Insurance: 01981 240536.

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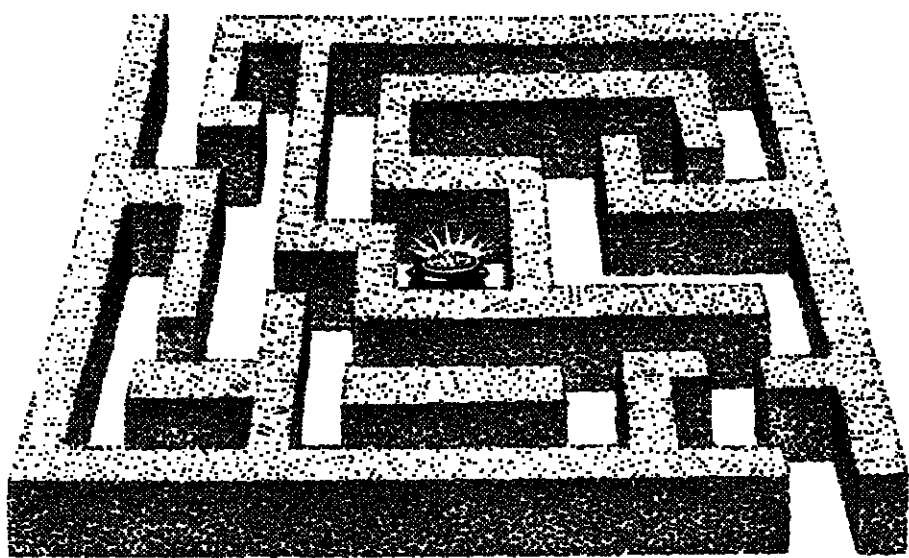
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\*Minimum 12 consecutive payments (24 months) for up to 25% for up to 6 months on any 12 month period subject to a 1 month notice period. A first charge over your property will be required as security for a mortgage. For interest only loans, you are advised to arrange a suitable repayment, usually to repay the capital at the end of the mortgage term. Typical charges: based on an interest rate of 8.95% (fixed for 12 months) and a swap fee of £120 (plus a 0.5% annual fee). A mortgage of £25,000 over 25 years would have a monthly payment of £175.00 (including interest and swap fee). A mortgage of £50,000 over 25 years would have a monthly payment of £350.00 (including interest and swap fee). A mortgage of £75,000 over 25 years would have a monthly payment of £525.00 (including interest and swap fee). A mortgage of £100,000 over 25 years would have a monthly payment of £700.00 (including interest and swap fee). 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The Tessa's future is now as fragile in the hands of the Government as Jessica Lange's was in the hands of King Kong

Clare Stewart finds the account's attraction undiminished

## Investors hold Tessa in the highest esteem

The future of the Tessa may be uncertain but the enthusiasm of her fans remains undimmed. Since the launch of the tax-exempt special savings account in 1991, 4.5 million savers have seized the opportunity to shield their interest from the Revenue. Under current rules, you can invest up to £9,000 over five years and receive all your interest tax-free, provided the capital remains untouched. At the end of the five-year period, you can transfer the capital, but not the accumulated interest, into a new Tessa to continue to enjoy the tax benefits. This year Tessa followers will save £450 million in tax.

The element of uncertainty arrived with the Budget when Gordon Brown, the Chan-

cellor, announced that a new tax-free scheme, the individual savings account (Isa), would be launched in April 1999. This, it is promised, will take the principles of Tessa and personal equity plans (Peps) one stage further. The Government says it will offer "an exciting and important opportunity to shape savings for everyone, not just existing Tessa and Peps investors".

The Revenue, together with the Treasury, having canvassed views from financial advisers, is now working on a consultation document which will be issued towards the end of the year. More detailed proposals are expected by mid-1998. In advance of these proposals, the Personal Investment Authority (PIA), the investor watchdog, has warned

financial advisers not to promote Peps and Tessa as if a closing-down sale were in progress. The prospect of change has prompted speculation that Tessa and Peps may be rolled into the new Isa or altered in some other way to reduce their attractions.

The possibility of such changes within two years might be thought enough to put off investors. Instead a number of building societies are reporting strong demand for Tessa, perhaps because of the above average rates available but also because investors want to make the most of the tax breaks while they can. Norwich & Peterborough Building Society is among those saying that the shadow over Tessa's future seems to cause little concern to customers.

Investment professionals are also taking a sanguine view. "Our advice to clients is to keep going with Tessa," says Mark Bolland at Chamberlain de Broe, the independent financial advisers. "The likelihood is that whatever new scheme comes in, there will be the facility to transfer existing holdings across." Others are similarly relaxed about the prospect of big changes for Tessa. "I cannot imagine that they will stop, and it would seem fair that Tessa should run for their full five years," said Graham Hooper at Chase de Vere. Alastair Altham of Johnson Fry, the fund manager, said: "Investors should continue with Tessa. It would be extraordinary if the Government decided retrospectively to remove tax relief."

Since the beginning of this month, Tessa rates have been rising, as banks and building societies raised their investment rates in response to the increase in base rates. Some of the more generous rates are being paid by smaller building societies. Unfortunately, many will only accept local customers, as they wish to protect their mutual status from carpetbaggers. Others, such as the Cardiff-based Principality, allow locals to open accounts with £500. The Principality Tessa pays 7.65 per cent. Everyone else needs £2,500.

### BEST BUYS FOR SAVERS

FIRST TESSAS (TAX FREE)	Deposit	Rate	Transfer Terms
Principality BS 01222 344188	£2,500	7.65	30 day loss of interest
Sun Banking Corp 01438 744505	£3,000	7.60	60 day notice plus 30 day loss
Investec Bank (UK) 0171 203 1650	£9,000	7.55	2 month notice plus £25 fee
Bank of Ireland (GB) 0800 971971	£3,000	7.50 F	14 day notice plus fee
Midland Bank 0800 180180	£1,000	7.50	14 day notice or 0.25% fee
Melton Mowbray BS 01684 63937	£1,000	7.50	90 day notice or 90 day loss
Norwich & Peterborough 01733 372222	£1,000	7.45	60 day loss of interest
NatWest Bank 0800 200400	£5,000	7.45 F	180 day loss of interest
Yorkshire BS 0800 378836	£2,000	7.40	90 day notice
Sun Banking Corp 01438 744505	£8,575	7.40 F	180 day notice + 180 day loss
Bradford & Bingley 01274 555332	£1,000	7.40	30 day notice
VARIABLE-RATE TESSAS	Deposit	Rate	Transfer Terms
Principality BS 01222 344188	£3,001	7.65	30 day loss of interest
Sun Banking Corp 01438 744505	£9,000	7.60	90 day notice plus 30 day loss
Tipton & Cooley BS 0121 567 2551	£1	7.55	30 day notice plus £50 fee
Investec Bank (UK) 0171 203 1650	£9,000	7.55	2 month notice plus £25 fee
Midland Bank 0800 180180	£1,000	7.50	14 day notice or 0.25% fee
Melton Mowbray BS 01684 63937	£1,000	7.50	90 day notice or 90 day loss
Shephard BS 01509 500302	£3,000	7.50	225 fee
Norwich & Peterborough 01733 372222	£1,000	7.45	28 day loss of interest
Yorkshire BS 0800 378836	£2,000	7.40	90 day notice
FIXED-RATE TESSAS	Deposit	Rate	Transfer Terms
Bank of Ireland (GB) 0800 971971	£3,000	7.50 F	14 day notice plus fee
Norwich & Peterborough 01733 372222	£3,000	7.50 F	120 day loss of interest
West Bromwich BS 0990 143668	£3,000	7.45 F	28 day notice + 180 day loss

F = fixed rate.  
Source: Moneyfacts

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## Pension providers must get their priorities right

Not all mis-selling  
victims are made  
aware of their rights,  
says Karen Zagor

Evidence is emerging that individuals potentially entitled to compensation for being mis-sold pensions may not have been contacted and informed of their rights.

At present, life companies are concentrating on the most urgent pension compensation cases, namely those who have retired or are close to retirement age. Possible mis-selling victims include anyone who received advice on a personal pension between April 28, 1988, and June 30, 1994, and who either transferred from or left their employer's scheme and bought a private pension or did not join an employer's scheme as a result of advice.

Until receiving a telephone call from The Times, Guardian Insurance had not considered Lesley Ireland, a senior midwifery sister, as a potential case for compensation, although one of its salesmen persuaded her to transfer her benefits from the National Health Service pension scheme with its unusually generous benefits for those who retire early through ill-health.

At 47, Mrs Ireland is too young to qualify as a priority case. But osteoarthritis, which drove her to give up work five years ago, has forced her into early retirement, making it essential that her situation be clarified as soon as possible.

The confused state of Mrs Ireland's pension affairs came to light only when she contacted The Times. It emerged that not only had she continued to make pension contributions, even though she was no longer working, a contravention of Inland Revenue regulations that Guardian probably should have spotted, but that she had also been removed from the NHS scheme.

Mrs Ireland said: "I wrote to Guardian when I first became too ill to work. But they never told me that I shouldn't



Smiling through: Lesley Ireland was considered too young to be a priority case

be paying into the pension." Recently she contacted the company, asking about early retirement, and it sent her a pension offer. It also offered to reimburse her overpaid contributions.

After the intervention of The Times, Guardian has promised to look into Mrs Ireland's case. Julia Leisching, a Guardian spokeswoman, said: "Mrs Ireland was not in the group that the Securities and Investments Board (SIB), the industry watchdog, said to review. But because her case is an oddity, we will look at it to see if there was any disadvantage of her transferring."

"We will now recalculate her pension, taking out the premiums she should not have paid. She will then be eligible to take early retirement. We can also speed up the return of the overpayments, plus interest."

"Anyone who thinks that they may have been mis-sold a pension and has not been contacted by us can write to us and we will include them with the priority cases."

The Department of Health has been particularly concerned about compen-

sating NHS employees who were mis-sold personal pensions. It is estimated that tens of thousands of people may have been victims of mis-selling, yet only 200 have been reinstated in the NHS Pensions Scheme.

The SIB is now carrying out an awareness campaign and the NHS is one of the groups it is targeting. An SIB insert, explaining the pensions review, was sent out in the pay packets of nurses in August. The campaign will be extended to nurses in Scotland in October.

Meanwhile, Guardian says that it has special software just to calculate the value of pensions for people who transferred out of the NHS scheme.

Anyone who thinks that he or she has been mis-sold a personal pension should contact his or her pension provider. Those who are unhappy about how the firm is dealing with the complaint or who need to discuss the situation should ring the PIA Helpline on 071-417 7001. For an SIB factsheet about the pension review, call: 0800-003 007.

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### Satisfaction might not be guaranteed

The word guarantee carries with it a particular allure. Plans or products that are guaranteed are imbued with an element of cast-iron security.

Hence, the appeal to the life insurance industry of a new set of guaranteed schemes aimed at compensating thousands of people who were mis-sold personal pensions. However, a leading firm of solicitors acting for hundreds of pensions mis-selling victims claims that the schemes could be seriously flawed.

Those policyholders who end up being compensated through this method could finish much worse off than those who are reinstated.

Guaranteed schemes offer policyholders who have been mis-sold a personal pension a promise that they will be

reinstated into their occupational schemes. If the occupational schemes refuse to reinstate the personal pension policyholders, the policyholders are guaranteed that they will not suffer any financial loss as a result of being sold the product in the first place.

Companies that offer guarantees must continue to try to get the policyholders reinstated into their occupational schemes.

Three companies have so far introduced guarantees. These are Prudential, Legal & General and now Norwich Union. Ringrose Wharton, the solicitors, said: "It is unrealistic to think that the SIB or any successor body will still be in existence at the date of retirement of young investors."

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- Your first two withdrawals per year can be made without notice and without penalties
- Interest can be paid monthly
- Convenient saving by phone or post

Amount	Gross annual rate (including 1% loyalty bonus)
£5,000+	6.5%
£10,000+	7.5%

For more details call **0800 000 222**

Open - 10pm weekdays and 12 noon Saturdays. Or speak to your Prudential representative.

PRUDENTIAL

Competitive rate position based on annual interest rate compared with all other onshore Instant Access and Notice Accounts that allow immediate penalty-free access. Source: Moneyfacts as at 11/97. The rates include a loyalty bonus of 1% gross p.a., calculated daily and paid annually on the anniversary date. This is paid provided the account is still open and in the preceding 12 months no more than two withdrawals have been made and the balance has not been less than £2,000. Interest will be calculated net of income tax, presently 20% (which may be reclaimed by non-taxpayers) or subject to the required registration, gross. Tax legislation is subject to change. Rates are variable. The account is open to permanent UK residents only. Telephone calls may be monitored or recorded. Prudential Banking plc is registered in England and Wales. Registered Office: 142 Holborn Bars, London EC1N 2NH. Registered number 2999842.

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HEAD OFFICE: Coventry Building Society, Economic House, P.O. Box 9, High Street, Coventry CV1 5QN.  
Interest will be paid net of the lower rate of tax, currently 20% (which may be reclaimed by non-taxpayers) or subject to the required certification, gross. Information correct at time of going to press.

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and since launch

Please send me details of the Framlington Health and Financial PEP. Return the coupon to:  
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Source and basis of performance: Midpoint offer to bid, net income reinvested to 4 August 1997, issued by Framlington Unit Management Limited, regulated by the Personal Investment Authority and IMRO. Members of AIFB. Please remember that past performance is not necessarily a guide to future performance. The Framlington Health & Financial PEP invests in specialist funds which are therefore more volatile than general unit trusts and an investment should be for the medium to long term. The price of units and the income from them can fall as well as rise and the investor may therefore not get back the full amount invested. Exchange rates may cause the value of overseas investments to fluctuate. The fee regime under which PEPs exist could change in the future and the value of tax savings will depend on individual circumstances.



# Take stock of the jargon

Clare Stewart helps novice shareholders to find their way around the prices pages

Becoming a shareholder means learning a new language. In part two of Weekend Money's investment guide for beginners, we explain the jargon of the prices pages and stock market reports, two vital sources of information for those who wish to keep track of the performance of their investments.

We also explain what the influences are behind the movements of share prices.

## SHARES

An average investor will hold ordinary shares in a company. This means that you own a part of that company whether you have one share or one million. Shareholders as owners therefore have a stake in both the risks and rewards of the business.

## DIVIDENDS

In return for risking capital, and provided the company is prospering, a shareholder receives income in the form of a dividend payment.

The amount of the payment is usually announced at the half year and year-end results. The ordinary shareholder is also entitled to vote on aspects of company policy put before the annual meeting as well as on important changes such as any proposed takeover or merger plans.

## PRICE LISTINGS

Information on prices can be obtained in various ways, including from the City and business pages of newspapers and the Internet.

In *The Times* share listings, alongside the company name will be shown the previous day's closing price in pence, the change during the day and the year's highest and lowest price. If a share price has fallen after it, that means ex-dividend, and anyone buying the shares will not receive the most recent dividend.

## CAPITALISATION

In the Monday edition of *The Times* the market capitalisation is shown — the company's total value, calculated by multiplying the share price by the number of shares issued.

## YIELD

The yield column in share listings is used to assess company performance and prospects, and for comparisons with similar businesses. The yield figure shows your income if you invest in the company.

High yields should show a company that is giving a good income from its dividends but has less chance of future dividend growth while a low yield should show a fast-growing company which has the possibility of making higher profits in the future and thus paying bigger dividends.

## P/E RATIO

A sometimes more reliable way of comparing companies is through their price/earnings, or P/E, ratios. This looks

## INVESTMENT A GUIDE FOR BEGINNERS

at potential earnings growth of a company — earnings being the net profit available to shareholders divided by the number of shares in issue. Broadly speaking, a high price/earnings ratio shows a business with good growth potential. A low ratio indicates one with less dynamic prospects or one that is operating in a high-risk market.

## REPORTS

Market reports show shares that changed the most and those most heavily traded.

They will mention sentiment, which means the mood of the market. This may reflect the influence of the American Wall Street market, or it might be a response to encouraging economic news or even, more rarely, national euphoria after a big sporting victory. There may be talk of bulls and bears among investors. Bulls expect share prices to rise, while bears are pessimistic and expect them to fall.

## INDICES

The movements of the FTSE 100 index (the *Footsie*) will be closely examined in the report. This is an index of the UK's 100 leading companies, the "blue chip" stocks. Its rises and falls are an indication not only of how investors view such important groups but

also of the stock market's general sentiment.

There may also be reference to secondary stocks or second-liners. These are the slightly smaller groups outside the top 100 listing. These are classified under a number of indices starting with the FTSE 250, while the index for all quoted companies is the FTSE All-share index. In total there are 2,174 quoted companies, together valued at more than £1,200 billion.

## ANALYSTS

A report will often say that shares in a company reacted to an analyst's note. Analysts, often highly paid and powerful people at their stockbroking firms, study companies within different sectors.

Their task is to make recommendations to their clients, primarily institutions, as to whether a share should be bought or sold. Their advice influences other investors, affecting demand for the share.



Tina Lomax and Mark Hewitt, members of Victoria Investments Club, one of the two investment societies being monitored by Weekend Money, check their share prices

## Share prices driven by institutions

In the simplest terms share prices tend to rise when there are more buyers than sellers. Prices are driven by the demand of both private investors instructing stockbrokers to buy and sell on their behalf, but more importantly by the large institutional investors, such as the pension funds and insurance companies which have billions of pounds to invest.

The desirability of a company's shares to investors can be affected by any number of factors. Typically these will include details of how well the company is performing, announced through half-year and full-year results; how much it is paying shareholders through dividends; the appointment or departure of key

members of the management team; the launch of a new product; or the gain or loss of important contracts.

Speculation that a company is about to receive a takeover bid will also drive share prices higher, though conversely plans announced by a company to buy a rival may knock its price lower. If the cost of the move is thought to be too high it could affect its ability to increase dividend payments. The company's share price will react to general as well as specific factors. Interest rate changes, for example, are very important, as are UK economic data and surveys. A report on the housing market may affect shares in housebuilders, for example, while a

report saying consumer confidence is booming may lift shares in retailers.

Share prices also react to world events and trends in other stock markets, in particular the Dow Jones industrial average in America while, as was seen recently, the turmoil in the Far Eastern currency markets affected shares of those companies with a particular exposure to those countries such as HSBC, owner of the Midland Bank in the UK.

Equally, the strength of the pound is very influential. Its recent rise has meant that shares in companies with a large export business have been affected.

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# THE TIMES MONEY INFORMATION SERVICE

## Britannia lifts rates for savers

Britannia Building Society is raising the interest rates on its savings accounts from Monday. Customers with a premium saver, higher saver and regular saver account will benefit from a rate increase of between 0.2 per cent and 0.6 per cent (with bonus). Britannia's platinum and gold maturity Tessa rate will increase to 7.25 and 7.50 per cent respectively. Additionally, both children's accounts, the bright saver and 11-17, will see a rise of 0.5 per cent. Call 0800 13304.

A guide that examines the effects of dividing pensions at the time of divorce has been produced by Colonial, the financial services provider. The four-page guide is aimed specifically at women and provides information on current and proposed pensions and divorce legislation. It also answers questions such as will I be entitled to part of my ex-husband's pension, how much of the pension will I get, will my own pension be affected and what will 'pension sharing' mean? For a free copy, call 0800 828501.

There are currently 10.5 million retired people in the 30 years' time this could

increase to 15.8 million, leading to an increasing strain on the Government's spending. Many people may put off planning for retirement because they think the subject is complicated and confusing, says Merchant Investors Assurance, which has produced a free step-by-step guide to obtaining the right pension. A Guide to Retirement Planning explains the tax reliefs available, discusses pension contribution levels and the best methods of pension purchase. Call 0800 374 857.

Mistakes made through misunderstanding how insurance works could prove very expensive, according to Perfect Insurance, written by Marie Jennings. The 80-page book aims to make the subject of insurance more accessible by guiding you through the small print in insurance policies. It explains how best to safeguard your life, your health, your home, car and possessions and provides advice on where to go for help when you feel that your insurance company is not playing fair. The book will be published on September 25, priced £5.99.

LIZANNE ROSE



### SAVERS BEST BUYS

**INSTANT ACCESS ACCOUNTS**

Account	Notice of term	Deposit	Rate	Interest paid
Sainsbury's Bank 0500 405060	Instant Access	Instant	£1	6.50 Yly
Scottish Widows Bank 0345 829829	Instant Access	Instant	£500	6.65 Yly
C&G 0800 724237	Instant Access	Instant	£1,000	7.00 Yly
Alliance & Leicester 0845 6088860	Instant Access	Instant	£10,000	7.50 Yly

**NOTICE ACCOUNTS & BONDS**

Account	Notice of term	Deposit	Rate	Interest paid
Scottish Widows Bank 0345 829829	60 Day Notice	60 day p	£500	6.80 Yly
BS 0800 133251	POST 1st 40	40 day p	£5,000	7.30 Yly
Legal & General Bank 0500 111200	60 Direct	60 day p	£10,000	7.60 Yly
Northern Rock BS 0500 505000	Select 90	90 day p	£25,000	7.65 Yly

**FIRST TESSAS (TAX FREE)**

Account	Notice of term	Deposit	Rate	Interest paid
Principality BS 01222 344188	5 year	£2,500	7.65 Yly	
Harley Economic BS 0800 638811	5 year	£500	7.60 Yly	
Sun Banking Corp 01438 744505	5 year	£3,000	7.60 Yly	
Investec Bank (UK) 0171 203 1650	Premier-feeder	5 year	£9,000	7.55 Yly

### CREDIT CARDS BEST BUYS

**CREDIT CARDS**

Card type	Interest per month	APR%	Fee per annum
Capital One Bank 0800 696000	0.64%N	7.90%N	Nil
RBS Advanta 0800 077770	0.79%N	9.90%N	Nil
Co-operative Bank 0800 109000	0.87%C	10.90%	Nil

### PERSONAL LOANS BEST BUYS

**PERSONAL LOANS**

APR	Monthly payment on £5,000 for 3yrs with insurance	£183.75	£166.38
Direct Line 0181 880 9966	12.60%		
Hamilton Direct Bank 0800 303000	12.90%		
Alliance & Leicester 0990 626262	13.30%		

NB: A = Minimum age 25 years; B = Withdrawals via Bank Clearing System; C = no interest free period; F = Fixed Rate (all other rates variable); N = introductory rate for a limited period; P = By Post only

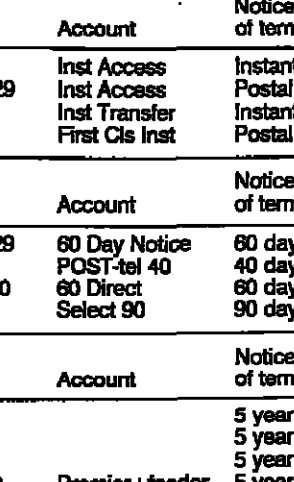
\* RATES SHOWN ARE GROSS AND SUBJECT TO CHANGE WITHOUT NOTICE

PLEASE CHECK RATES BEFORE INVESTING

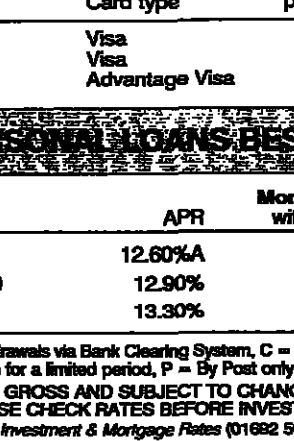
Source: Moneyfacts, the Monthly Guide to Investment & Mortgage Rates (01862 500 677)



### BASE RATES V MORTGAGES



### FTSE 100 PRICE INDEX



### LENDER'S BEST BUYS

Lender	Interest rate %	Loan size	Max %	Notes
Building Societies				
Cheltenham & Gloucester	5.39	£20-150k	80	Fixed to 1.8.99
0800 291 281				
Northern Rock	5.24	£250k	90	Fixed to 1.1.00
0800 525 500				
Bradford & Bingley	5.60	£15k+	85	2.10% discount for 2 years
0800 570800				
Bank of Ireland	0.99	£20-145k	95	Fixed for 6 mths
01889 510100				3% disc-6 mths
Erst & West	2.90	No max	90	Fixed to 1.9.98
0117 979 2222				



### LARGER LOANS

Lender	Interest rate %	Loan size	Max %	Notes
Building Societies				
Nottingham	0.75	£25-150k	75	Fixed at 0.75% to 31.1.98
0115 9617220				
Leeds & Halliwell	0.99	£180k	95	7% disc-6 mths, 1% disc-12 mths
0113 225 7777				
Scarborough	1.20	£30-100k	95	6.99% disc-6 mths, 2% disc-0.5% 1y
0900 133149				
Bank of Ireland	0.99	£20-145k	95	Fixed-6 months, 3% disc-6 months
01889 510100				
Bristol & West	2.90	No max	90	Fixed to 1.9.98
0117 979 2222				



### PENSION ANNUITIES

Single Life (level ann)	Male	Age 60	Age 65	Age 70
Canada Life	£9,430	£10,518	£11,597	£12,676
Norwich Un	£9,578	£10,512	£11,597	£12,676
Equitable Un	£9,534	£10,482	£11,565	£12,645
Sun Life of Can.	£9,369	£10,412	£11,491	£12,564
Prudential	£9,452	£10,374	£11,453	£12,526



### PENSION ANNUITIES

Single Life	Female	Age 60	Age 65	Age 70
Prudential	£8,977	£9,782	£10,586	£11,390
Norwich Un	£9,010	£9,729	£10,505	£11,309
General	£8,697	£9,518	£10,385	£11,182
Canada Life	£8,727	£9,432	£10,238	£11,043
Sun Life of Can.	£8,609	£9,362	£10,164	£10,964



### PENSION ANNUITIES

Joint Life, 2/3 WIDOWS (level annuity)	Male	Age 60	Age 65	Age 70
Norwich Un	£8,587	£9,087	£9,781	£10,476
Prudential	£8,499	£8,999	£9,694	£10,388
Canada Life	£8,295	£8,795	£9,490	£10,184
Equitable Un	£8,225	£8,725	£9,420	£10,114
Sun Life of Can.	£8,277	£8,777	£9,472	£10,166



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### PENSION ANNUITIES

North America	543.30	578.00	-1.90
Rest East Pacific	582.40	619.00	+11.80
Global Management	591.40	629.20	-5.20
Global Finance	591.40	629.20	-5.20
Prime Industrial	145.80	153.50	-1.20
European Fund	387.00	411.80	-1.20
Fund Interest	83.40	87.40	-3.20

SCOTTISS WIDOWS			
PO Box 902, Edinburgh	EH16 5BU		
011 425 6800			
Int'l Pct 1	131.150	137.150	-28.00
Int'l Pct 2	131.670	137.150	-26.70
Int'l Pct 3	136.660	128.140	-30.70
Int'l Cash	110.000	125.100	-0.20
Int'l Fund	81.100	88.000	-10.00
Equity Fund	770.910	811.600	-11.500
Property Fund	285.400	300.500	-0.600
International Pct	610.500	624.700	-16.900
Int'l Pct 4	110.100	498.600	+1.20
Int'l Stock Pct	23.100	23.100	-0.100



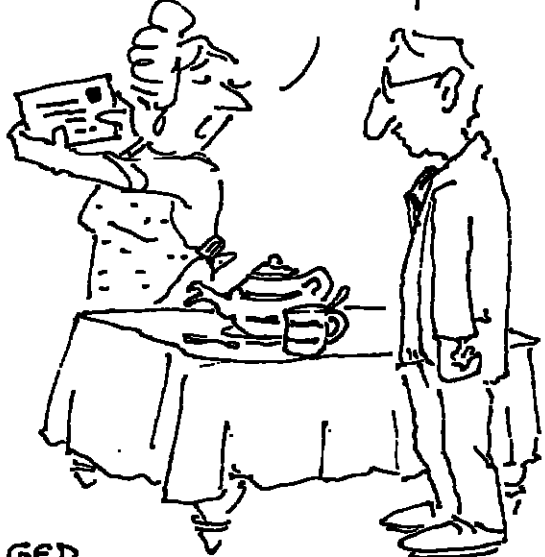
# WEEKEND MONEY LETTERS

## Where are the monthly prizes from my 20,000 Premium Bonds?

From Mr C.A. Ingram  
Sir, Ernie should be sending me, and every other holder of 20,000 Premium Bonds, a prize every month. However, this claim by National Savings, together with the one that every bond has an equal chance of winning, must be treated with a large degree of scepticism.  
According to the sales booklet a holder of 20,000 bonds should expect to receive a total of 13 prizes per year — an average of one per month. Pro rata, a block of 5,000 would be expected to win three or four prizes, yet one of the blocks of 5,000 has failed to win any prize in 13 months.  
A set of 15,000 bonds, (in-

cluding the above block of 5,000) and another consecutive one (£5,000), has failed to win any prize in seven months. Again this is at variance with the claim that every bond enjoys an equal probability of one in 10,000 of winning in every draw. If these odds were correct then the probability of 15,000 bonds not winning a prize in seven months would be zero (or 0.004 to be more precise). The probability of a 5,000 block not winning a prize in 13 months is 0.3.  
Contrary to the 13 prizes expected, only six, amounting to £400, have been received, ie, an annual return of only 2 per cent — less than the rate of inflation, implying a negative

**Breathtaking bonus rate**  
Very laudable... a 1st class stamp on your 'Thanks' letter for the 28p



GED

From Mrs K.A. Smith  
Sir, I was interested to read your comment on the Britannia Building Society (instant turn-off, August 30). I would like to point out that they aren't all that generous to their good regular customers either.  
With a balance rarely under £20,000 in 1996, the much vaunted loyalty bonus came to £34.95 (net). Then in August I received another letter saying it was now decided to include Permanent Interest Bearing Shares (PIBS) in the bonus calculation so they were now pleased to forward the amount due on the £2,000 which was... 38p because of the £20,000 top limit that could be counted.  
I have checked again today and the interest rates are still 5.75 per cent on £10,000 and 6.25 per cent on £20,000.

My immediate reaction after getting the letter was to withdraw a large sum from Britannia (leaving a balance in case of privatisation) in favour of converted building societies.  
C&G are paying 7 per cent on £10,000 and Abbey National 7.25 per cent on £10,000 (all postal accounts which I found more convenient — there is a box at the end of the road).  
It was, however, that letter which cut through the general inertia we all feel about moving accounts.  
Yours faithfully,  
K. SMITH,  
17 Riviera Apartments,  
Off Boskerris Road,  
Carbis Bay,  
St Ives,  
Cornwall.

## Agents do not prolong the housebuying process

From The President,  
The Royal Institution of Chartered Surveyors  
Sir, I must take issue with Anne Ashworth in her Weekend Money comment (Cleaning up housing swap opera, August 30).  
Estate agents certainly do not have a vested interest in prolonging the housebuying process. Our clients employ us to secure the best price in the shortest possible time and that

is our objective. Admittedly, delay can occur between offer and completion but this is the remit of a whole complex of ill-defined reasons which are unlikely to be solved by one initiative alone.  
The Government recognises this and has set up an inquiry into the whole transactional process and that is why my profession, along with others involved, is co-operating wholeheartedly with Hilary

Armstrong's team in facilitating that research.  
Our intention, in so doing, is to fulfil our clients' instructions more cost-effectively and efficiently.  
Yours faithfully,  
PETER MCKENDRICK,  
The President,  
The Royal Institution of Chartered Surveyors,  
12 Great George Street,  
Parliament Square,  
SW1.

## Not my type at all

From Mrs A. Far  
Sir, My pet hate is the "Up to X%" in giant type in advertisements for bank and building society savings accounts. The rate is very high but only by perusing the small print does one discover that it only applies to sums of £100,000 or more. Do advertisers take us for idiots or are we idiots to be taken in by such a ploy?  
Yours faithfully,  
AVRIL FOX,  
12b Edgwarebury Lane,  
Edgware, Middlesex.

My immediate reaction after getting the letter was to withdraw a large sum from Britannia (leaving a balance in case of privatisation) in favour of converted building societies.  
C&G are paying 7 per cent on £10,000 and Abbey National 7.25 per cent on £10,000 (all postal accounts which I found more convenient — there is a box at the end of the road).  
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## THE WEEK IN MONEY

**NORWICH UNION** became the latest insurance company to offer a guaranteed scheme for those who have been mis-sold a personal pension. The insurance company has said it is reviewing more than 6,000 personal pension policies and is offering the scheme in an effort to meet a deadline set by the Treasury for dealing with priority cases. However, a leading firm of lawyers has criticised such guaranteed schemes as full of potential loopholes.

Collette Bowe, chief executive of the Personal Investment Authority, announced on Tuesday that she had decided to resign from the PIA and would not be applying for any of the top jobs in Newco, the Government's planned single financial services regulator. Her statement has stunned the financial services industry, coming less than two months before Howard Davies is due to announce his "super-SIB" management team. Ms Bowe had been criticised in March by the House of Commons all-party Treasury Committee for the PIA's slowness in resolving the £4 billion pensions mis-selling scandal, which is believed to have affected up to 1.5 million people.

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□ Mortgage lenders have been urged by the Government to take responsibility for providing an insurance safety net to catch borrowers who fall on hard times. Hilary Armstrong, Housing Minister, said on Monday that it must be for the lenders and insurers to take the lead in ensuring that homebuyers are better protected.  
□ In a co-ordinated move, the Bank of England and the PIA have pounced on two firms run by a Gloucester financial adviser suspected of carrying out unlicensed deposit-taking, by obtaining an injunction against Peter John Naylor, who trades as Naylor Financial Services and Naylor Investment Services. He is prevented from marketing or conducting a deposit-taking business or disposing of his assets.

## CGT ALLOWANCES — JULY 1997

The indexed rise for calculating the indexation allowance on assets disposed of in July 1997

Month purchased	1982	1983	1984	1985	1986	1987	1988	1989
January	-	0.907	0.814	0.727	0.636	0.575	0.525	0.419
February	-	0.898	0.806	0.713	0.630	0.569	0.519	0.408
March	0.893	0.895	0.800	0.697	0.628	0.566	0.513	0.402
April	0.944	0.869	0.777	0.682	0.613	0.547	0.489	0.378
May	0.930	0.861	0.770	0.684	0.610	0.546	0.483	0.370
June	0.924	0.856	0.766	0.681	0.611	0.548	0.477	0.365
July	0.924	0.848	0.758	0.664	0.615	0.547	0.476	0.364
August	0.923	0.838	0.751	0.649	0.610	0.543	0.460	0.350
September	0.924	0.830	0.748	0.650	0.602	0.538	0.453	0.351
October	0.915	0.824	0.737	0.648	0.600	0.531	0.438	0.340
November	0.905	0.817	0.732	0.642	0.586	0.523	0.432	0.329
December	0.909	0.813	0.733	0.640	0.581	0.525	0.428	0.328

Month purchased	1990	1991	1992	1993	1994	1995	1996	1997
January	0.318	0.210	0.182	0.142	0.115	0.079	0.049	0.020
February	0.310	0.203	0.158	0.135	0.108	0.072	0.044	0.016
March	0.297	0.199	0.152	0.131	0.106	0.068	0.040	0.014
April	0.259	0.183	0.135	0.120	0.092	0.057	0.032	0.008
May	0.248	0.180	0.131	0.116	0.088	0.053	0.030	0.004
June	0.243	0.174	0.131	0.117	0.088	0.051	0.029	Nil
July	0.242	0.177	0.135	0.119	0.094	0.056	0.033	
August	0.230	0.174	0.134	0.115	0.088	0.051	0.029	
September	0.218	0.170	0.130	0.110	0.086	0.048	0.024	
October	0.209	0.166	0.128	0.111	0.085	0.051	0.024	
November	0.212	0.162	0.127	0.112	0.084	0.051	0.023	
December	0.212	0.161	0.131	0.110	0.079	0.045	0.020	

The 10 month 1% discount on disposals on or after April 6 1985 (plus 1 1985 to 1989) is shown in the table above. The discount was introduced on March 1985 and the table above is based on the rate at that time.

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1982	£2,025	£1,816	£1,566
1987	£10,681	£7,222	£2,354
1992	£13,830	£7,880	£3,657
1997	£29,590	£15,537	£6,296

Private Investor Plan savings scheme, which opens the door to well over a century of Foreign & Colonial know-how. By investing in some of the world's best performing companies, we have built an outstanding long-term record of success in growing the value of the money entrusted to us. While the real value of your money has decreased by over a third, £1,000 invested with Foreign & Colonial ten years ago would have almost tripled. The brochure is free. Call today.

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Postcode \_\_\_\_\_ Code P1399/77

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From riches and renown to retirement and personal loss, a rugby legend looks for a new beginning

# Davies goes back to his roots

GARETH EVERTS / HUM EVANS



Strength in adversity: friends and family helped Davies to cope with the death of his wife

For a professional sportsman, or woman, coming down from the pedestal of acclaim is the most vulnerable and exacting time of life. You are 30-something, the body is slowing down, the mind has quickened and expanded through experience... and now suddenly you have decisions to take on which you and your family will sustain the riches of recent years or begin a decline.

Jonathan Davies, secure among the hallowed rugby fly halves of Wales, has begun the transition. It is difficult for any competitor, the challenge no longer to turn an event or a match with a moment of intuitive skill, but to redirect talents and knowledge. When the rock of your own family existence has just been removed, as in the case of Davies, it is so much more sensitive and delicate.

Karen Davies, Jonathan's companion from the age of ten, his wife since they married at 21 and the mother of his three young children, died of stomach cancer in June. They had already discussed where he would like to go, what he would like to do with the rest of his life, and how he could build that around raising Scott, aged nine, Grace, four, and Geena, two.

Last week, in Davies' first assignment as an analyst for BBC Wales, he came to a salutary experience.

He was in Wrexham, covering Wales v Romania. The last time he captained Wales, before defecting to what he calls "my alienation" in rugby league with Widnes, he was vilified. "But I'm better off now than the captain of Romania that day," he said yesterday. "Florica Murariu was shot dead when the revolution came against the Ceausescus."

This afternoon, Davies, the commentator, is in France for Brive against Pontypridd. He is close, still, to the action, though as isolated as any reporter, the wrong side of the dressing-room door. He says that he does not feel the withdrawal on that particular score, that the dressing-room, its intensities and its communal combative rituals, is the least attractive aspect of rugby to him. However, being there, being abroad, is a trial. Some days ago, Grace, having just started school, did not want her father to leave the house. She cried, she talked of tummy pains, but he had a living to make, a journey to take.

The children this weekend are in the village of Cefneithen, to celebrate the ninetieth birthday of their maternal great-grandmother. Through the week, though Davies arranges every possible day so that he takes his daughter to school, he leans on his own mother. She has known tragedy herself when Jonathan was 14, his father, a steel worker, died of cancer. She not only raised Davies and his sister, but also taught herself to drive so that she could take the fledgling player to his all-important matches.

Diana Davies and Ken, his stepfather, two weeks ago agreed to

give up their life in Trimsaran, the village north of Llanelli, and moved into a house in the same street as Jonathan; and mother has become full-time carer to the family again.

Indeed, Davies is drawing heavily on the parochial spirit of Welsh life, the close-knit support that he left in 1989, when he and Karen uprooted completely to secure the dream of their family life, a £150,000 contract over six years to play rugby league. Her own father had collapsed and died at tea, in

(21 caps, 1978-85). Jonathan Davies (32 caps, 1985-97), from the same valley community as them, succeeded in tantalising Wales.

He was the 15th player to move from Wales to northern rugby league, yet the resentment came because he was arguably the finest: he was in his prime and he was the hope of a declining sport in a declining region. Unsurprisingly, when he made the return journey, when he became the first player to resume a Wales international career after the crossing of codes, this special performer, just 5ft 8½ in and 12st, did not move back into the heart of the valleys but to Llandaff, just outside Cardiff.

They came back to their roots, knowing the change was traumatic for their children. "We were moving house, moving schools for Scott, bringing them to a different language (Welsh is Davies' mother tongue and now his children's), and they brought to the spacious house that Davies had al-

ways wanted a new pet, a chocolate-coloured Labrador. They did not bring luck: within weeks, Karen's cancer was diagnosed, and earlier this summer, when every treatment had been exhausted, he brought her home and, drawing on her own fierce courage, began to rethink his life in "retirement" and to prepare Scott for her death.

"To me, grief is all private," he said. "I wouldn't be so presumptuous as to comment on people who, in their tens of thousands, queued 12 hours to sign the book of condolence for Princess Diana. I only know that you've got to get on with life, and that's the end of it. If

[Prince] William had wanted to chat to someone, I could at least have been respectful, but it's very private, very personal, even if being in the public eye is a part of your upbringing."

There is laughter in the Davies house: how can it be otherwise with children so young? There are weights in the garden shed, there is a compulsion still to go down to a compulsion to employ him while the transition takes place. He has a PR role with Jewsons, which he enjoys because it is not rugby related, he writes a perceptive and challenging column in the *Independent on Sunday*. And behind the microphone he has the intelligence to appreciate that honesty is imperative. "I will praise and I will criticise," he said. "I will have to because there are millions of people who know the game and would know if you are not telling it right."

For someone presumed to have had such innate ability that it simply rolled off him, he displays remarkable analytical presence. "I wanted to be the best outside half that ever lived," he said, "but that wouldn't pay the mortgage. I was fortunate to come up through an era where rugby players mixed and talked to people. Today the players may be richer, but they would struggle to mix and mingle because everything is full-time."

"I trained on Tuesday morning at Cardiff with Robert Howley. I can still enjoy feeling what is in my body, but I packed a lot into ten years, the mental side of it as well as physical. Ultimately, my decision to retire, though not irreversible, was purely made on personal pride. People can remember me for what I was. Why sacrifice everything for the sake of another two years of income?"

Last week, on behalf of Cardiff RFC, he persuaded a youngster to join that club, rather than accept £10,000 more from another. His persuasion? "I told the lad of a serious injury, a cruciate ligament tear in my knee when I was 21. I came through that, but others with a similar injury didn't. I suggested to the youngster, who is a terrific prospect, that he should tell Cardiff he wanted to go to college and that he would come back to them full-time, on his terms, educated, when he was 20."

Educated: Davies himself left school the moment he could escape it, but he learnt from those around him to observe, to look and listen, and he married perfectly. That way he overcame the tragedies in his life where some "great" sportsmen became, in retirement, their own tragedies. I think of Bob Hayes, the 1964 Olympic sprint champion, jailed for drug trafficking. Of Garrincha, a marvellous Brazilian footballer, who died an alcoholic. Of Willie Pastrano, a world boxing champion, who drifted into drugs and crime and lamented that sportsmen should be rehabilitated like Vietnam veterans. Jonathan Davies, 34, has come through more, and appears more of a man than most.

ROB HUGHES



Starting over: Davies with his children Scott, left, Geena and Grace

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## Leinster hold line to deny Leicester

Leinster ..... 16  
Leicester ..... 9

By KAREL JOHNSON

THIS has been an extraordinary week for Irish rugby. In Galway on Tuesday, Connacht pulled off a resounding defeat of Northampton, and last night at Donnybrook, Leinster followed their example by dethroning Leicester, who reached the final of the Heineken Cup last season.

Leinster had to absorb intense pressure for long periods, but absorb it they did, surviving a first-half blitz to restrict Leicester to a 6-3 lead. Seven minutes after the interval, Alan McGowan landed a penalty goal — his second of the match — to level the score, and five minutes later, to the delight of the £1000-strong crowd, McGowan's third penalty goal put Leinster ahead.

Leicester's handling skills were superior, but what Leinster lacked in ability they more than made up for with spirit, and when they scored the only try of the match, in the sixth minute, the scent of victory was in the air.

The build-up to the decisive score came when Leinster were awarded a scrum after a lineout in Leicester's 22. The ball was released and the home team seemed to have lost the initiative, but Martin Ridge tied up, burst on the blind side and found Kevin Nowlan, the full back, in support to score an excellent try which McGowan converted with a fine kick.

Five minutes later, Stranysky revived Leicester's hopes with his third penalty goal, but although Leicester were often on the rack in the final, thrilling minutes, their defence and resolve held firm.

Leinster, who had done better than expected against Toulouse last Saturday, had also played well in the first half, when the visitors had the advantage of a strong wind. Leinster might have done even better had they not been guilty of needless errors at important times.

Stranysky opened Leicester's account with a penalty from 35 metres after 21 minutes, when Leicester were caught offside. A few minutes later, Stuart Potter was almost through, but good defending by Leinster ended the danger.

After 30 minutes, Leinster were awarded a free kick in their own 22. McGowan's decision to go for the tap was inexplicable, and as Leinster attempted to run the ball out of defence, they were penalised for handling in the ruck which followed and Stranysky landed his second penalty goal.

Leinster finally established a foothold in Leicester territory and McGowan landed a penalty goal from in front of the posts to put the Irish champions in contention.

Out of ten first-round matches, six went to the visiting teams of whom two — Toulouse and Pau — were French. Therefore the omens are good for Bourgoin's visit to London today for a repeat seasoned by the presence in Harlequin ranks of their own Gallic connection.

Bellogin, 27, has been closeted with Andy Keast much of this week as the Harlequins' director of rugby divided his time in analysing his French opponents, as well as the reasons for his own team's inconsistent form. "You can train and train, but it's all

about execution on the day and if that's spasmodic, it looks as though there is no pattern," Keast said.

"I can't put my finger on the reasons for it. The attitude and application in training this week has been tremendous — and I don't usually say that. Last year we went into Europe for the first time with tremendous enthusiasm: now we have a better understanding of what is required."

Bourgoin have made significant changes since beating Cardiff 26-25 a week ago: Nigel Geary, one of two New

Zealanders in their XV, has moved to full back to allow the introduction of a new half-back combination of Patrice Favre and Dominique Mazille, the 30-year-old scrum half.

Whether Lacroix has the key to unlock the French door remains to be seen. He bruised a hip playing in the 48-10 win over Munster but is keen to judge the quality now emerging from France's leading clubs — particularly since his year in England has engendered a new-found enthusiasm for things English. "I don't like the French mentality now," he said in a

television interview this week. "When you succeed in France, people can be very jealous. Travelling in South Africa and England has opened my eyes."

If his experience today is anything like Keith Wood's against Munster, one of his compatriots will close an eye for him. A roundhouse punch by Mick Galwey terminated Wood's game early, though the Irishman is back to lead Harlequins in a pack that includes the American, Luke Cross, and Rory Jenkins, the England A flanker. Perhaps Galwey's action should have attracted the attention of Roger Pickering, the tournament director, who has asked that referees apply the law to players feeding scrums and lineouts.

"I have now watched 240 minutes of rugby and not one free kick was awarded for infringing the law regarding the put-in at the scrumage... or throwing down the line of touch," Pickering said. "The scrum feed and the throw-in are so basic and visible, and also so fundamental to a fair contest for possession that I believe we should tighten up here."

Jeremy Guscott plays his first senior match since breaking his forearm during the British Isles tour of South Africa in July. The centre appears for Bath against the Scottish Borders at Hawick in one of the three cup games to be played in Scotland tomorrow; the fourth Sunday match is in Brive where Pontypridd, beaten by Bath a week ago, must somehow claim victory over the holders if they hope to progress to the knockout stages.

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## Harlequins look to their own Gallic connection

By DAVID HANDS, RUGBY CORRESPONDENT

FRANCE and England were running neck and neck in European competition after the first round of the Heineken Cup but that must change today — unless Harlequins and Bourgoin can contrive a draw at the Stoop Memorial Ground. Victories for the four competing clubs from each country was no particular surprise, the volume of away victories was.

Can it be that home advantage is no longer what it was, particularly for the French who have so frequently been labelled poor travellers? Or is it merely that, so early in the season, few clubs have struck a consistent vein of form as they grapple with changing legal interpretations and the fact that, even since last season, the game has moved on?

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Bellogin, 27, has been closeted with Andy Keast much of this week as the Harlequins' director of rugby divided his time in analysing his French opponents, as well as the reasons for his own team's inconsistent form. "You can train and train, but it's all

about execution on the day and if that's spasmodic, it looks as though there is no pattern," Keast said.

"I can't put my finger on the reasons for it. The attitude and application in training this week has been tremendous — and I don't usually say that. Last year we went into Europe for the first time with tremendous enthusiasm: now we have a better understanding of what is required."

Bourgoin have made significant changes since beating Cardiff 26-25 a week ago: Nigel Geary, one of two New

Zealanders in their XV, has moved to full back to allow the introduction of a new half-back combination of Patrice Favre and Dominique Mazille, the 30-year-old scrum half.

Whether Lacroix has the key to unlock the French door remains to be seen. He bruised a hip playing in the 48-10 win over Munster but is keen to judge the quality now emerging from France's leading clubs — particularly since his year in England has engendered a new-found enthusiasm for things English. "I don't like the French mentality now," he said in a

television interview this week. "When you succeed in France, people can be very jealous. Travelling in South Africa and England has opened my eyes."

If his experience today is anything like Keith Wood's against Munster, one of his compatriots will close an eye for him. A roundhouse punch by Mick Galwey terminated Wood's game early, though the Irishman is back to lead Harlequins in a pack that includes the American, Luke Cross, and Rory Jenkins, the England A flanker. Perhaps Galwey's action should have attracted the attention of Roger Pickering, the tournament director, who has asked that referees apply the law to players feeding scrums and lineouts.

"I have now watched 240 minutes of rugby and not one free kick was awarded for infringing the law regarding the put-in at the scrumage... or throwing down the line of touch," Pickering said. "The scrum feed and the throw-in are so basic and visible, and also so fundamental to a fair contest for possession that I believe we should tighten up here."

Jeremy Guscott plays his first senior match since breaking his forearm during the British Isles tour of South Africa in July. The centre appears for Bath against the Scottish Borders at Hawick in one of the three cup games to be played in Scotland tomorrow; the fourth Sunday match is in Brive where Pontypridd, beaten by Bath a week ago, must somehow claim victory over the holders if they hope to progress to the knockout stages.

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television interview this week. "When you succeed in France, people can be very jealous. Travelling in South Africa and England has opened my eyes."

## BASKETBALL

### Baker sits out start to season

By NICHOLAS HARLING

THE one English player who, perhaps more than any other in recent years, has matched the American imports for skill will be sitting at home when the Budweiser League season opens this weekend.

The darting, dribbling expertise of Ronnie Baker will not be adorning the London Arena tomorrow when the Leopards begin their home programme with a game against Crystal Palace. "Ronnie wants to make continental money in England," Billy Mims, his coach, said.

"We have offered him more money than we have ever offered an English player but unfortunately in this country we still have a salary cap and budgetary restrictions."

Unlike Baker, who could play for the champions but will not, there are countless English players who would give everything to be participating at the highest domestic level. But for the continued influx of American players, recruited largely by compatriots like Mims, a Carolinian, they might be on court.

"My job is to win games," Mims said, "and that means putting the best players out on the floor."

The absence of Baker means that Mims will start with only one English player Jason Crump, the 6ft 9in centre, at Newcastle tonight.

Like the Leopards, the Towers have gone for continuity but have recruited Marco Baldi, the Italian centre, from Leverkusen in Germany. Off court, the continuity stops and eight clubs have new coaches.

## IN BRIEF

### Scot land eagle to share lead

Scotland's new eagle logo, designed by a local artist, will be unveiled at a ceremony in Glasgow on Monday. The logo, which features a stylized eagle, is the result of a competition held by the Scottish Rugby Union. The winning design was submitted by a 16-year-old student from Glasgow. The new logo will be used for all Scottish rugby fixtures from next season.

### Jalabert cracks

Cycling's Tour de France winner, Miguel Indurain, has cracked the 100km time trial stage of the Tour de France. Indurain, who won the overall title, finished the stage in 1 hour 11 minutes, 45 seconds, setting a new record for the stage. He was followed by his teammate, Egoitz Urquijo, in 1 hour 12 minutes, 30 seconds.

### Pole apart

Motor racing's Michael Schumacher has won the 1000km race at the Nürburgring. Schumacher, driving for Benetton, finished the race in 1 hour 11 minutes, 45 seconds, setting a new record for the race. He was followed by his teammate, Ralf Schumacher, in 1 hour 12 minutes, 30 seconds.

### Hurry back

Speedway's Paul Hurry has been called up by England for the King's Lynn race. Hurry, who is currently playing for the King's Lynn team, is expected to return to the England team for the upcoming international matches.

### Seventh heaven

Hockey's England beat China 4-2 on penalties after a 3-3 draw in the women's seventh round. England's victory secured their place in the final, where they will face the United States.



EQUESTRIANISM

# Bartle proves as good as his word on Britain debut

By JENNY MACARTHUR

THE Great Britain three-day event team, boosted by excellent dressage scores from Chris Bartle, on Wednesday, stretched their lead over the United States to 5.1 points at the end of the rainswept second day of dressage at the Burghley Pedigree Chum Open European Three-Day-Event Championships yesterday.

David O'Connor, of the United States, has taken the individual lead on his Badminton winner, Custom Made, after an outstanding test — marred only by the flying changes — which has put him 0.6 points ahead of the defending champion, Lucy Thompson, of Ireland, on Welton Romance. O'Connor's test lifted the Mark Phillips-trained United States team ahead of New Zealand, in third, by 0.4 points.

With the standard conspicuously higher than on Thursday, Daisy Dick, of Britain, competing as an individual, rose to the occasion with a polished performance on Headley Bravo to move into eleventh. Other good tests came from Bettina Overesch-Baker, of Germany, on Watermill Stream, and Mark Todd, of New Zealand, on Broadcast News, who are fourth and sixth respectively.

Fox-Pitt might have challenged the leaders had he not been heavily penalised for his flying changes in an otherwise excellent test that left him in seventh place.

## RESULTS

**BURGHLEY PEDIGREE CHUM OPEN EUROPEAN THREE-DAY-EVENT CHAMPIONSHIPS**  
Individual dressage (100 marks): 1. Bartle (GBR) 80.0, 2. Thompson (IRL) 79.0, 3. O'Connor (USA) 78.0, 4. Todd (NZL) 77.0, 5. Overesch-Baker (GER) 76.0, 6. Dick (GBR) 75.0, 7. Fox-Pitt (GBR) 74.0, 8. Baker (GER) 73.0, 9. Todd (NZL) 72.0, 10. Overesch-Baker (GER) 71.0, 11. Dick (GBR) 70.0, 12. Fox-Pitt (GBR) 69.0, 13. Baker (GER) 68.0, 14. Todd (NZL) 67.0, 15. Overesch-Baker (GER) 66.0, 16. Dick (GBR) 65.0, 17. Fox-Pitt (GBR) 64.0, 18. Baker (GER) 63.0, 19. Todd (NZL) 62.0, 20. Overesch-Baker (GER) 61.0, 21. Dick (GBR) 60.0, 22. Fox-Pitt (GBR) 59.0, 23. Baker (GER) 58.0, 24. Todd (NZL) 57.0, 25. Overesch-Baker (GER) 56.0, 26. Dick (GBR) 55.0, 27. Fox-Pitt (GBR) 54.0, 28. Baker (GER) 53.0, 29. Todd (NZL) 52.0, 30. Overesch-Baker (GER) 51.0, 31. Dick (GBR) 50.0, 32. Fox-Pitt (GBR) 49.0, 33. Baker (GER) 48.0, 34. Todd (NZL) 47.0, 35. Overesch-Baker (GER) 46.0, 36. Dick (GBR) 45.0, 37. Fox-Pitt (GBR) 44.0, 38. Baker (GER) 43.0, 39. Todd (NZL) 42.0, 40. Overesch-Baker (GER) 41.0, 41. Dick (GBR) 40.0, 42. Fox-Pitt (GBR) 39.0, 43. Baker (GER) 38.0, 44. Todd (NZL) 37.0, 45. Overesch-Baker (GER) 36.0, 46. Dick (GBR) 35.0, 47. Fox-Pitt (GBR) 34.0, 48. Baker (GER) 33.0, 49. Todd (NZL) 32.0, 50. Overesch-Baker (GER) 31.0, 51. Dick (GBR) 30.0, 52. Fox-Pitt (GBR) 29.0, 53. Baker (GER) 28.0, 54. Todd (NZL) 27.0, 55. Overesch-Baker (GER) 26.0, 56. Dick (GBR) 25.0, 57. Fox-Pitt (GBR) 24.0, 58. Baker (GER) 23.0, 59. Todd (NZL) 22.0, 60. Overesch-Baker (GER) 21.0, 61. Dick (GBR) 20.0, 62. Fox-Pitt (GBR) 19.0, 63. Baker (GER) 18.0, 64. Todd (NZL) 17.0, 65. Overesch-Baker (GER) 16.0, 66. Dick (GBR) 15.0, 67. Fox-Pitt (GBR) 14.0, 68. Baker (GER) 13.0, 69. Todd (NZL) 12.0, 70. Overesch-Baker (GER) 11.0, 71. Dick (GBR) 10.0, 72. Fox-Pitt (GBR) 9.0, 73. Baker (GER) 8.0, 74. Todd (NZL) 7.0, 75. Overesch-Baker (GER) 6.0, 76. Dick (GBR) 5.0, 77. Fox-Pitt (GBR) 4.0, 78. Baker (GER) 3.0, 79. Todd (NZL) 2.0, 80. Overesch-Baker (GER) 1.0, 81. Dick (GBR) 0.0, 82. Fox-Pitt (GBR) -1.0, 83. Baker (GER) -2.0, 84. Todd (NZL) -3.0, 85. Overesch-Baker (GER) -4.0, 86. Dick (GBR) -5.0, 87. Fox-Pitt (GBR) -6.0, 88. Baker (GER) -7.0, 89. Todd (NZL) -8.0, 90. Overesch-Baker (GER) -9.0, 91. Dick (GBR) -10.0, 92. Fox-Pitt (GBR) -11.0, 93. Baker (GER) -12.0, 94. Todd (NZL) -13.0, 95. Overesch-Baker (GER) -14.0, 96. Dick (GBR) -15.0, 97. Fox-Pitt (GBR) -16.0, 98. Baker (GER) -17.0, 99. Todd (NZL) -18.0, 100. Overesch-Baker (GER) -19.0, 101. Dick (GBR) -20.0, 102. Fox-Pitt (GBR) -21.0, 103. Baker (GER) -22.0, 104. Todd (NZL) -23.0, 105. Overesch-Baker (GER) -24.0, 106. Dick (GBR) -25.0, 107. Fox-Pitt (GBR) -26.0, 108. Baker (GER) -27.0, 109. Todd (NZL) -28.0, 110. Overesch-Baker (GER) -29.0, 111. Dick (GBR) -30.0, 112. Fox-Pitt (GBR) -31.0, 113. Baker (GER) -32.0, 114. Todd (NZL) -33.0, 115. Overesch-Baker (GER) -34.0, 116. Dick (GBR) -35.0, 117. Fox-Pitt (GBR) -36.0, 118. Baker (GER) -37.0, 119. Todd (NZL) -38.0, 120. Overesch-Baker (GER) -39.0, 121. Dick (GBR) -40.0, 122. Fox-Pitt (GBR) -41.0, 123. Baker (GER) -42.0, 124. Todd (NZL) -43.0, 125. Overesch-Baker (GER) -44.0, 126. Dick (GBR) -45.0, 127. Fox-Pitt (GBR) -46.0, 128. Baker (GER) -47.0, 129. Todd (NZL) -48.0, 130. Overesch-Baker (GER) -49.0, 131. Dick (GBR) -50.0, 132. Fox-Pitt (GBR) -51.0, 133. Baker (GER) -52.0, 134. Todd (NZL) -53.0, 135. Overesch-Baker (GER) -54.0, 136. Dick (GBR) -55.0, 137. Fox-Pitt (GBR) -56.0, 138. Baker (GER) -57.0, 139. Todd (NZL) -58.0, 140. Overesch-Baker (GER) -59.0, 141. Dick (GBR) -60.0, 142. Fox-Pitt (GBR) -61.0, 143. Baker (GER) -62.0, 144. Todd (NZL) -63.0, 145. Overesch-Baker (GER) -64.0, 146. Dick (GBR) -65.0, 147. Fox-Pitt (GBR) -66.0, 148. Baker (GER) -67.0, 149. Todd (NZL) -68.0, 150. Overesch-Baker (GER) -69.0, 151. Dick (GBR) -70.0, 152. Fox-Pitt (GBR) -71.0, 153. Baker (GER) -72.0, 154. Todd (NZL) -73.0, 155. Overesch-Baker (GER) -74.0, 156. Dick (GBR) -75.0, 157. Fox-Pitt (GBR) -76.0, 158. Baker (GER) -77.0, 159. Todd (NZL) -78.0, 160. Overesch-Baker (GER) -79.0, 161. Dick (GBR) -80.0, 162. Fox-Pitt (GBR) -81.0, 163. Baker (GER) -82.0, 164. Todd (NZL) -83.0, 165. Overesch-Baker (GER) -84.0, 166. Dick (GBR) -85.0, 167. Fox-Pitt (GBR) -86.0, 168. Baker (GER) -87.0, 169. Todd (NZL) -88.0, 170. Overesch-Baker (GER) -89.0, 171. Dick (GBR) -90.0, 172. Fox-Pitt (GBR) -91.0, 173. Baker (GER) -92.0, 174. Todd (NZL) -93.0, 175. Overesch-Baker (GER) -94.0, 176. Dick (GBR) -95.0, 177. Fox-Pitt (GBR) -96.0, 178. Baker (GER) -97.0, 179. Todd (NZL) -98.0, 180. Overesch-Baker (GER) -99.0, 181. Dick (GBR) -100.0, 182. Fox-Pitt (GBR) -101.0, 183. Baker (GER) -102.0, 184. Todd (NZL) -103.0, 185. Overesch-Baker (GER) -104.0, 186. Dick (GBR) -105.0, 187. Fox-Pitt (GBR) -106.0, 188. Baker (GER) -107.0, 189. Todd (NZL) -108.0, 190. Overesch-Baker (GER) -109.0, 191. Dick (GBR) -110.0, 192. Fox-Pitt (GBR) -111.0, 193. Baker (GER) -112.0, 194. Todd (NZL) -113.0, 195. Overesch-Baker (GER) -114.0, 196. Dick (GBR) -115.0, 197. 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Todd (NZL) -153.0, 235. Overesch-Baker (GER) -154.0, 236. Dick (GBR) -155.0, 237. Fox-Pitt (GBR) -156.0, 238. Baker (GER) -157.0, 239. Todd (NZL) -158.0, 240. Overesch-Baker (GER) -159.0, 241. Dick (GBR) -160.0, 242. Fox-Pitt (GBR) -161.0, 243. Baker (GER) -162.0, 244. Todd (NZL) -163.0, 245. Overesch-Baker (GER) -164.0, 246. Dick (GBR) -165.0, 247. Fox-Pitt (GBR) -166.0, 248. Baker (GER) -167.0, 249. Todd (NZL) -168.0, 250. Overesch-Baker (GER) -169.0, 251. Dick (GBR) -170.0, 252. Fox-Pitt (GBR) -171.0, 253. Baker (GER) -172.0, 254. Todd (NZL) -173.0, 255. Overesch-Baker (GER) -174.0, 256. Dick (GBR) -175.0, 257. Fox-Pitt (GBR) -176.0, 258. Baker (GER) -177.0, 259. Todd (NZL) -178.0, 260. Overesch-Baker (GER) -179.0, 261. Dick (GBR) -180.0, 262. Fox-Pitt (GBR) -181.0, 263. Baker (GER) -182.0, 264. Todd (NZL) -183.0, 265. Overesch-Baker (GER) -184.0, 266. Dick (GBR) -185.0, 267. Fox-Pitt (GBR) -186.0, 268. Baker (GER) -187.0, 269. Todd (NZL) -188.0, 270. 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## CRICKET

# Grayson raises frustration level

BY SIMON WILDE

CARDIFF (third day of four): Essex, with two second-innings wickets in hand, are 125 runs ahead of Glamorgan

GLAMORGAN experienced a day of barely suppressed frustration yesterday as the weather and Essex fed their anxiety to get the job done. The tension was only heightened by the fact that if they do win, and Kent draw, the destiny of the championship will be back in their own hands going into the final round of matches next Thursday.

They should get the desired result today but will cast nervous glances at the skies this morning. Rain cost them 23 overs yesterday — taking the total lost in the match to 50 — and would have been still

more expensive but for the fast work of the Sophia Gardens groundstaff in mopping up the residue of an overnight downpour.

Today's local forecast is uncertain and Glamorgan have come to expect nothing from the weather. They have lost more time in the championship than most sides — almost 1,900 overs — and could claim that had the sun shone on them they would have won five games that actually ended in draws.

The tension surfaced as the crowd of 2,000 raucously urged on Waqar Younis every time he began a new spell. With a strong breeze blowing over his left shoulder, he responded best in mid-afternoon, removing Irani and

Danny Law during a burst in which he was in masterful control of his late swing and yorker, if not his manners, pointing out Irani's way back to the pavilion. Later, one of the umpires, Ray Julian, saw fit to ask Maynard, the Glamorgan captain, to keep his players calm.

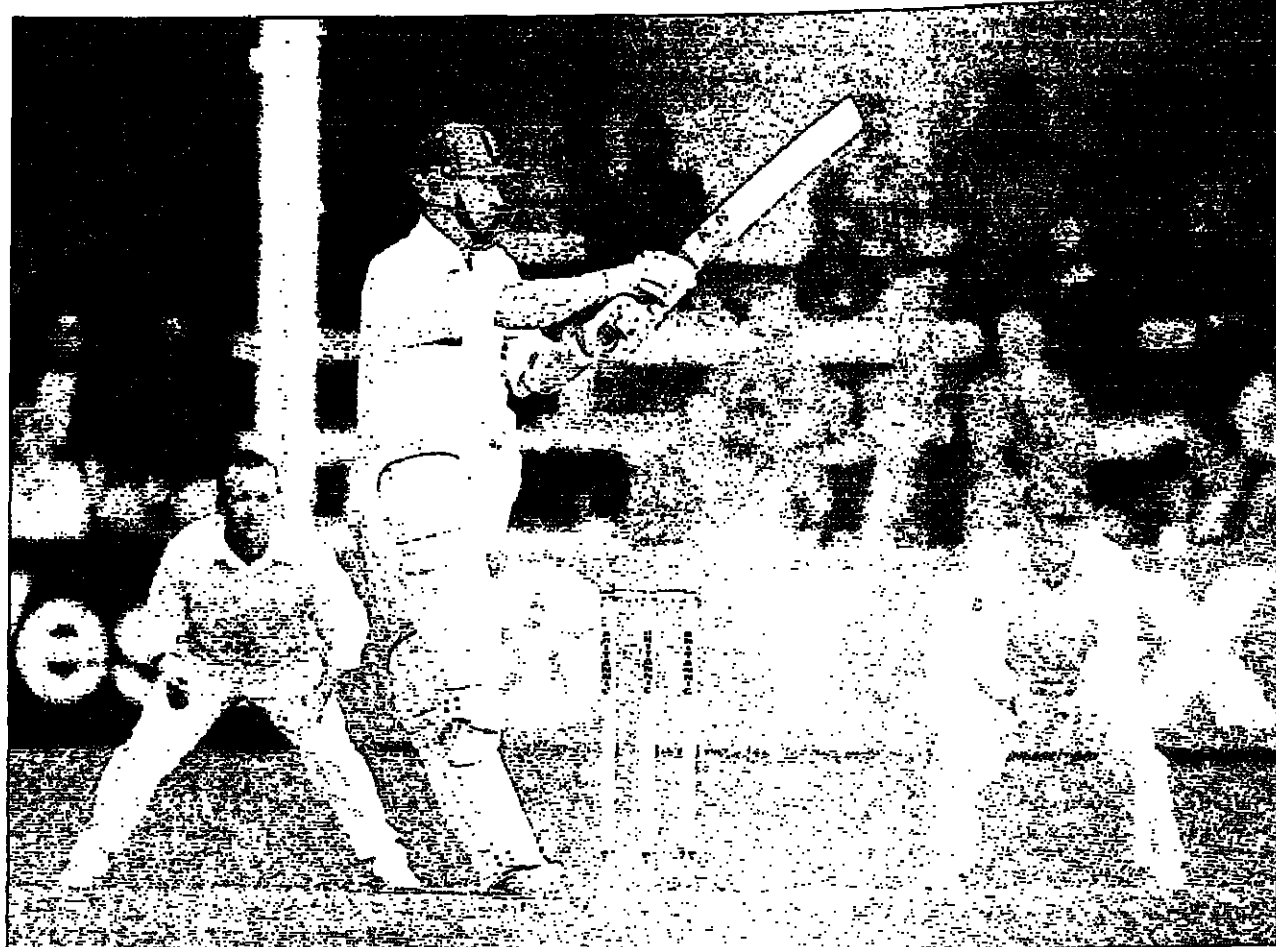
Essex were playing on their nerves, though, by batting with far more resolution than they had first time around. Four of the top six scored half-centuries — Prichard, Hussain, Irani and Grayson — which was only as it should have been, because the pitch still posed few problems, though Essex's early batting still did not suggest that they could save the game.

Prichard, two balls after reaching his fifty, chipped a long hop from Croft into the hands of deep square leg and ten balls after lunch Hussain played carelessly across the line. Watkin, the bowler, was suitably inspired in his next over to produce a delicious outswinger to Stuart Law, who could only edge it to the wicketkeeper.

Glamorgan celebrated this prized wicket as though they had won the match, but it was from this point that Essex really began to show some spirit.

Grayson, an exiled Yorkshireman and an unheralded but considerable cricketer, was at the heart of the resistance. He and Irani stayed together for an hour and 40 minutes and added 71; he and Hyam, playing because of Rollins's long-standing hand injury, for 70 minutes, put on 62.

When Thomas had Hyam leg-before, his appeal encompassed the entire ground, and when Croft bowled Iltis, Essex's lead was exactly 100. Cowan hung on until the close, at which stage Grayson had batted nearly four hours for 83, taking his aggregate in the championship for the season to 892.



Hussain pulls for four in relaxed style during his half-century in the Essex second innings at Cardiff

## Peirce leads battle to avoid wooden spoon

BY PAT GIBSON

SOUTHAMPTON (third day of four): Hampshire, with all second-innings wickets in hand, need 223 runs to beat Sussex

WHO needs two divisions in the county championship? The advocates of change argue that it would make the game more competitive yet there could hardly be a more fiercely fought contest than this one between two sides who would already be doomed to relegation if they were judged on their performances this season.

Sussex, beaten by some distance in seven of their past eight matches, are desperate to achieve only their second win to give themselves a chance of avoiding the wooden spoon. Hampshire were determined to avoid the ignominy of losing to Sussex when they set off last night in pursuit of a victory target of 260.

It has not been a pretty sight

but what they have lacked in quality they have made up for in commitment, especially on the Sussex side. They looked down and out at the end of the first day but Hampshire let them back into the game with their feeble batting and yesterday Sussex continued to make them pay for it.

What was particularly heartening for Sussex after all that they have been through in recent times was that three of their younger players, Toby Peirce, James Carpenter and Amer Khan, were at the heart of the battle with career-best performances.

Peirce maintained his concentration through the morning showers to advance from his overnight 81 to a maiden century in just over 5½ hours off 303 balls with ten fours.

Carpenter made a more stylish 63 and Khan further exposed Hampshire's shortage of bowling resources with a brisk 52.

## Boon's reign offering little encouragement

BY DEREK HODGSON

CHESTER-LE-STREET (third day of four): Somerset (21pts) beat Durham (5) by eight wickets

THE loyalty of Durham's followers is now legendary. There was an autumnal edge to the breeze, rain threatened periodically and Durham were facing yet another defeat. Yet a few hundred stalwarts were there, admittedly mostly to complain. On how many other grounds would they have even turned up? All there is to savour, in the sixth year in the first-class game, is the hope of finishing above Sussex and Derbyshire.

The two-year contract given to manager-captain David Boon can now be seen to be a mistake. That is not to disparage Boon's record, merely to point out that he is not a charismatic cricketer. He was a saviour for Australia, not a matchwinner. He has not been able to deliver the ex-

pected weight of runs nor the innovative leadership that could have lifted a dispirited side.

Somerset wrapped up this victory with almost insolent ease, winning before 2pm. Durham, 145 ahead overnight, needed another 60 from their last three wickets but their only real hope, Mike Foster, perished to Andrew Caddick's second ball.

The innings lasted only another 19 minutes, for three more runs, as Caddick and Graham Rose, as they had throughout the match, won more response from the pitch than their Durham counterparts.

With 149 needed to win, Somerset had 76 on the board, in 18 overs before Rob Turner was caught driving loosely. Piran Hilloway soon followed, leaving Simon Ecclesstone and Mark Lathwell looking sorry that they were not able to bat all day.

## Delay for Strang helps Kent title bid

BY ALAN LEE

KENT'S prospects of winning the Axa Life League for the second time in three years were given an incalculable lift yesterday when Paul Strang was cleared to delay his return to Zimbabwe until after the decisive fixtures tomorrow.

Strang, whose leg spin has been so influential in Kent's one-day success this year, is due to start a Test match against New Zealand in Harare on Thursday and had originally been scheduled to fly home last week.

Kent begged a ten-day dispensation from the Zimbabwe Cricket Union, which continued to insist that Strang must catch a flight out of London tonight. Yesterday, however, Stuart Anderson, the Kent secretary, made a successful plea for an additional 48 hours, allowing Strang to play in the Sunday league decider at Headingley.

He now has a flight booked on Monday evening, which will allow him only 48 hours' preparation for the Test, but he will depart not knowing whether his wickets have earned him a new contract. Kent, who have tried unsuccessfully to contact their former overseas player, Carl Hooper, are undecided about their plans for next season.

Martin McCague, who has missed the past three weeks with a back injury, hopes to return tomorrow for Kent, who have the title in their own hands. Victory over Yorkshire will secure the trophy; anything less and Warwickshire can still deny them.

Warwickshire, two points behind, are at home to Gloucestershire. They will take the title if they win and Kent lose; it will also go to Edgbaston if they win and Kent are washed out.

Though the two teams would then be level on points, Warwickshire would have won 13 matches to Kent's 12.

## TOP TWO

	P	W	L	T	Nr	Pts	Rr
Kent (10)	16	12	3	0	1	50	9.92
Warwick (11)	16	12	4	0	0	48	12.98

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## FOOTBALL SATURDAY

## European setting for latest chapter in tale of two cities

The cities of Glasgow and Liverpool are similar, and so are the passions of their people. That is why I believe our Uefa Cup game against Celtic next week will be akin to a derby, and not the "Battle of Britain" that so many people seem to be expecting.

Maybe it has something to do with the devolution debate, but there has been a strong emphasis on this idea of rivalry between England and Scotland.

If you look closely at the two clubs, though, they have so much in common that I don't believe there could ever be any genuine hatred.

Liverpool and Celtic have had strong links for generations, even before the Kenny Dalglish transfer, when a real relationship was established. Since then Celtic have played in a few testimonial matches, such as the one for Ian Rush.

But I think it is the experience of the supporters that has given the two clubs such an affinity. Both cities have gone through bad times, both are tough dock-based cities and the people of both cities see life from a certain angle.

They have gone through depressions and, at times, the football club was one of the few areas to generate civic pride. These days both cities are vibrant, lively places and the spirit of the people is still strong.

I think the experience of Celtic has mirrored that of Liverpool. We were both dominant clubs in our own countries who were also successful in Europe for a long period. Both clubs have slipped slightly off the top in recent years, though, and are looking for triumphs to get right back up there.

Celtic, perhaps, have even more need to do well this season than we do, but both sets of supporters will be demanding victory and nothing else.

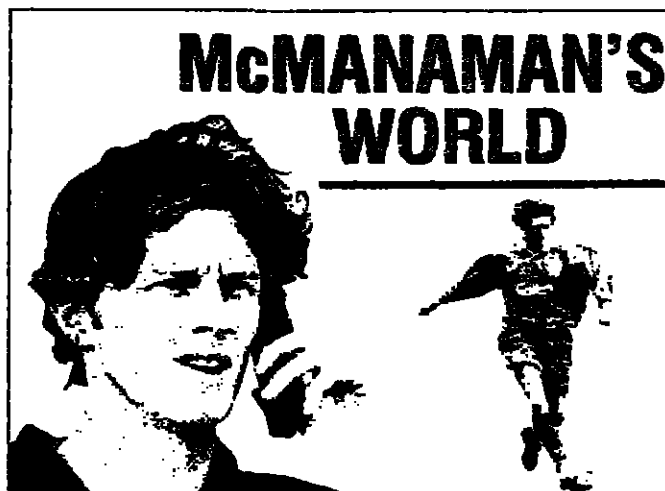
That is why there will be passion at both legs of this tie. Liverpool, at least, have history on their side. We have never lost a European tie against a Scottish club — here's hoping that the trend continues.

■ Rome, sweet Rome  
THOSE with good memories may recall that, back in February, I wrote in this column that I believed passionately that England would qualify for the World Cup finals despite a home defeat at the hands of Italy. It seems that everybody else is now beginning to believe the same.

After the Italy game at Wembley, a gloom seemed to descend on English football. The feeling was that we just were not good enough and that the Italians were in a different league, technically and tactically. I suggested then that we were quite capable of going to Rome and beating Italy.

It is something that I still think we are capable of doing. It won't be easy, obviously, but it is possible. Italy were not that much better than England at Wembley.

We didn't play particularly well and we allowed the Italians the time to get behind the ball far too easily. But they had one vital factor



McMANAMAN'S WORLD

that we lacked — luck. It was a lucky deflection for their goal; we didn't get the same luck in front of goal.

Since then, however, we have proved that we are a good side, and Italy have slipped up a little. Now we go to Rome only needing a point and there will be no doubt that is in England's favour. Italy are a very difficult side to break down when they can afford to sit back. Now they need to come out and score a goal, which will allow England some space on the break.

The onus will be on them. Their supporters will be on edge, urging their team forward and demanding victory. England will go into the match knowing that if we don't concede a goal, we will be in the final. I know which position I would rather be in.

I don't think we will go there solely to defend. As I have suggested, we are as good a side as Italy. There seems to be a perception in this country that the foreign nations are better than us. People always say the Germans, the Italians, the French are the greatest, but we should be saying that it's us.

There is nothing for England to fear. We should have the belief that we can match any other country and I think that the events at Le Tournoi de France proved that. Rome on October 11 may be the final proof.

■ Home improvements  
THERE has been a suggestion already about Liverpool that our home form will again not be good enough to enable us to win the championship — and all that after one match at Anfield!

We play Sheffield Wednesday today and there is no doubt that it will be a difficult challenge. Wednesday came to our ground last season and snatched a surprise victory, and many people have suggested that that was the moment when our home form col-

lapsed. I think things will be different this season, though.

Last year we were perhaps a bit one-dimensional up front. If things weren't going right for us, if sides were defending in numbers against us, then we did not have too many options to change the game. But our manager has recruited well over the summer, and now I think we can be a very different side.

Up front, we certainly have more options with the addition of Karlheinz Riedle and the emergence of Michael Owen. What they allow us to do is to change our tactics during a game and completely transform the style of the side.

We can start with the five-man midfield but, if things are not going as planned, we can easily switch to a 4-4-2 formation, or even play with three strikers up front.

I think that will be valuable to us this season. There is no doubt that we dropped too many points at home last time around and that cost us any chance of the championship. Sides will always come to Anfield to defend and we must devise ways to break them down.

With our midfield and forward line this season, I am sure that we will be even more adaptable and it will give us those all important points.

STEVE McMANAMAN

## FA CARLING PREMIERSHIP

(Last week's position in brackets)	PLAYED	POINTS	GOAL DIFF.	HOME					AWAY					LAST 10 MATCHES W-D-L	CURRENT STANDING
				W	D	L	F	A	W	D	L	F	A		
1. BLACKBURN ROVERS (1)	5	13	+11	2	1	0	9	3	2	0	0	6	1	4-1-0	W2
2. MANCHESTER UTD (2)	5	13	+8	2	0	0	4	0	2	1	0	4	0	4-1-0	W2
3. WEST HAM UTD (5)	5	10	+3	2	0	0	5	2	1	1	1	4	4	3-1-1	W1
4. CHELSEA (6)	4	9	+9	1	0	0	4	2	2	0	1	10	3	3-0-1	W3
5. ARSENAL (3)	5	9	+4	1	1	0	2	0	1	2	0	7	5	2-3-0	D2
6. LEICESTER CITY (4)	5	8	+1	1	2	0	4	3	1	0	1	2	2	2-2-1	L1
7. TOTTENHAM HOTSPUR (9)	5	7	-3	2	0	1	4	4	0	1	1	1	2	2-1-2	D1
8. NEWCASTLE UTD (7)	2	6	+2	2	0	0	3	1	0	0	0	0	0	2-0-0	W2
9. CRYSTAL PALACE (8)	5	6	0	0	0	2	1	3	2	0	1	4	2	2-0-3	L2
10. BARNLEY (10)	5	6	-6	1	0	2	3	9	1	0	1	1	1	2-0-2	L1
11. LIVERPOOL (11)	4	5	+1	0	0	1	1	2	1	2	0	4	2	1-2-1	W1
12. BOLTON WANDERERS (13)	4	5	0	1	0	0	0	0	1	1	1	4	4	1-2-1	L1
13. COVENTRY CITY (12)	5	5	-3	1	2	0	6	5	0	0	2	0	5	1-2-2	L1
14. EVERTON (15)	4	4	-2	1	0	2	3	5	0	1	0	0	0	1-1-2	L1
15. LEEDS UTD (14)	5	4	-3	0	1	2	1	5	1	0	1	3	2	1-1-3	L3
16. SHEFFIELD WEDNESDAY (18)	5	4	-7	1	0	1	2	3	0	1	2	4	10	1-1-3	W1
17. DERBY COUNTY (16)	3	3	-1	1	0	0	1	0	0	0	2	0	2	1-0-2	W1
18. SOUTHAMPTON (16)	5	3	-5	1	0	2	2	4	0	0	2	2	5	1-0-4	L1
19. ASTON VILLA (20)	5	3	-6	1	0	1	1	4	0	0	3	2	5	1-0-4	W1
20. WIMBLEDON (17)	4	2	-4	0	2	1	2	4	0	0	1	1	3	0-2-2	L2

ATTACK			DEFENCE			CAUTIONS			OFFENDERS			REFEREES		
Goals scored	Avg		Goals conceded	Avg		Cards issued	Yellow	Red	By team	Cards/players		Cards issued	Yellow	Red
1. Chelsea	14	3.50	1. Manchester Utd	0	0.00	1. C Palace	16	0	Arsenal	3Y Bergkamp, Bould		1. S Dunn	1	7
2. Blackburn	15	3.00	2. Newcastle	1	0.50	2. Sheffield Wed	13	0	Aston Villa	1Y (4 players)		2. G Willard	3	18
3. Arsenal	9	1.80	3. Derby	2	0.67	3. Arsenal	14	0	Barnsley	2Y Sheridan		3. P Durkin	3	18
= West Ham	9	1.80	4. Blackburn	4	0.80	4. Tottenham	12	1	Blackburn	2Y Filcott, Sutton		4. G Barber	2	11
5. Manchester Utd	8	1.60	5. Arsenal	5	1.00	5. Coventry	13	0	Bolton	2Y Taggart		5. M Bodenham	3	14
6. Newcastle	3	1.50	= Bolton	4	1.00	6. Southampton	9	0	Chelsea	2Y Wise; 1R Sinclair		6. J Winter	3	11
7. Liverpool	5	1.25	= Crystal Palace	5	1.00	7. Chelsea	7	1	Coventry	4Y Williams		7. P Alcock	2	8
8. Coventry	6	1.20	= Leicester	5	1.00	8. Bolton	8	0	C Palace	4Y Tuttle		= U Rennie	2	8
= Leicester	6	1.20	= Liverpool	4	1.00	= Leicester	8	0	Derby	2Y Erario, Laursen		9. P Jones	3	11
= Sheffield Wed	6	1.20	10. Tottenham	6	1.20	= West Ham	8	0	Everton	2Y Bilic		10. A Wilkie	4	13
11. Bolton	4	1.00	= West Ham	6	1.20	= Wimbledon	8	0	Leeds Utd	1Y (6 players)		11. N Barry	2	7
= Crystal Palace	5	1.00	12. Chelsea	5	1.25	12. Blackburn	7	0	Leicester	2Y Haskley, Lennon		12. M Riley	2	6
= Tottenham	5	1.00	= Everton	5	1.25	13. Derby	7	0	Liverpool	2Y Ince		13. D Gallagher	3	8
14. Barnsley	4	0.80	14. Leeds Utd	7	1.40	14. Leeds Utd	7	0	Man Utd	1Y (5 players)		14. K Burge	3	7
= Leeds Utd	4	0.80	15. Wimbledon	9	1.75	15. Everton	6	0	Newcastle	2Y+1R Batty		= G Poll	3	7
= Southampton	3	0.75	16. Aston Villa	9	1.80	= Leeds Utd	6	0	Sheff Wed	2Y+1R Carbone		16. D Elleray	2	4
17. Everton	3	0.75	= Southampton	9	1.80	17. Newcastle	4	1	Southampton	2Y Monkou		17. S Lodge	4	7
= Wimbledon	3	0.75	18. Barnsley	10	2.00	18. Manchester Utd	5	0	Tottenham	3Y+1R Edinburgh		18. G Ashby	1	1
19. Aston Villa	3	0.60	= Coventry	10	2.00	19. Barnsley	4	0	West Ham	3Y Moncur		19. M Reed	0	0
20. Derby	1	0.33	20. Sheffield Wed	13	2.60	= Aston Villa	4	0	Wimbledon	1Y (8 players)				

SCORERS			SCORING TRENDS			HOME			AWAY			INTERNET		
Goals			Goals per half	1st	2nd	Attendance	Average	% full	Attendance	Average	% full	FA Premiership clubs' official websites		
Sutton (Blackburn) 6			Arsenal 4	5		Arsenal 37,713	98%		Arsenal 3	24,776		Arsenal	www.arsenal.co.uk	
Bergkamp (Arsenal) 5			Aston Villa 1	2		Aston Villa 38,070	97%		Aston Villa 3	27,801		Aston Villa	www.astonvillafc.co.uk	
Gallagher (Blackburn) 5			Barnsley 2	2		Barnsley 18,499	100%		Barnsley 2	24,390		Barnsley	www.barnsleyfc.co.uk	
Carbone (Sheff Wed) 4			Blackburn 11	4		Blackburn 24,454	78%		Blackburn 2	28,981		Blackburn	www.blackburnfc.co.uk	
Vialli (Chelsea) 4			Bolton 2	2		Bolton 23,131	93%		Bolton 3	18,833		Bolton	www.boltonfc.co.uk	
Blake (Bolton) 3			Chelsea 6	6		Crystal Palace 21,198	81%		Crystal Palace 3	26,608		Chelsea	www.chelseafc.co.uk	
Dublin (Coventry) 3			Coventry 4	2		Coventry 30,008	95%		Coventry 2	21,031		Coventry	www.cfc.co.uk	
Ferdinand (Tottenham) 3			Crystal Palace 2	3		Coventry 19,213	81%		Derby 2	24,722		Crystal Palace	www.cpalace.co.uk	
Hanson (West Ham) 3			Derby 1	0		Derby 27,232	91%		Derby 2	24,722		Derby	www.derbyfc.co.uk	
Petrescu (Chelsea) 3			Everton 0	3		Everton 36,717	91%		Everton 1	23,131		Everton	www.evertonfc.co.uk	
Wright (Arsenal) 2			Leeds Utd 3	1		Leeds 35,515	89%		Leeds 2	35,274		Leeds	www.leedsfc.co.uk	
Asprilla (Newcastle) 2			Leicester 2	4		Leicester 20,871	97%		Leicester 2	29,929		Leicester	www.leicesterfc.co.uk	
Beckham (Man Utd) 2			Liverpool 1	4		Liverpool 35,007	100%		Liverpool 3	32,023		Liverpool	www.liverpoolfc.co.uk	
Barkovic (Man Utd) 2			Manchester Utd 2	6		Manchester Utd 55,041	98%		Manchester Utd 3	29,220		Manchester Utd	www.manutd.co.uk	
Davies (Southampton) 2			Newcastle 2	1		Newcastle 36,747	100%		Newcastle 0	0		Newcastle	www.newcastle-utd.co.uk	
Dyer (C Palace) 2			Sheff Wed 2	4		Sheff Wed 28,186	71%		Sheff Wed 3	22,611		Sheff Wed	www.soton.ac.uk/~saits	
Huckerby (Coventry) 2			Southampton 2	2		Southampton 15,161	99%		Southampton 2	42,508		Southampton	www.southamptonfc.co.uk	
Lombardo (C Palace) 2			Tottenham 2	3		Tottenham 26,187	79%		Tottenham 2	31,728		Tottenham	www.tottenhamfc.co.uk	
Owen (Liverpool) 2			West Ham 2	7		West Ham 24,935	96%		West Ham 3	23,771		West Ham	www.westhamfc.co.uk	
Rodman (Barnsley) 2			Wimbledon 1	2		Wimbledon 19,949	76%		Wimbledon 1	24,516		Wimbledon	www.wimbledonfc.co.uk	
Wallace (Leeds) 2														
Yorke (Aston Villa) 2														

## WEEKEND MATCHES

TODAY			Third division		
W	D	L	W	D	L
11.1 Arsenal v Bolton			(33) Cambridge Utd v Barnet		
(21) Barnsley v Aston Villa			(34) Cardiff v Rochdale		
(3) Coventry v Southampton			(35) Chester v Shrewsbury		
(12) Crystal Palace v Chelsea			(36) Hartlepool v Torquay		
(13) Derby v Everton			(37) Hull v Lincoln		
(14) Leicester v Tottenham			(38) Leyton Orient v Exeter		
(15) Liverpool v Sheffield Wed			(39) Macclesfield v Swansea		
(16) Manchester Utd v West Ham			(40) Notts County v Mansfield		
(17) Newcastle v Wimbledon			(41) Rotherham v Peterborough		
(18) Sheffield Utd v Nottm Forest			(42) Southport v Doncaster		
(19) Stoke v Stockport					
(20) Sunderland v Tranmere					
(21) Walsley v Chesterfield					
(22) Wigan v Blackpool					
(23) Wycombe v Carlisle					
(24) York v Burnley					
(25) York v Burnley					
(26) York v Burnley					
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(48) York v Burnley					
(49) York v Burnley					
(50) York v Burnley					

TELEVISION DETAILS		
BBC1:	Today: Football Focus (in Grandstand), 12.20pm; Match of the Day (man game) Leicester v	2.50pm
CHANNEL 4:	Today: Football Italia, 10am Tomorrow: Football Italia (live game, tbc), 2.55pm	
SKY SPORTS 1:	Tomorrow: Goals on Sunday, 11am; Ford Super Sunday, Blackburn v Leeds	
live), from 3.0pm		
SKY SPORTS 2:	Today: Soccer AM, from 8am Tomorrow: Football League, Birmingham v	
Sunderland (live), from 12pm, Football League review, from 12.0m		
SKY SPORTS 3:	Today: Spanish League (live match, tbc), 7pm	



## FOOTBALL SATURDAY

## Perpetual motion personified

Martin O'Neill,  
the dynamic  
Irishman who  
has plotted the  
rise and rise of  
Leicester City

Silence is not one of Martin O'Neill's virtues. He mistrusts it. He fills it with his habit-words and his favourite phrases when it creeps up on him at the end of sentences. Sometimes he uses repetition to conquer it and the lovely, lilting rhythm of his speech quickens for the second serving. Silence never catches him out.

In his waking hours, he keeps a vigil against rest and relaxation, too. He refuses to let it impose, not at work, not at home. He hums with nervous energy, his eyes dart, he leans forward eagerly in his chair when he is enthusiastic about his subject, which is always, he worries at things, he gnaws at them. He never lets it lie.

This particular lunchtime, he is sitting behind the door marked "Coaches' Room" at Leicester City's training ground, a series of lush and carefully tended pitches at the end of a suburban cul-de-sac near Filbert Street. There are comfy chairs in the room, but he is sitting on a hard one, perched on the edge, talking about why he can never stop football whirring around his brain.

No, he says, "no, I don't find it easy to relax away from the game. Most boys pick up golf and things like this here and that type of stuff, but I don't. I can't. I haven't got an ability to be able to relax at the end of it all. I would love to be able to do it and I do envy managers who, once they step into their car to go home, the game no longer counts for them. Well, I am not one of those unfortunately."

"My two daughters and my wife have to listen to me persistently about this and about that, about the game. And when they come in and put a point of view and I don't agree with that point of view, then it's bedlam and it goes on forever. I can't do it. I can't let go. That has been the story in our household for a number of years. I have got plenty of other interests, don't worry about that, but football is never that far away."

"Even as a player, funny enough, I was always last out of the dressing room, still contemplating the game. That is just the way I am, unfortunately, and at some stage I should really wise up. I should wake up. If somebody could tell me how to do it, I would do it."

This week, though, might not be a good time to try. On Tuesday, Leicester City, the team that has become English football's favourite underdog, the side that still gets patronised as "little Leicester" despite everything O'Neill has achieved, will take to the pitch at the Vicente Calderón stadium, the home of Atlético Madrid, on the biggest night



One for the scrapbook: O'Neill, who normally barely pauses to catch his breath, taking a moment in the autumn sunshine to relax from the pressures of management in the Premiership

in their 113-year history. Despite all the other ties next week, matches like Newcastle United's clash with Barcelona and Manchester United's trip to Slovakia to play Kosice, it is the first leg of Leicester's UEFA Cup tie against a Spanish team that spent more than £36 million on new players over the summer, including a goodly slice to Middlesbrough for Juninho, that is the most eagerly awaited.

It is archetypal underdog-against-giant material, a team who won their first big trophy for 33 years when they beat Middlesbrough in the Coca-Cola Cup final in April and spent £2 million in the summer against a team that laid out 12 times that much just for two players, Juninho and Christian Vieri, the former Juventus centre forward, a team that is expected to challenge strongly for the Spanish league this season.

"Before the draw was made," O'Neill, 45, said, "I looked at it two ways. Either get the poorest possible team in the competition, draw them and get through or get one of the really, really major teams and get it over with, although that last bit is a throwaway

comment and people shouldn't take it too seriously."

"I would probably have preferred some minnow and tried to take it all a wee bit further, but now we're there, why not go for it? We should not have any chance if it is on money spent this year. We should not have any chance, but we are in it and we'll give it a crack."

Win or lose, few would bet against Leicester giving a good account of themselves both away and at home against Atlético. The feast of attention that will be lavished on the club over the next fortnight is bound to focus attention once more on the future of the manager who shares with Joe Kinnear, of Wimbledon, the distinction of being the FA Carling Premiership's most accomplished alchemist.

Yet O'Neill, will not represent an easy seduction for the big boys when they come calling. In 5½ years with Wycombe Wanderers, as he took them from the Vauxhall Conference through to the second division, he turned down approaches from Bristol Rovers and Nottingham Forest before he eventually decamped to Norwich City.

He has a reputation for

## OLIVER HOLT



loyalty. A shrewd investor, a parsimonious husband of limited resources and a brilliant motivator, O'Neill is bound to be next up when a vacancy at a bigger club appears during the annual autumn managerial culling. Whether he takes the bait is a different matter altogether.

"People turn around and say to me: 'Have you mapped your career out?' O'Neill said, "I have got to say to you,



as a typical Irishman, that I have never mapped a day out, never mind anything else. If you are trying to plan for a career, good luck to you, but if you are trying to plan for a career in football management, forget about it. It is an impossibility."

"When I first came to Leicester, I copped a load of hassle and if you had seen the situation here in January '96 when I hadn't won any of my

first ten games in charge and there was hell to pay, you would be surprised that I would be speaking to me now. But I wanted to see the job through. I don't like to leave and think I have only half done the job."

"It has gone well since, but it is precarious. I don't fashion out a career. I just do everything I possibly can where I am so that at least I can turn around and say 'I worked my

guts out to do this and I was worth every penny someone paid me'. Leicester City can have no complaints at this minute."

About that, there can be no dispute. A traditional yo-yo club, swinging crazily between the top division and the next down, Leicester capped their Coca-Cola Cup triumph by finishing ninth in the Premiership last season. They began this campaign with a win against Aston Villa, victory over Liverpool at Anfield and draws against Manchester United and Arsenal. Despite a subsequent loss to Tottenham Hotspur at Filbert Street this afternoon,

it has got to the point, in fact, where some have begun to accuse O'Neill, who studied law in Belfast before he started his career in football, of being disingenuous, of promoting an image of a team low on talent to lull opponents into a false sense of security when the reality is that Leicester have matured into a formidable side, stocked with fine players such as Matt Elliott, Neil Lennon and Emile Heskey.

"We have got one or two

decent players," O'Neill said, "but all of them are players other people didn't want to risk. I know it all seems like a bit of a smokescreen, but we have still got a lot to do to be remotely near that big league."

I would at least like us to be on a level playing field with the likes of West Ham United and be able to go out and spend £6 million or £10 million on a few players. Our wage bill, if it is not the lowest in the Premiership, it would certainly be in the bottom three and if people here are really serious about this being a big club and wanting to build stands and the rest, then their thinking will have to come into the idea of players, players' demands, that type of stuff. We seem to be defying the logic that passion and spirit can only go so far. How long you can do it, though, is in the lap of the Gods."

Then, there is a breath and a pause. Just in case you thought Martin O'Neill and deckchairs went together naturally, though, he sat in this one long enough for the camera to click through 36 frames. Nine seconds, then he was gone.

## Mirrlees carry flag for minnows

NON-LEAGUE FOOTBALL  
BY WALTER GAMMIE

THE Vauxhall Conference has long been fighting for all its clubs to be exempted to the fourth qualifying round of the FA Cup. So the news that an

FA sub-committee, which has been investigating the issue since last year, has recommended "a more representative structure" to the full committee has naturally been welcomed by Peter Hunter, the Conference chief executive.

"The prestige of the competition can only be enhanced by a structure that reflects the game as it is now and rules that reflect the progress made by clubs at many levels of the game," he said. It seems, therefore, that it is a case of catch-it-while-you-can for ties like that between Kettering Town, one of ten Conference clubs in action in the first qualifying round, and Mirrlees Blackstone, at Rockingham Road today.

The ingredients are classic. Small former works club from the United Counties League, with an average crowd of 100 that is only significantly swollen for contests against local rivals, Stamford Town, travels to play a Conference club for the first time.

Domenico Genovese, 36, the Mirrlees player-manager, shares the same workplace as Steve Berry, his opposing player-manager, because he is the football in the community officer for Kettering. "Our paths cross quite often," Genovese said, "and I've been making some stick in recent days."

Himself a past Kettering player, Genovese knows that the main threat from Kettering will be posed by the

physical presence of Mick Nuttall and will be looking to one Derek Nuttall — yes, his brother — to contain him.

With Kettering, still without a win after eight matches, anchored to the foot of the Conference, Genovese knows that his opponents are under pressure. "The longer we keep it at 0-0, the more the crowd is likely to get on to them," he said. "We don't expect to win, but you never know what can happen in the Cup. Mind you, I don't know if I'll still have a job if we beat them."

For Derek Hall, the Mirrlees secretary, the match is guaranteed to be a success. "We will reap the benefit off the field," he said. "I was speaking to their secretary and he said the gate should be about 1,200 and mentioned a figure of about £2,000."

Leek Town, promoted to the Conference as the UniBond League champions, have a swift return to former pastures where they travel to play Winsford United, while Baldock Town, beaten at home in a replay by Stevenage Borough last season, but now without most of that team who left after relegation to the Dr Martens League southern division, take on Slough Town.

## High cost of supporting Chelsea

DEVOTEES of Chelsea are a loyal bunch, but it may be stretching it a bit to expect them to invest in the latest Stamford Bridge publication — *The Spirit of Chelsea Football Club*, written by Neil Barnett. Though it boasts to include everything you've always wanted to know about Chelsea, and much more, the cloth-bound edition will set you back £245, plus £9.50 for insured delivery. Club members and season-ticket holders have already been circulated with this splendid offer and Lance Ames, marketing manager of Sirdar Press, the publishing company, reports a healthy response. For those Uansanfraids, who represented the principal in the European Cup Winners' Cup last season. For £300,000, they have sold their souls to a computer networking company for five years.



Football enthusiasts might recall that Cable-Tel used to be known as Inter-Cardiff, but who are the boys from TNS? Apparently, they are the village club formerly known as Uansanfraids, who represented the principal in the European Cup Winners' Cup last season. For £300,000, they have sold their souls to a computer networking company for five years.

Live on air  
Football managers never read the newspapers, so they claim, but Mick McCarthy didn't need to when he watched the Ireland Under-21 side play in the Lithuanian outback of Alytus on Tuesday. As the sole

English journalist covering the match shouted his story into the antiquated telephone, little did he realise that his entire report was being simultaneously broadcast, via the public address system, to the 1,000 spectators. Even McCarthy, not the greatest admirer of the Fourth Estate, enjoyed it.

Antonio Fargas, alias "Huggy Bear" from the Starkey and Hutch cop series of the Seventies, represented the ultimate in street cool. He has barely changed 20 years on, apart from a Nineties-style bottle-blond hairdo, and on a recent visit to Good Old England he helped celebrate the launch of Palace Radio before Crystal Palace played Blackburn Rovers at Selhurst Park. It was his first "soccer" match. "It was excellent, I really enjoyed it," he said. "You could say I'm now a fan of Crystal Palace, this is my team." Perhaps Huggy is not so cool, after all.

Change of luck  
A month in football is a long time, especially for those brave lads from the Maldives. After failing in their bid to

reach the World Cup finals, having scored no goals and conceded 59 in five qualifying matches, they rediscovered their touch by reaching the final of the South Asian Football Federation tournament in Kathmandu. It was not without cost, though. After they had beaten Sri Lanka 2-1 in the semi-finals, their players were allegedly attacked by disgruntled members of the Sri Lanka squad and coaching staff. Police took about five minutes to restore peace and calm.

## Anyone but them

Manchester City's official club magazine has launched a fantasy football league. Strangely, contestants are not allowed to select players from Manchester United. "It's meant to be a bit of fun," Mike Hansell, who runs the competition, said.

STRANGE BUT TRUE:  
Sam Lucas, 53, a fanatical Sunderland supporter, is considering suing the club for "emotional distress" after his season ticket failed to arrive and he was unable to watch the first game at the new Stadium of Light.

THE TIMES

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CHANGING TIMES



## FOOTBALL SATURDAY

Mark Hodgkinson visits Oldham and finds a chilling warning for Barnsley about what can happen when Premiership euphoria fades

## Ghosts that haunt game's fall guys

The morning starts just minutes after the kick-off. "Play the burger to feet, will you?" shouts, his voice almost lost in the wind. Down on the pitch, the play remains fractured and almost wilfully negligent. The old boy turns in his seat, looking for another soul to share a glance of resigned empathy.

The stands at Boundary Park, home of Oldham Athletic, are sparsely populated, so the grumbling echoes all around. These are the ghosts of Premiership past, where the wailing never stops and a glorious yesterday taps persistently on the shoulder.

Just four seasons ago, Oldham Athletic were in the top division. Almost every seat was taken as the likes of Manchester United, Arsenal and Liverpool visited a ground that is one of the highest above sea level in England. It really did feel like heaven was within touching distance.

The town, with its terraced houses and disused mills, perpetual rain and pop groups with names like Wonky Alice, suddenly had glamour by association. A staunch following of about 4,500 supporters tripped and cars were festooned with club stickers as everyone claimed part-ownership of their home-town team. This same fer-

vous has engulfed Barnsley since they secured their place in the FA Carling Premiership.

Success not only brings Manchester United to a football club, it also brings queues, parking problems, ticket shortages, street vendors and thousands of new converts, usually in such numbers to change significantly the atmosphere within a ground.

"It all suddenly became very strange," Pete Mason, editor of the Oldham fanzine, *Beyond the Boundary*, said. "It got so that you knew the people who stood near you, but there was then all these new people. I would be selling the fanzine and I'd see people coming up who I'd seen around Oldham who I never knew were interested in football."

These nouveau supporters are recklessly ostentatious. They buy everything on sale at the club shop and parade their new love with shameless zeal. Inevitably, they know little of football's culture, or

LIFE AT THE TOP



its etiquette. Most fail to appreciate that a football club is for life, not just a metaphorical Christmas. At Oldham, they were dubbed "Good time Charlies", while at Barnsley, they are known as "Johnny Come-Lateleys".

Barnsley had just 2,500 season ticket-holders last season and a further 5,000 regular supporters who could be considered true to the cause. The club has issued 17,000 season tickets this season, which means that the seat next to you at Oakwell is likely to be occupied by a Johnny with a double-barrelled surname.

So far, their loyalty has been absolute and their period of support has embraced a disheartening 6-0 home defeat against Chelsea. Unfortunately, the Oldham experience does not bode well. "I don't know whether Oldham people are just more fickle than most, but I remember people trying to sell their season ticket just a few months into the first season when we won promotion," Mason said.



An Oakwell season ticket has suddenly acquired a new kudos and become one of the most-prized possessions in Barnsley

Oldham spent three seasons in the top division, the second two in the newly-inaugurated Premier League, but they were relegated in 1994 and last season were slipped down again to the second division of the Nationwide League. Supporters believe this rapid demotion was precipitated by the club's

policy of selling its better players. "The place has gone down drastically. I suppose you could say that the rats soon left a sinking ship. I reckon we've kept a tiny proportion of those fans from a few years ago, maybe something like two per cent," Mason said.

Tony Buggy, of the *Oldham*

*Evening Chronicle*, has seen their fall from grace from uncomfortably close quarters. "There used to be about 40 reporters at the ground on match days. There is probably just half a dozen of us now. Once a club goes into freefall, it is hard to see when it will stop," he said.

Barnsley, of course, feels unique in its delight. It does not want to find the ghost of its Premiership future on the other side of the Pennines. They are right to live for the moment, though an occasional glance at a certain Lancashire club might well be salutary. A life in football can easily go wonky, alas.

## 'The friend of flair now unwilling to take risks'

The coach now plotting England's downfall in Rome is likely to maintain a cautious approach

The Italian is a resilient being. Knock him down and he comes back for more. That is why the outcome of England's World Cup match in Rome on October 11 is far from a foregone conclusion.

England need only to draw, Italy have to win to take the group and be sure of qualification. The pressure, as Glenn Hoddie correctly said after England had easily beaten Moldova, is now on the Italians, who stuttered in Georgia, but the decades in which Italy could never beat England are a remote memory and England have not overcome them since that remarkable victory in New York in 1976, when Ray Wilkins and company turned defeat into triumph.

Italy have risen from the ashes before, notably in the 1982 World Cup in Spain. Their three qualifying group performances were so dire that a fiery young Tuscan manager, Eugenio Fascetti, made a vicious public attack on Italy's long-suffering coach, Enzo Bearzot. Suddenly and surprisingly, Italy took wing in Barcelona. Paolo Rossi, just out of mothballs after a two-year suspension, scored six goals in three games and Italy beat West Germany in the final.

Cesare Maldini, the Italy coach, will remember all that very well and may draw solace from it. After all, he was No 2 to Bearzot. What he will not be able to do, as Bearzot did then, is to impose a period of what his predecessor called "disintoxication" — in other words, one in which he could clear his players' systems of what he saw as the poison of their domestic championship, which will be in full flow by October 11.

Maldini probably had a point when, before the Georgian anticlimax, he bewailed the fact that Serie A had scarcely begun, just as, before England beat Italy in the Tournoi de France, he complained that it was scarcely finished. Maldini has, inevitably, been subjected to bitter criticism after the draw in Tbilisi, above all for his supposedly negative and anxious attitude. Contrary to Italian practice, he did not announce his team until he gave it in the dressing-room.

Perhaps the most surprising thing is that Maldini — once the high priest of *catenaccio*, with its sweeper defence and man-mark-

BRIAN GLANVILLE



ing, as opposed to the zonal defence of Arrigo Sacchi, his immediate predecessor — should now be embracing 4-4-2. It suggests how hard he was hit by England's win in France, a result that, psychologically at least, wiped out the effects of Italy's win at Wembley and put them on the back foot.

It was already highly likely that the team would go into the game in Rome with that result in France in the back of their minds. The fact that they have now slipped a point behind England will double their anxiety since, for all their skills, they tend to be oddly vulnerable in this way.

Their lack of recent success under Maldini will increase the burden. Seen in his native habitat, the Milanese restaurant *L'Assassino*, where he has eaten since he played for Milan, Maldini cuts a commanding figure, emphatically king of the long, top table. He exudes authority, but has never quite occupied the heights he does now. He came in last year on the crest of a wave of relief and jubilation. Sacchi, the zonal man, the arch-priest of caution, a mistruster of brilliance, the nemesis of such as Roberto Baggio and Gianfranco Zola, was gone. Here came Maldini, the professional of professionals, once an Italy international himself (where Sacchi had hardly kicked a ball; the weathered and relaxed manager of a successful under-21 team, the friend of flair.

All that changed in France, just as Maldini's tac-

Maldini, once the high priest of *catenaccio*, now embraces a different tactical approach

tics did. He has been exoriated for the caution of his strategy in the first half in Tbilisi. A throw-back to the infancy of careful, negative Italian teams, unwilling for all their talents, to take risks.

Against England, he and Italy will badly miss Roberto Di Matteo, whose two foolish fouls in quick succession earned him that second yellow card and had Maldini hopping in dismay on the touchline. Neither Conte nor Albertini has quite the graceful fluency of

the Chelsea player, even though Conte has been getting goals for Juventus. But England, against such players as Baggio, Zola, Del Piero and probably Inzaghi — all capable, in the Italian phrase, of "inventing the game" — will have their own problems.

Paul Gascoigne comes into that category. He could be a poetic farewell to that Olympic Stadium, where the Lazio fans once adored him, but his sparkling performance against Moldova might cynically be seen as a

superb piece of rabbit-killing. Italy will not give him that time, that space, although the return of Paul Ince will allow him some licence to express himself.

For whom, moreover, would Gazza make the bullets to fire? Les Ferdinand fired blanks at Wembley. Stan Collymore is still an international tyro. Oh for Alan Shearer, who could have made so much difference in Rome. No easy game to predict, then, but I still believe it will be a draw.

## Former glories offer hope for Aberdeen

By Kevin McCarron

WHEN he was first with Aberdeen, Jim Leighton, the goalkeeper, must have been soothed by the sight of the red jerseys that protected him. Nowadays, his mood can hardly be so serene when he looks out at his defence. Much has changed since he left Pittodrie in 1988.

In Leighton's last season with Aberdeen, his team twice defeated Rangers in Glasgow. Over the nine years that have followed, the club has only been capable of adding two more victories at Ibrox to their total. This afternoon, Aberdeen travel to face the champions once again and do not seem equipped for the task.

Roy Aitken, the manager, is exasperated with the frequency of reports that Aberdeen have won only two games in the Bell's Scottish League premier division since December of last year. It would be easier to suppress memories of last season, however, if his team had made a better start to this one.

They are yet to win a game and, with two points, find themselves ninth in the table. A kindly interpretation of events would state that the many signings made in the summer, with Leighton among them, have still to settle. Some support for the argument comes from the fact that Aberdeen have reached the semi-final of the Coca-Cola Cup.

So far in that tournament, they have only faced clubs from the lower division, but Aberdeen were drawn away on each occasion and might have been expected to encounter troubles. Making an impression at Ibrox, however, would do rather more for their reputation. This may be as reasonable a moment as any to be facing Rangers.

Walter Smith's team were knocked out of the Coca-Cola Cup by Dundee United on Tuesday and although a few internationals who were then absent, while playing for their countries, have now returned, there is still a feeling that Rangers are slightly uncomfortable at present. Their unease will grow if Andy Goram is unavailable.

Suffering from a groin strain, the goalkeeper is unlikely to face Aberdeen and his deputy, Antti Niemelä, is also unavailable, having injured a finger during Finland's World Cup qualifying match on Wednesday. The position is liable to be occupied by Theo Snelders. His career, and that of Leighton, suggests that only the place of employment changes in Scottish football, while the names remain unaltered.

Yesterday, however, brought one new arrival. After months of intermittent negotiation, Celtic have bought the Denmark central defender, Marc Rieper, from West Ham

United, for £1.5 million. Although Rieper, 29, is not eligible for the UEFA Cup-tie with Liverpool, he is expected to make his debut at Motherwell this afternoon.

He is the seventh player to have been purchased by Celtic since the appointment, in July, of Wim Jansen as head coach. The team is beginning to take shape, but, with Jorge Cadete sold and Darren Jackson recuperating from brain surgery, has found it difficult to take chances in front of goal. It is a failing Celtic cannot afford to repeat against Motherwell at Fir Park this afternoon.

Yesterday, however, the club's fortunes did take a turn for the better. They will receive a rental fee for Scotland's final World Cup qualifying match, against Latvia on October 11, since it has now been relocated from Easter Road to Celtic Park. Victory would almost certainly ensure Scotland's place at the finals and the Edinburgh ground, with a capacity of 16,000, is too small to meet public demand.

Scotland last played at Celtic Park in April when they defeated Austria, the group leaders, 2-0. Paul Lambert, the Borussia Dortmund midfielder, who was outstanding in that victory, said: "This is the biggest game that Scotland have played for many years. Everyone wants to see it. I'm sure the place will be electric as it was against Austria."

## Robson serves new Brazilian blend

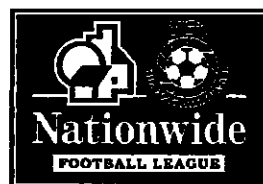
By Russell Kempson

CYNICAL supporters of Middlesbrough might consider that one member of the Emerson family in their side is one too many... but two of them? They will be able to judge more accurately in the Nationwide League first division match against Bradford City this afternoon when Fabio, the cousin of Emerson, makes his debut.

Bryan Robson, the Middlesbrough player-manager, signed Fabio last year when Emerson was experiencing one of his all-too-regular bouts of homesickness. Robson had hoped that it would cure Emerson of his pining for the beaches of Brazil and help him to settle in the North East.

It appears to have had the desired effect, with Emerson now apparently integrated into the Teesside way of life, but Fabio has been unable to break into the first team. With 13 players either ill, injured or suspended, however, Robson's choice is limited. Emerson Mk II, thus, gets his chance.

Fabrizio Ravanelli, not surprisingly, is unlikely to be playing alongside him. Although Robson gave his Italy striker permission to return home last week, he failed to



reappear, as agreed, for training yesterday. "I will answer no questions on Ravanelli," Robson said, not for the first time leaving the club's fans in the dark as to what was happening with the player.

Wolverhampton Wanderers, who play Charlton Athletic at Molineux today, have completed the signing of Jason Roberts, 19, the Hayes forward, for £250,000. Roberts is the nephew of Cyrille Regis, the former England and West Bromwich Albion striker, who also started his career with Hayes.

Notts County, the third division club, has escaped with a warning after an incident during the league game against Lincoln City at Meadow Lane last month, when Phil Richards, the referee, was allegedly assaulted by a spectator who ran on to the pitch. The Football Association has notified County that, after carrying out an inquiry, it has decided not to take any further action.

## West Ham looking to regroup

WEST Ham United are on the hunt for reinforcements after the departure of Marc Rieper to Celtic yesterday. Rieper's £1.5 million move, together with Slaven Bilic's transfer to Everton and injuries to Richard Hall and Julian Dickson, have left the club short of defensive cover (Matt Dickinson writes).

Ian Pearce does not appear to be one of the possible recruits after Blackburn Rovers' valuation of £3 million, an asking price that is also likely to prohibit any move to Crystal Palace.

Steve Bould, Arsenal's 34-year-old centre half, is likely to move to Upton Park on a free transfer, but the Highbury club is reluctant to sanction the transfer until Tony Adams has returned to full fitness, particularly with the UEFA Cup match against Salernitana looming next week.

Gordon Strachan, the Coventry City manager, paid tribute to Steve Ogilvie yesterday on the goalkeeper's fortieth birthday.

Ogilvie, who broke the club's appearance record when he turned out for the 538th time last season, lines up against Southampton today. "All I can say is that my admiration for Steve grows every week," Strachan said.



